



Agenda Action Form Overview

Approval of Contract with Stryker for the purchase of three (3) Power-LOAD units in the amount of \$89,999.99.

Background/Justification

The Board is requested to approve a contract with Stryker for the purchase of three (3) PowerLOAD units that will equip three (3) new Braun ambulances. The Office of Emergency Services (OES) will utilize existing capital budget funds for EMS equipment replacement in the amount of \$89,999.99utilizing sole source exemption.

In FY21, Emergency Medical Services (EMS) introduced Stryker stretchers and Power-LOAD systems across all active EMS ambulances to improve safety for both patients and EMS providers. The Power-LOAD systems are designed to integrate seamlessly with Stryker stretchers, offering automated loading and secure restraint capabilities that reduce the physical demands on EMS personnel and enhance patient stability during transport. By automating the loading process, the Power-LOAD units significantly decrease the risk of injury to EMS providers and help ensure patient safety, particularly in the event of a collision.

At the time of this implementation, several EMS ambulances were permanently out of service due to mechanical failures and were earmarked for replacement. Consequently, Power-LOAD systems were not installed in these vehicles as they awaited decommissioning. However, due to significant supply chain disruptions, the arrival of these replacement ambulances was delayed until FY25. As a result, EMS now requires the procurement of three (3) additional Stryker Power-LOAD units to fully equip the replacement ambulances scheduled for delivery in the third quarter of FY25. These units are critical for maintaining consistent safety standards and operational efficiency across the entire EMS fleet.

Policy Impact

The OES Emergency Medical Services division is seeking approval from the Board of County Commissioners requesting the BOCC to authorize the County Manager to enter contract with Stryker to spend \$89,999.99 of capital budget funds for EMS equipment replacement for the purchase of three (3) Power-LOAD units.

Procurement Background

OES is utilizing the Sole Source Exemption.

Type of purchase

- ☒ Goods
- ☐ Services
- ☐ Construction Work

Did this request for purchase go through a bid process? Yes ☐ No ☒

Goods: Bids required if \geq \$30,000, BOCC approval if \geq \$90,000



Durham County Government
Agenda Action Form Supplemental Document – Contract Approval

Services: Bids required if $\geq \$30,000$, BOCC approval if $> \$40,000$

Construction/Repair work: Bids required if $\geq \$30,000$, BOCC approval if $\geq \$500,000$

If yes, attach a copy of bid tab and the minority and women business enterprise (MWBE) compliance review form provided by the Purchasing Division.

If no, why?

- ☒ Sole source exemption
- ☐ Cooperative purchasing program exemption
- ☐ State and federal contract exemption
- ☐ Contract is an amendment to an existing contract
- ☐ Other (please explain)

If exempted from bidding, has this request been reviewed and approved by the Purchasing Division in the agenda Legistar system? Yes ☒ No ☐

If no, why?

Fiscal Impact

OES has budgeted for this program within capital budget funds for EMS equipment replacement. There is no requirement for matching funds from the County.

Recommendation

The County Manager recommends that the BOCC approve the contract with Stryker in the amount of \$89,999.99 and authorize the County Manager to sign and execute all contract documents for the purchase of three (3) Stryker Power-LOAD units.