STATE OF NORTH CAROLINA
DEPARTMENT OF INFORMATION TECHNOLOGY (DIT)
STATEWIDE IT PROCUREMENT OFFICE

Statewide IT Contract Number	**204X – IT Infrastructure Solutions**
Bid / Solicitation Number	ITS-400277
Contract Award Type	CONVENIENCE
Current Effective Dates	July 1, 2018 through June 30, 2025 Renewals: Three (3) one-year options
Contract Administrator	Debbie Patterson Email: debbie.patterson@nc.gov Tel: 919-754-6619

Scope

The Department of Information Technology created this Statewide IT Contract to provide IT Infrastructure Solutions for purchase, with options for support, to Agencies within the State of North Carolina. The scope of the 204X Statewide IT Contract is defined in Table 1:

Segment	Segment Description
Servers	Physical servers, including rack-mounted, blades, and tower models, virtual servers, and related emerging technologies
Storage	Enterprise mass storage components, purchased as standalone units or as part of a storage system containing several unique items, and related emerging technologies
Networking Equipment	Physical devices which are required for communication and interaction between devices on a computer network, and related emerging technologies (e.g., L1-L7 networking devices: repeaters, extenders, optical, switches, routers, firewalls, gateways, and IP Telephony)
IT Infrastructure Software	Software used in the operation, maintenance, or management of IT Infrastructure Solutions within the scope of this contract (e.g., IT hardware management software, software defined storage, network modeling software, performance monitoring software)
Converged IT Infrastructure Solutions	Includes pre-engineered converged and hyper-converged enterprise infrastructure solutions that integrate one or more IT infrastructure elements (e.g., servers, storage, networking equipment, virtualization, management software) and related emerging technologies
IT Infrastructure Peripheral Components	Peripherals (e.g., memory, hard drives, racks, additional processors, cables) must be able to attach to, work with, and be supported by the IT Infrastructure Solutions and the architecture described elsewhere herein. Peripherals must be present with the general offerings of the manufacturer, and as such, normally available from the manufacturer represented. Peripheral Options (procured by themselves) may be purchased under this contract in amounts up to **$25,000**.
Value Added Services	**NOTE:** The 204X contract is not a Services only contract. Any Value Added Services must be related to or in conjunction with hardware or software purchases made under this contract For Value Added Services, Vendor and Agency shall develop a mutually agreed upon written Statement of Work subject to the terms and conditions of this contract to describe in detail the Value Added Services being provided by the Vendor to the Agency and the specific pricing for these Value Added Services. Value Added Services related to IT Infrastructure Solutions include roadmap planning, site assessments, design, configuration, manufacturing (e.g., assembly, configuration), installation, implementation, training, move / add / changes, hard drive retention, end of life disposal / recycling, and support and maintenance, including extended maintenance renewals for hardware and associated software, middleware, and firmware.

Table 1: Scope of 204X Statewide IT Contract

The contract shall be a Statewide IT **CONVENIENCE** Contract for the use of Executive State Agencies and non-Executive State Agencies as permitted by law. This is <u>not</u> a mandatory IT Statewide Term Contract. Non-Executive State Agencies include the North Carolina University System and its member campuses, Instructional components of the Department of Public Instruction, Instructional components of the North Carolina Community College System, as well as local (municipal and county) governments.

There is no minimum order size or spending limit on this contract.

PLEASE NOTE: Any State Agency that will be using a 204X Vendor Solution which is Cloud-Based or Software as a Service (SaaS) must submit a request to the State CIO for a hosting exception via the Exception Process located at the following link: https://it.nc.gov/documents/exception-resources

NC State IT Contract 204X Manufacturers:		
~~Aerohive Networks~~ (Purchased by Extreme Networks)	~~Fujitsu~~ (Removed 6/9/2020)	Rubrik
APC by Schneider Electric IT Corp.	Gigamon	Ruckus Wireless (formerly Ruckus Networks)
Arista Networks	~~Hedvig~~ (Removed 7/31/2020)	Symantec
Avaya	Hewlett Packard Enterprise	Tripp Lite
Belkin	Hitachi	Veritas **Only non-Cloud Software**
~~BlueCat Networks~~ (Removed 6/15/2023)	IBM	CA Inc., a Broadcom Company (formerly VMware, Inc.)
Ciena	Infloblox	
Cisco	Juniper Networks	
Dell	Kyndryl, Inc.	
EMC	Lenovo	
Extreme Networks	NetApp	
F5 Networks	Nutanix	
Forescout Technologies	Palo Alto	
FireEye Security Holdings, LLC.	Pure Storage	
Fortinet	Riverbed	

Abnormal Quantities Threshold

Any request that exceeds **$250,000** must be reviewed and approved by the Statewide IT Procurement Office before a Purchase Order can be issued.

For NC eProcurement Users, the system will automatically add the appropriate NCDIT Approvers and the Statewide IT Procurement Office to your Approval Flow.

For Non-NC eProcurement Users, you must email your request (including the Vendor quote and your documentation) to the following address:

> To: Submit2.StatewideIT@its.nc.gov
> (Please include "Abnormal Quantity Request STC 204A" in the subject line of the email).

The Statewide IT Procurement Office, in consultation with the procuring Agency, may process the request in one or more of the following ways:

1. Purchase may be authorized at current pricing with current Vendor(s)
2. Additional discounts from current pricing level may be negotiated with current vendor(s) or approved resellers
3. A separate Invitation for Bids may be issued for the requirement

NOTE: Effective June 10, 2021 – Per the Enterprise Security and Risk Management Office ("ESRMO"), State Agencies must submit a Vendor Readiness Assessment Report ("VRAR") for any State hosted or Cloud hosted vendor solutions. The VRAR is required for the **initial request to purchase** any State hosted or Cloud hosted vendors solutions. A VRAR

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is not required for renewals of existing State hosted or Cloud hosted vendors solutions. The VRAR must be reviewed and approved by the Enterprise Security and Risk Management Office ("ESRMO").

- If the request <u>exceeds</u> the Abnormal Quantity Threshold of the 204X contract, then State Agencies may submit the VRAR to the Statewide IT Procurement Office along with their Abnormal Quantity Request.
- If the request <u>is below</u> the Abnormal Quantity Threshold of the 204X contract, then State Agencies should submit the request directly to the ESRMO (ESRMO.Security.Reviews@nc.gov) for review and approval.

The VRAR is available at the following link: https://it.nc.gov/documents/vendor-readiness-assessment-report.

Vendor Contact Information

Table 2 contains the awarded Vendors' Ordering Address and Contact information. Orders shall be issued directly to the respective Vendor or Authorized Reseller. To address service or pricing questions, please contact the Vendors listed below.

Awarded Vendor	Authorized Resellers	Ordering Address	Vendor / Reseller Contact Information
Aerohive Networks		.	**Effective January 11, 2021: Aerohive Networks has been removed from STC 204X.** **The Aerohive Networks 204X contract has been assigned via amendment to Extreme Networks. Extreme Networks has acquired Aerohive Networks.**
Arista Networks, Inc.	Direct	Orders should be placed with Authorized Resellers listed below.	**Sales – State. Local Governments, K-12, Higher Education** Byron Vick Email: bvick@arista.com Phone: 704-907-7192 **Customer Service / Technical / Warranty Support** Website: www.arista.com Email: support@arista.com Phone: 866-476-0000 Fax: 408-538-8920
	Brooks Network Services, LLC	403 Burlington Ave. Gibsonville, NC 27249	**Sales – State. Local Governments, K-12, Higher Education** Steve Brooks Email: sbrooks@brooksnetworkservices.com Phone: 336-270-5895
	Data Network Solutions, Inc	629 Lake Tide Dr. Chapin, SC 29036	**Outside Sales – State and Local Governments, Education** Kin Wong Email: kwong@datanetworksolutions.com Phone: 704-284-9333

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Awarded Vendor	Authorized Resellers	Ordering Address	Vendor / Reseller Contact Information
Cisco Systems, Inc.	DISYS Solutions, Inc.	44670 Cape Court Suite 100 Ashburn, VA 20147	**Inside State and Local Governments** Pankaj Sharma Email: Pankaj.Sharma@dsitech.com Phone: 571-707-3610 **Outside Sales – State and Local Governments and Education** Benjamin Johnson Email: benjamin.johnson@dsitech.com Phone: 828-989-0641
	ePlus Technology, Inc.	1213 W. Morehead St. Suite 350 Charlotte, NC 28208	**Inside Sales – State and Local Governments, Education** Kelly Manning Email: kmanning@eplus.com Phone: 910-679-3726 **Outside Sales – State and Local Governments, Education** Alex Medina Email: Alex.Medina@eplus.com Phone: 919-425-5643
	Internetwork Services Incorporated, dba Internetwork Engineering	13777 Ballantyne Corporate Place Suite 305 Charlotte, NC 28277	**Inside Sales - State and Local Governments, Education** Client Services Email: ClientServices@ineteng.com Phone: 704-540-5800 **Outside Sales – State and Local Governments and Education** NC SLED Account Team Email: NCSLED@ineteng.com Phone: 704-540-5800
	NWN Carousel	7025 Albert Pick Road Suite 302 Greensboro, NC 27409	**Inside Sales for State and Local Governments** Jacqueline Bohn Email: jbohn@nwncarousel.com Phone: 856-914-5618 **Outside Sales for State and Local Governments** JP Pennington Email: jpennington@nwncarousel.com Phone: 803-629-8407 **Academic Sales (K-12 Local Education Authorities)** James Welch Email: jwelch@nwncarousel.com Phone: 919-795-5946 **Academic Sales (Higher Education)** Tommy Coleman Email: tcoleman@nwncarousel.com Phone: 336-232-5248

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Pricing

Awarded Vendors provided a <u>minimum</u> discount off MSRP / List Prices for awarded Manufacturers in awarded Segments. Agencies should review all quotes to ensure that discounts provided off MSRP / List Prices are equal to or greater than minimum discounts found in Table 3 for applicable Segment. Some Vendors provided different minimum discount percentages for hardware (HW), software (SW) and extended warranties (EW), which are noted in Table 3.

Please Note: Some Vendors did have product line specific exceptions to the minimum discount percentages. Certain Vendor product lines may have a lower minimum discount off list. Contact the Contract Administrator if you need additional information on these product line specific exceptions.

Manufacturer	Awarded Vendor	Minimum Discount %s off MSRP / List Price					
		Servers	Storage	Networking Equipment	Software	Converged Solutions	Peripheral Components
APC by Schneider Electric	CDWG	3% HW 3% SW 3% EW	3% HW 3% SW 3% EW	3% HW 3% SW 3% EW	3%	3% HW 3% SW 3% EW	3% HW 3% EW
Arista Networks	Arista Networks			42% HW 42% SW 10% EW	42%	42% HW 42% SW 10% EW	
Avaya Inc.	Avaya			39% HW 39% SW 6% EW		24% SW 6% EW	39% HW 6% EW
Belkin	CDWG	3% HW 3% SW 3% EW	3% HW 3% SW 3% EW	3% HW 3% SW 3% EW	3%	3% HW 3% SW 3% EW	3% HW 3% EW
Ciena Communications	Ciena Communications			58% HW 58% SW 58% EW			
Cisco Systems, Inc.	Cisco	35% HW 10% SW 0% EW (Smart Net Total Care available with Govt. & Educ. Discounts)	35% HW 10% SW 0% EW (Smart Net Total Care available with Govt. & Educ. Discounts)	35% HW 10% SW 0% EW (Smart Net Total Care available with Govt. & Educ. Discounts)	10% (Smart Net Total Care available with Govt. & Educ. Discounts)	35% HW 10% SW 0% EW (Smart Net Total Care available with Govt. & Educ. Discounts)	35% HW 0% EW (Smart Net Total Care available with Govt. & Educ. Discounts)
Dell Marketing, LP	Dell Marketing, LP	13.5% HW .5% SW .5% EW	13.5% HW .5% SW .5% EW	5% HW .5% SW .5% EW	.5%	2.5% HW .5% SW .5% EW	2.5% HW .5% EW
EMC Corporation	EMC Corporation		32% HW 32% SW 5% EW	32% HW 32% SW 5% EW	23%	15% HW 15% SW 5% EW	
Extreme Networks	Extreme Networks			48% HW 48% SW 15% EW	48%		48% HW 15% EW
F5 Networks	Carahsoft			4% HW 4% SW 4% EW		4% HW 4% SW 4% EW	

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Manufacturer	Awarded Vendor	Minimum Discount %s off MSRP / List Price					
		Servers	Storage	Networking Equipment	Software	Converged Solutions	Peripheral Components
FireEye Security Holdings, LLC.	Carahsoft	5% HW 1% SW 1% EW	5% HW 1% SW 1% EW	5% HW 1% SW 1% EW	1%	5% HW 1% SW 1% EW	5% HW 1% EW
Forescout Technologies	Carahsoft			2% HW 2% SW	2%		
Fortinet, Inc.	Fortinet, Inc.			20% HW 15% SW 15% EW			20% HW
Gigamon	Carahsoft			9% HW 9% SW 4% EW			
Hewlett Packard Enterprise	Hewlett Packard Enterprise	27% HW 27% SW 20% EW	35% HW 35% SW 20% EW	34% HW 20% SW 26% EW	26%	26% HW 26% SW 20% EW	26% HW 20% EW
Hitachi	Mainline Information Systems	22% HW 12% SW 9% EW	22% HW 12% SW 9% EW	12% HW 12% SW 9% EW	12%	22% HW 12% SW 6% EW	22% HW 9% EW
IBM	IBM	12% HW 12% SW 5% EW	22% HW 22% SW 5% EW	12% HW 12% SW 5% EW	20%	17% HW 22% SW 5% EW	15% HW 5% EW
Infoblox	Carahsoft	10% HW 10% SW 10% EW	10% HW 10% SW 10% EW	10% HW 10% SW 10% EW	10%	10% HW 10% SW 10% EW	10% HW 10% EW
Juniper Networks	Juniper Networks			45% HW 45% SW 15% EW	45%	45% HW 45% SW 15% EW	45% HW 15% EW
Kyndryl, Inc.	Kyndryl, Inc.	5% EW (services)				5% EW (services)	
Lenovo (United States), Inc.	Lenovo (United States), Inc.	24.5% HW 17.5% SW 8.25% EW	19% HW 17.5% SW 8.25% EW	21% HW 17.5% SW 8.25% EW	17.5%	24.5% HW 17.5% SW 8.25% EW	16.25% HW 8.25% EW
NetApp	NetApp	18% HW 18% SW 18% EW	18% HW 18% SW 18% EW	18% HW 18% SW 18% EW	18%	18% HW 18% SW 18% EW	18% HW 18% EW
Nutanix	Carahsoft	6% HW 6% SW 6% EW	6% HW 6% SW 6% EW	6% HW 6% SW 6% EW	6%	6% HW 6% SW 6% EW	6% HW 6% EW
Palo Alto Networks	Carahsoft			1% HW 1% SW 1% EW			
Pure Storage, Inc.	Pure Storage, Inc.		37% HW 6% EW				
Riverbed	CDWG	3% HW 3% SW 3% EW	3% HW 3% SW 3% EW	3% HW 3% SW 3% EW	3%	3% HW 3% SW 3% EW	3% HW 3% EW
Rubrik	CDWG	5% HW 5% SW 5% EW	5% HW 5% SW 5% EW	5% HW 5% SW 5% EW	5%	5% HW 5% SW 5% EW	5% HW 5% SW 5% EW

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Manufacturer	Awarded Vendor	Minimum Discount %s off MSRP / List Price					
		Servers	Storage	Networking Equipment	Software	Converged Solutions	Peripheral Components
Ruckus	Ruckus			44% HW 44% SW 25% EW			
SecureWorks	Carahsoft			2% SW	2% SW		
Symantec	Carahsoft			10% HW 3% SW 1% EW	3%		10% HW 1% EW
Tripp Lite	CDWG	38% HW 38% SW 38% EW	38% HW 38% SW 38% EW	38% HW 38% SW 38% EW	38%	38% HW 38% SW 38% EW	38% HW 38% EW
Veritas	Carahsoft	25% SW 5% EW	25% SW 5% EW		25%	25% HW 5% EW	5% EW
CA Inc., a Broadcom Company (formerly VMware, Inc.)	VMware	4.00% SW 2.27% EW	4.00% SW 2.27% EW	4.00% SW 2.27% EW	4%		

Table 3: Awarded Vendors' Minimum Discount Percentages Off MSRP / List Price by Segment

NOTE: Vendors may offer higher discounts at any time during the contract. Some Vendors may offer more favorable discounts for Academic / Education entities. **Purchasing entities are encouraged to request from Vendors more favorable pricing for larger purchases**.

Service Level Agreements

DIT has included specific Service Level Agreements (SLAs) in this contract to manage the Vendors' performance (see Table 4).

SLA Name	SLA Description	Minimum Threshold
Delivery Time	Delivery Time is the number of calendar days between Vendor's receipt of a valid request for IT Infrastructure Solutions and the date the IT Infrastructure Solutions are delivered. Vendor shall process Agency purchase order and deliver ordered IT Infrastructure Solutions within **thirty (30) calendar days**. Agency requested delivery dates that are past the established minimum threshold are excluded from this Service Level Agreement. Orders for Converged IT Infrastructure Solutions or complex, highly configured IT Infrastructure Solutions are excluded from this Service Level Agreement. Delays in delivery due to industry-wide component shortages or region-wide transportation delays that are submitted in writing to the Agency with supporting documentation are not included in the calculation of this Service Level Agreement.	95%
Quote Time	Quote Time is the number of calendar days between Vendor's receipt of a request for quote on IT Infrastructure Solutions and the date the written quote is delivered to the Agency. Vendor shall process Agency requests for quotes for IT Infrastructure Solutions **within five (5) business days** for items in the Servers, Storage, Networking Equipment, IT Infrastructure Software, and IT Infrastructure Peripheral Components Segments. Vendor shall process Agency requests for quotes for IT Infrastructure Solutions **within ten (10) business days** for items in the Converged IT Infrastructure Solutions and Value-Added Services Segments.	95%

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SLA Name	SLA Description	Minimum Threshold
Order Accuracy	Order Accuracy is the degree that Vendor delivers items to the Agency that match what is on the Purchase Order and that an accurate packing slip is included in the shipment. If a single item received does not match the item that was listed on the Purchase Order, or an accurate packing slip is not included in the shipment, then the delivery is considered to be inaccurate for purposes of measuring this Service Level Agreement. Agency shall notify Vendor in writing (e.g., email) of any order accuracy issues.	98%
Invoice Accuracy	Vendor shall issue invoices that match the Agency Purchase Order issued to the Vendor and the Vendor's quote.	98%

Table 4: Service Level Agreement Minimum Thresholds

Agencies should notify the DIT Contract Administrator if Vendor's performance falls below the minimum thresholds specified in Table 4 for any one-month period.

Return of Merchandise
Return policies vary by Vendor. Agencies should review Vendor's return policy prior to ordering as some Vendors do not accept stock balance returns unless due to Vendor error.

See Table 5 for specific return policy by Manufacturer.

Manufacturer	Return Policy
APC by Schneider Electric	Unopened stock balance returns allowed at no charge within 30 days of delivery. After 30 days, restocking fee will apply.
Arista Networks	No stock balance returns
Avaya Inc.	Unopened stock balance returns allowed at no charge within 30 days of delivery.
Belkin	Unopened stock balance returns allowed at no charge within 30 days of delivery. After 30 days, restocking fee will apply.
Ciena Communications	Unopened stock balance returns allowed at no charge within 30 days of delivery.
Cisco Systems, Inc.	No stock balance returns.
Dell Marketing, LP	Unopened stock balance returns allowed at no charge within 30 days of delivery.
EMC Corporation	Unopened stock balance returns allowed at no charge within 30 days of delivery.
Extreme Networks	No stock balance returns. Only warranty replacements or repair offered.
F5 Networks	Unopened stock balance returns allowed at no charge within 30 days of delivery. After 30 days, no returns permitted.
FireEye Security Holdings, LLC.	No stock balance returns. Only warranty replacements or repair offered.
Forescout Technologies, Inc.	No stock balance returns
Fortinet, Inc.	Unopened stock balance returns allowed at no charge within 30 days of delivery.
Gigamon	No stock balance returns.
Hewlett Packard Enterprise	Unopened stock balance returns allowed at no charge within 30 days of delivery.
Hitachi	Unopened stock balance returns allowed at no charge within 30 days of delivery.
IBM	Unopened stock balance returns allowed at no charge within 30 days of delivery.
Infoblox	No stock balance returns
Juniper Networks	Unopened stock balance returns allowed at no charge within 30 days of delivery.
Kyndryl, Inc.	N/A. Services
Lenovo (United States), Inc.	Unopened stock balance returns allowed at no charge within 30 days of delivery.

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Manufacturer	Return Policy
NetApp	Unopened stock balance returns allowed at no charge within 30 days of delivery.
Nutanix	No stock balance returns.
Palo Alto Networks	No restocking fees on returns if customer has a form of Premium Support.
Pure Storage, Inc.	If equipment is factory sealed and returned within 30-days of delivery date, Pure Storage will consider returns on a case by case basis.
Riverbed	Unopened stock balance returns allowed at no charge within 30 days of delivery. After 30 days, restocking fee will apply.
Rubrik	Unopened stock balance returns allowed at no charge within 30 days of delivery. After 30 days, restocking fee will apply.
Ruckus	If equipment is factory sealed and returned within 30-days of delivery date, Ruckus will consider returns on a case by case basis.
SecureWorks	Not applicable.
Symantec	No stock balance returns.
Tripp Lite	Unopened stock balance returns allowed at no charge within 30 days of delivery. After 30 days, restocking fee will apply.
Veritas	No stock balance returns.
CA Inc., a Broadcom Company (formerly VMware, Inc.)	No stock balance returns.

Table 5: Manufacturer Return Policy

Taxes

The State of North Carolina is exempt from Federal excise taxes and no payment will be made for any personal property taxes levied on the Vendor or for any taxes levied on employee wages. Agencies of the State may have additional exemptions or exclusions for federal or state taxes. Evidence of such additional exemptions or exclusions may be provided to Vendor by Agencies, as applicable, during the term of this contract. Applicable State or local sales taxes shall be invoiced as a separate item

Transportation Charges

Transportation of Deliverables shall be **FOB Destination**; unless otherwise specified in the solicitation document or purchase order. Freight, handling, hazardous material charges, and distribution and installation charges shall be included in the total price of each item. Any additional charges shall not be honored for payment unless authorized in writing by the Purchasing State Agency. In cases where parties, other than the Vendor ship materials against this order, the shipper must be instructed to show the purchase order number on all packages and shipping manifests to ensure proper identification and payment of invoices. A complete packing list must accompany each shipment.

History

2018-07-16: Removed Dell resellers at Dell's request.
2018-07-26: Added eGroup as EMC reseller.
2018-07-30: Added Cambridge Computer Solutions, Davenport Group, and NWN as EMC resellers.
2018-08-08: Added Sirius as EMC reseller. Added Cambridge Computer Solutions and Davenport Group as Dell resellers. Fortinet awarded as 204X Vendor.
2018-08-10: Added Presidio as EMC reseller.
2018-08-15: Removed Alphanumeric Systems as Lenovo reseller. Added Meridian IT as Lenovo reseller. Added Nitor Solutions and Sirius Computer Solutions as Dell resellers.
2018-08-24: Added Corus360 as IBM reseller.
2018-08-29: Added Mainline as EMC reseller.
2018-08-31: Updated Fortinet contact info.
2018-09-20: Pricing Exception note added
2018-10-01: Carahsoft awarded for Gigamon, Infoblox, Nutanix, and Palo Alto Networks products.
2018-10-09: Updated Aerohive contact information.

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2018-10-19: NetApp awarded as 204X vendor.
2018-10-23: Carahsoft awarded for F5 Networks products
2018-10-31: Removed eGroup at EMC's request and added Data Networks of America as EMC reseller.
2018-11-09: Added CDWG & NWN as Dell resellers. Added Carolina Advanced Digital as Fortinet reseller.
2018-11-19: Added ePlus Technology and Tiber Creek Consulting as Fortinet resellers. Added Tiber Creek Consulting as Dell reseller.
2018-12-01: CDWG awarded for Belkin, Riverbed, and Tripp Lite products. Added Data Network Solutions, Presidio, and Sirius as Carahsoft resellers.
2018-12-10: Removed Mainline as EMC Reseller. Added eGroup as EMC Reseller.
2018-12-13: Carahsoft awarded Symantec products.
2019-01-04: CDWG awarded for Rubrik products.
2019-01-17: StepCG added as Extreme Networks reseller.
2019-02-01: ViON awarded for Hitachi products.
2019-02-05: Insight Public Sector as IBM Reseller. ANC Group added as Ruckus Networks Reseller.
2019-02-06: Added NWN as Carahsoft Reseller.
2019-02-18: ViON awarded for Hedvig products.
2019-02-26: Added SHI as Carahsoft Reseller. Removed Alphanumeric Systems as a Fujitsu reseller. Added BlueRange Technology as a Fujitsu Reseller.
2019-03-08: Added BridgeTek Solutions as Fortinet reseller.
2019-03-13: Added CDWG as Carahsoft Reseller.
2019-03-20: Updated Lenovo contact information
2019-04-01: Cisco and Avaya awarded as 204X vendors. Added ePlus Technology as Carahsoft Reseller.
2019-04-17: Added CDWG as Ciena Reseller.
2019-05-02: Removed Meridian IT as Lenovo reseller. Added Alphanumeric Systems as Lenovo reseller.
2019-05-20: Arista Networks awarded as 204X vendor.
2019-06-04: Added Infoblox products to Data Network Solutions under Carahsoft.
2019-06-24: Removed Tiber Creek Consulting as Dell 204X reseller. Added SHI as Dell 204X reseller.
2019-07-10: Removed General Datatech as Fujitsu 204X reseller. Added Cambridge Computer Services, Inc. as Fujitsu 204X reseller.
2019-07-13: Updated Contact Information for NWN.
2019-07-23: Added CenturyLink Communications as Ciena 204X reseller.
2019-07-31: Removed Insight Public Sector as IBM 204X reseller. Added Sirius Computer Solutions and Technologent as IBM resellers. Updated Corus360 to Converge Acquisition LLC.
2019-08-15: Updated HP address.
2019-08-19: Removed BridgeTek as Aerohive 204X reseller.
2019-10-01: VMware awarded as 204X vendor. BlueCat Networks awarded as 204X vendor.
2019-10-04: Removed Seeds of Genius as Fujitsu 204X reseller. Added HQ Associates as Fujitsu 204X reseller.
2019-10-07: Updated Sirius Computer Solutions contact information.
2019-10-21: Updated CNIC, Inc. contact information. Updated Lenovo contact information.
2019-11-07: Added SHI as BlueCat Networks 204X reseller. Added Achieve 1, Presidio Networked Solutions, and Sirius Computer Solutions as VMware 204X resellers.
2019-11-18: Added NWN Corporation as VMware 204X reseller. Removed Sirius Computer Solutions as Carahsoft reseller. Added Enterprise IT Solutions (EITS) as Carahsoft 204X reseller. Removed Nitor Solutions as Dell 204X reseller. Added Presidio Networked Solutions as Dell 204X reseller.
2019-12-06: Added SHI as VMware 204X reseller.
2019-12-18: Added CDWG as VMware 204X reseller. Added Pharr Technologies as Extreme Networks 204X reseller. Updated contact info. for Ciena.
2020-02-12: Carahsoft awarded for SecureWorks products.
2020-03-03: EMC removed NWN Corporation as a 204X reseller and added Rove, LLC as EMC 204X reseller. VMware added Dell as authorized 204X reseller.
2020-03-04: VMware no longer accepts direct orders. VMware orders must be placed with VMware authorized 204X reseller.
2020-03-17: Added Infoblox products to NWN Corporation under Carahsoft 204X contract.
2020-03-24: Removed Applied Data Technologies as HPE 204X reseller. Added Mainline Information Systems as HPE 204X reseller.
2020-04-06: Updated Dell contact information.
2020-04-07: Removed Data Networks of America as an EMC 204X reseller and added Achieve 1 as EMC 204X reseller.
2020-04-27: Added SpartanTec, Inc. as a Fortinet 204x reseller. Added StepCG as an Avaya authorized 204X reseller. Updated Avaya contact information.
2020-05-05: Removed Achieve 1, LLC. as EMC 204X reseller and added Level Solutions Group, LLC.

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2020-06-08: Fujitsu America, Inc. terminated from 204X contract after notification to State that it will no longer be a hardware provider for server, storage, & networking equipment in North America.
2020-06-18: Removed eGroup Holding Company as an EMC 204X reseller and added AHEAD, Inc.
2020-07-31: Removed Hedvig products from 204X after Commvault acquisition. Commvault requested removal.
2020-08-17: Updated HPE contact information. Updated Dell contact information. Updated SHI contact information. Added SHI as Fortinet 204X reseller.
2020-08-19: Corrected NetApp discount percentages.
2020-08-27: Added CDWG as Fortinet 204X reseller.
2020-08-28: Added NetSource ET LLC as Ruckus Networks 204X reseller.
2020-09-24: Updated Avaya contact information.
2020-09-28: Removed High Performance Technologies as HPE 204X reseller. Add Veristor Systems, Inc. as HPE 204X reseller.
2020-10-06: Updated EITS contact information
2020-10-28: Added Tiber Creek Consulting as Dell 204X reseller. Removed NWN Corporation as Dell 204X reseller.
2020-10-30: Added Internetwork Services Incorporated, dba Internetwork Engineering and Tego Data Systems, LLC as Pure Storage 204X resellers. Removed Converge Acquisition LLC (formerly Corus 360) and Sirius Computer Computers as Pure Storage 204X resellers.
2020-11-02: Updated Cisco contact information. Added Meridian IT, Inc. as Avaya 204X reseller.
2020-11-05: Updated Dell contact information.
2020-11-20: Updated HPE contact information.
2020-12-01: Updated HPE contact information.
2020-12-07: Updated NetApp contact information. Added OnWire Consulting Group, LLC as an IBM 204X reseller.
2020-12-08: Removed OnWire Consulting Group, LLC. as IBM 204X reseller per IBM's request.
2020-12-10: Carahsoft awarded for Veritas non-Cloud software and maintenance. Updated Arista Networks contact information.
2020-12-17: Carahsoft removed NWN as 204X reseller and added Insight Public Sector.
2020-12-29: Lenovo removed Alphanumeric Systems as 204X reseller and added 5S Technologies.
2021-01-08: Carahsoft awarded for Forescout Technologies products.
2021-01-25: Updated VMware-Dell contact information.
2021-02-12: Carahsoft removed ePlus as a 204X reseller and added NWN Corporation. Avaya added Tricom Communications Services, Inc. as a 204X reseller.
2021-03-09: Updated Carahsoft-Veritas pricing discount (corrected via Amendment 1).
2021-03-25: Updated VMware contact information.
2021-04-22: Removed eGroup Holding Company, LLC and Level Solutions Group as EMC 204X resellers. EMC added Data Networks of America as 204X designated reseller.
2021-05-01: Added CenturyLink Communications, LLC dba Lumen Technologies Group as an Avaya 204X reseller; Added Walker and Associates, Inc. as Ciena 204X reseller; Removed Davenport Group and Sirius Computer Solutions as EMC 204X resellers and added Level Solutions Group and Drala Project Inc. DBA The ReDesign Group as EMC 204X resellers; Extreme Networks removed Lockstep Technology Group, Pharr Technologies Co. Inc. as Extreme 204X resellers; Removed SHI as Aerohive Networks reseller.
2021-05-10: Extreme Networks added Enterprise Systems Corporation as a 204X reseller.
2021-05-31: Updated HPE address information. Removed Achieve-1 LLC as VMware 204X reseller and added World Wide Technology, LLC. as VMware 204X reseller.
2021-06-10: VRAR requirement added for Abnormal Qty. Requests for State or Cloud hosted solutions.
2021-06-18: Corrected NWN info. under Carahsoft.
2021-07-06: Removed Rove, LLC. as EMC 204X reseller and added SHI.
2021-07-15: Removed NWN as VMware 204X reseller and added Data Network Solutions (DNS) as VMware 204X reseller.
2021-07-20: Removed Data Networks of America as EMC 204X reseller and added eGroup Holding Company as EMC 204X reseller.
2021-07-27: Added Data Network Solutions, Inc. as an Arista Networks 204X reseller.
2021-07-31: Removed DLT Solutions, LLC. as NetApp 204X reseller.
2021-08-11: Removed Mainline Information Systems as HPE 204X reseller and added Applied Data Technologies as HPE 204X reseller. Updated language regarding VRAR requirement from ESRMO.
2021-08-24: Updated Pure Storage contact information. Removed NWN Corporation as Carahsoft 204X reseller. Added World Wide Technology as Carahsoft 204X reseller.
2021-09-09: IBM assignment of Infrastructure Services portion of their 204X to Kyndryl, Inc (wholly-owned IBM subsidiary). Updated SHI contact information.
2021-10-28: Added Presidio Networked Solutions as NetApp 204X reseller.
2021-12-06: Carahsoft awarded for FireEye products.

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2021-12-10: Removed BridgeTek Solutions as Fortinet 204X reseller. Added Katalyst Network Group as Fortinet 204X reseller. Updated Lenovo contract manager information.
2021-12-16: Updated A3 Communications contact information.
2021-12-21: CDWG awarded for APC by Schneider Electric IT Corporation products.
2021-12-28: Updated ESRMO email link.
2022-01-04: Removed NetSource ET LLC as Ruckus Networks 204X reseller. Added Howard Technology Solutions, a division of Howard Industries, Inc. as Ruckus Networks 204X reseller.
2022-01-07: Removed Applied Data Technologies as HPE 204X reseller. Added Trace3 LLC as HPE 204X reseller.
2022-01-11: Removed Aerohive Networks from 204X. Aerohive was purchased by Extreme Networks and the Aerohive Networks 204X contract was assigned via an amendment to Extreme Networks.
2022-01-24: Added OnWire Consulting Group, LLC as IBM 204X reseller.
2022-01-26: Updated Dell contact information. Clarified Value Added Services language.
2022-02-04: Removed e-Group Holdings Company as EMC 204X reseller. Added Data Network Solutions, Inc as EMC 204X reseller. Clarified VRAR applies to new purchase requests of State hosted and Cloud Vendor Hosted Solutions.
2022-03-02: Updated Cisco contact information.
2022-03-04: Added Softchoice Corporation as IBM 204X reseller. Removed Blue Ally as HPE 204X reseller. Added Mainline Information Systems, Inc. as HPE 204X reseller.
2022-03-10: Added missing contact information for Trace3 LLC.
2022-03-15: Removed SpartenTec as Fortinet 204X reseller. Added Rove, LLC. as Fortinet 204X reseller.
2022-03-21: Updated Sirius Computer Solutions name and contact information.
2022-04-01: ViON removed as the Hitachi Vantara single authorized reseller per Hitachi Vantara. Enterprise IT Solutions LLC. added as Hitachi Vantara single authorized reseller at Hitachi Vantara's request.
2022-04-07: Removed Enterprise Systems Corporation as an Extreme Networks 204X authorized reseller. Added Encore Technology Group, LLC. as Extreme Networks 204X authorized reseller. Updated SHI contact information. Updated VMware contact info.
2022-04-08: Removed Rove and CDWG as Cisco 204X authorized resellers. Added World Wide Technologies as Cisco 204X authorized reseller.
2022-04-19: Added TDSynnex as Cisco 204X authorized reseller. Updated SHI contact info.
2022-04-21: Removed CDWG as Dell 204X authorized reseller and added NWN Corporation as Dell 204X authorized reseller.
2022-04-25: Updated CDWG contact info.
2022-05-05: Updated Carahsoft contact info.
2022-05-11: Removed Data Networks of America, Inc as EMC 204X authorized reseller and added eGroup Holding Company LLC as EMC 204X authorized reseller.
2022-06-16: Removed Meridian IT as Extreme Networks 204X authorized reseller and add A3 Communications and CNIC, Inc. as Extreme Networks authorized 204X resellers.
2022-07-13: Updated Dell contact info. NetApp removed Presidio Networked Solutions and ViON Corporation as NetApp 204X authorized resellers and added Tego Data Systems LLC and World Wide Technology LLC as NetApp 204X resellers.
2022-08-02: Updated Corus360 name to Converge Technology Solutions (IBM and Lenovo 204X reseller). Updated CDWG contact information.
2022-08-05: Removed Katalyst Network Group as Fortinet authorized 204X reseller and added Bridgetek Solutions as Fortinet authorized 204X reseller.
2022-08-19: Removed World Wide Technology as Carahsoft 204X reseller and added ePlus Technology. Updated TD Synnex contact information.
2022-08-22: Lenovo removed Converge Technology Solutions (formerly Corus 360) as an authorized Lenovo 204X reseller. Fortinet removed BridgeTek Solutions as Fortinet authorized 204X reseller and added Katalyst Network Group as Fortinet authorized 204X reseller.
2022-08-30: HPE removed CDWG as authorized 204X reseller and added ePlus Technology.
2022-09-13: Added Forescout products under Carahsoft – EITS.
2022-09-26: Updated HPE contact information.
2022-10-14: Removed Mainline as HPE authorized 204X reseller and added BlueAlly Technology as HPE authorized reseller.
2022-11-08: Removed Trace3 as HPE authorized 204X reseller and added Mainline Information Systems as HPE authorized reseller. Removed Tego Data Systems as Pure Storage authorized 204X reseller and added BlueAlly as authorized Pure Storage authorized 204X reseller.
2022-11-15: Updated contact information for World Wide Technology
2022-11-28: Removed Soft Choice as IBM 204X reseller and added InfoSystems as IBM 204X reseller.
2022-12-01: Removed NWN Corporation as Dell 204X reseller and added Winslow Technology Group as Dell 204X reseller. Updated HPE contact information.

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2022-12-12: Removed Carolinas IT as Lenovo authorized 204X reseller. Updated contact information for Carolina Advanced Digital, Inc., Data Network Solutions, Inc., and Veristor Systems, Inc.

2022-12-21: Added Tego Data Systems, LLC as Lenovo authorized 204X reseller

2023-01-23: Removed StepCG, LLC as Avaya authorized 204X reseller and added ConvergeOne as Avaya authorized 204X reseller.

2023-02-09: Updated CDWG and Insight contact information.

2023-02-17: Removed SHI and The Drala Project Inc. dba ReDesign Group as EMC authorized 204X resellers. Added iTi Communications, LLC as EMC 204X reseller.

2023-02-20: Removed Ahead, Inc. as EMC 204X reseller.

2023-02-27: Updated Fortinet contact information. Updated Insight Public Sector contact information.

2023-03: Updated Insight Public Sector

2023-05-08: Juniper Networks awarded as 204X vendor. Updated World Wide Technology contact information. Updated Data Network Solutions contact information. Added CDWG, Data Network Solutions, Encore Technology, & World Wide Technology as Juniper 204X resellers.

2023-05-11: Added NWN Carousel as Juniper Networks 204X reseller.

2023-05-12: Removed Mainline as HPE 204X reseller. Added Presidio as HPE 204X reseller.

2023-06-15: Exercised first one year renewal option for STC 204X with existing awarded vendors. Removed BlueCat Networks as awarded vendor as they are no longer registered to do business with NC Secretary of State's Office and have not registered any sales on the 204X contract. Updated various vendor and reseller contact information. Removed Tiber Creek as Dell 204X reseller and added Level Solution Group as Dell 204X reseller. Removed Ciena 204X reseller Integration Partners Corporation as they are not showing registered on NC Secretary of State's Office. Removed A3 Communications as Ruckus Networks authorized 204X resellers. Added Enterprise IT Solutions as Ruckus Networks 204X reseller.

2023-06-27: Updated Ruckus contact information. Updated Abnormal Qty. procedures.

2023-07-01: Amendment 1 to Carahsoft-Nutanix 204X contract modified discount off list percentage.

2023-07-13: Removed Winslow Technology Group as Dell authorized 204X reseller and added NWN Corporation as Dell authorized 204X reseller.

2023-08-18: Added Mainline Information Systems as EMC authorized 204X reseller.

2023-08-29: Updated SHI contact information.

2023-09-13: Removed Rove as Fortinet 204X authorized reseller.

2023-09-27: Added Presidio Networked Solutions LLC as Juniper Networks authorized 204X reseller.

2023-09-28: Updated Presidio Networked Solutions contact information.

2023-10-12: Updated Avaya contact information

2023-10-31: Updated HPE contact information.

2023-11-03: Updated Carolina Advanced Digital, Inc. contact information.

2023-11-27: Updated Ciena contract information.

2023-11-30: Removed A3 Communications, Inc. as Extreme Networks authorized 204X reseller and added Enterprise IT Solutions (EITS) as Extreme Networks authorized 204X reseller. Removed Sirius Computer Services as VMware authorized 204X reseller.

2024-01-05: Updated Howard Technology Solutions contact information.

2024-01-19: Updated IBM contact information.

2024-01-29: Updated CDWG contact information

2024-02-06: Removed Sirius Computer Solutions, LLC. as Dell authorized 204X reseller and added Ahead Inc. as Dell authorized reseller.

2024-02-12: Changed Ruckus Networks legal name to Ruckus Wireless LLC.

2024-02-23: Removed CDWG as Extreme Networks authorized 204X reseller and added Enterprise Systems Corporation as Extreme Networks authorized 204X reseller.

2024-03-01: Removed 5S Technologies as Lenovo 204X authorized reseller and added BridgeTek Solutions LLC as Lenovo authorized 204X reseller.

2024-03-15: Added Level Solutions Group, LLC. as Fortinet 204X authorized reseller.

2024-03-27: Updated Dell contact information. Updated TDSynnex quote email address.

2024-04-08: Added Drala Project Inc. DBA The ReDesign Group as EMC 204X

2024-05-31: VMware contract assigned to CA, Inc., a Broadcom Company.

2024-06-27: Exercised second one-year renewal options for STC 204X with existing awarded vendors.
> The following vendor contact updates were made to the 204X contract:
> - Arista Networks – Added Presidio Networked Solutions, Brooks Network Services, LLC., and ePlus Technology as authorized 204X resellers.
> - Cisco – updated Presidio contact information.
> - Extreme Networks – Removed Enterprise Systems Corporation as 204X reseller. Added CDWG as 204X reseller.
> - Fortinet – updated Fortinet contact information.

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- IBM – removed InfoSystems, Inc. as a 204X reseller.
- Lenovo – updated contact information.
- NetApp – updated NetApp contact information.
- Pure Storage – updated Pure Storage contact information.
- CA, Inc. – removed Dell Marketing LP as 204X reseller.

2024-07-01: Updated Optional renewals from 4 to 3 remaining.
2024-07-08: Removed Veristor as HPE 204X reseller. Added High Performance Technologies as HPE 204X reseller.
2024-07-15: Added Prolifics Inc as IBM 204X reseller.
2024-07-24: Carahsoft request to remove EITS and add Mainline Information Systems as 204X reseller due to Mainline acquisition of EITS.
2024-08-07: EITS-Hitachi Vantara contract assigned to Mainline Information Systems due to Mainline acquisition of EITS. Updated CA, Inc. (formerly VMware) to allow CA, Inc. to accept direct orders. Extreme Networks request to remove EITS and add Mainline Information Systems as 204X reseller due to Mainline acquisition of EITS.
2024-09-26: Removed NWN Corporation as Dell 204X reseller. Added The Drala Project Inc. dba ReDesign Group as Dell 204X reseller.
2024-09-27: Added Carahsoft as CA, Inc. (formerly VMware) authorized 204X reseller. Ruckus Wireless request to remove EITS and add Mainline Information Systems as 204X reseller due to Mainline acquisition of EITS.

<center>-end-</center>

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