

BLEACHER SEATING
REPLACEMENT AT THE
DURHAM COUNTY
MEMORIAL STADIUM
RFP NO. 25-023



everything under the sun

COPY



REQUEST FOR PROPOSALS

Bleacher Seating Replacement at Durham County Memorial Stadium RFP No. 25-023

ISSUE DATE:

December 29, 2024

ISSUING DEPARTMENT:

**County of Durham Purchasing Division of Finance
201 East Main Street, 7th Floor, Room 703
Durham, NC 27701**

Sealed Proposals will be received until 2:00 P.M., Eastern Time on February 11, 2025. The purpose and intent of the Request for Proposals (RFP) is to solicit proposals from qualified firms to provide bleacher seating replacement for multiple sections of seating at Durham County Memorial Stadium.

All inquiries concerning the Scope of Services, Proposal Submission Requirements or Procurement Procedures should be directed to:

**Procurement Specialist: Godfrey Herndon
Purchasing Division of Finance
Email: purchasinggroup@dconc.gov
Telephone: 919-560-0741**

Sealed Proposals shall be mailed and/or hand delivered to the Issuing Department shown above, and the envelope shall bear the name and number of this Request for Proposals (RFP). It is the sole responsibility of the Proposer to ensure that his/her Proposal reaches the Purchasing Division by the designated date and hour indicated above.

In compliance with this Request for Proposals and to all the terms and conditions imposed herein, the undersigned offers and agrees to furnish the goods and services described in accordance with the attached signed proposal.

Firm Name: Bliss Products and Services, Inc.

Date: 2/10/25

Address: 6831 S. Sweetwater Rd.

By: Gregg Bliss

Lithia Springs, GA 30122

(Name Typed/Printed)

Phone: 800-248-2547

(Signature in Ink)

Attachment A



PROPOSAL FORM

Bleacher Seating Replacement at Durham County Memorial Stadium

RFP No. 25-023

In accordance with the attached instructions, terms, conditions, and Scope of Services we submit the following proposal to the County of Durham.

TOTAL PROPOSED COST

\$ 246,815.70

two hundred forty six thousand eight hundred fifteen
(Total Proposed Cost in Writing) dollars and seventy cents

Alternate A cost \$ 443,003.25

Alternate B cost \$ 337,854.03

The above Total Proposed Cost should be based on being awarded the entire project.

I certify that the contents of this proposal are known to no one outside the firm, and to the best of my knowledge all requirements have been complied with.

Date: 2/10/25

Authorized Signature: _____

Name

Title

Firm Name

President
Bliss Products AND Services Inc.

Attachment C

ADDENDUM ACKNOWLEDGEMENT

Bleacher Seating Replacement at Durham County Memorial Stadium

RFP No. 25-023

Receipt of the following Addendum is acknowledged:

Addendum no. 1 Date 1/23/25

Addendum no. _____ Date _____

Addendum no. _____ Date _____

Addendum no. _____ Date _____

Addendum no. _____ Date _____

Signature:  Date: 2/10/25

Bliss Products AND Services, Inc.
Name of Firm

Attachment D

NON-COLLUSION AFFIDAVIT

State of North Carolina
County of Durham

Greg Bliss

being first duly sworn, deposes and says that:

1. He/She is the PRESIDENT of Bliss Products And Services, Inc. the Proposer that has submitted the attached proposal;
2. He/She is fully informed respecting the preparation and contents of the attached Proposal and of all pertinent circumstances respecting such Proposal;
3. Such Proposal is genuine and is not a **collusive** or **sham** Proposal;
4. Neither the said Proposer nor any of its officers, partners, owners agents, representatives, employees or parties of interest, including this affidavit, has in any way colluded, conspired, connived or agreed, directly or indirectly, with any other Proposer, firm or person to submit a **collusive** or **sham** Proposal in connection with the contract for which the attached Proposal has been submitted or to refrain from bidding in connection with such contract, or has in any manner, directly or indirectly, sought by agreement or collusion or communication or conference with any other Proposer, firm or person to fix the price or prices in the attached Proposal or of any other Proposer, or to fix any overhead, profit or cost element of the Proposal price of any other Proposer or to secure through collusion, conspiracy, connivance or unlawful agreement any advantage against the County of Durham or any person interested in the proposed contract; and
5. The price or prices quoted in the attached Proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance or unlawful agreement on the part of the Proposer or any of its agents, representatives, owners, employees, or parties in interest, including this affidavit.

Greg Bliss
Signature of Proposer

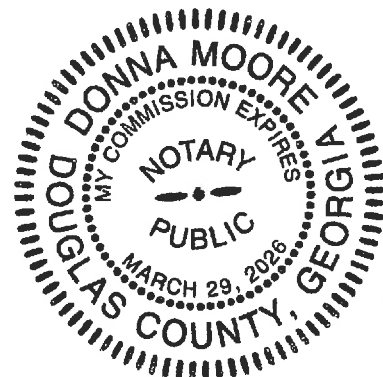
2/10/25
Date

Subscribed and sworn before me,
this 10 day of FEBRUARY 2025

Donna Moore
Notary Public

(Seal)

Notary Public
My Commission Expires: MARCH 29, 2026



Attachment F

AFFIDAVIT OF COMPLIANCE

STATE OF NORTH CAROLINA
COUNTY OF DURHAM

**AFFIDAVIT OF COMPLIANCE
with N.C. E-Verify Statutes**

I, Gregg Bliss (hereinafter the "Affiant"), being duly authorized by and on behalf of Bliss Products and Services Inc. (hereinafter "Contractor") after first being duly sworn hereby swears or affirms as follows:

1. Contractor understands that E-Verify is the federal E-Verify program operated by the United States Department of Homeland Security and other federal agencies, or any successor or equivalent program used to verify the work authorization of newly hired employees pursuant to federal law in accordance with Article 2 of Chapter 64 of the North Carolina General Statutes; and
2. Contractor understands that an "Employer", as defined in NCGS§64-25(4), is required by law to use E-Verify to verify the work authorization of its employees through E-Verify in accordance with NCGS§64-26(a). The term "Employer" does not include State agencies, counties, municipalities, or other governmental bodies.
3. Contractor is a person, business entity, or other organization that transacts business in this State and that employs 25 or more employees in the state of North Carolina. (mark Yes or No)
 - a. YES
 - b. NO ✓
4. Contractor will ensure compliance with E-Verify to the extent applicable and will ensure compliance by any subcontractors subsequently hired by Contractor to perform work under Contractor's contract with Durham County.

This 10 day of February, 2025

Signature of Affiant

Print or Type Name: Gregg Bliss

State of Georgia

County of Douglas

Signed and sworn to (or affirmed) before me, this the 10

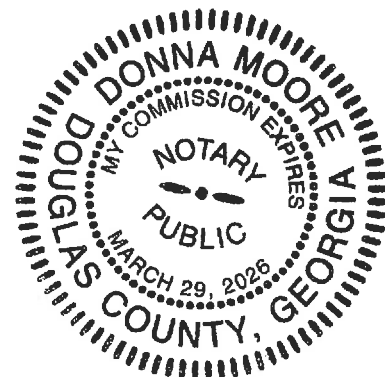
day of February, 2025

My Commission Expires:

MARCH 29, 2026

Notary Public

(Affix Official/Notarial Seal)



Affidavit A

ATTACH TO BID

State of North Carolina AFFIDAVIT A - List of the Good Faith Effort

COUNTY OF DURHAM

Affidavit of

Bliss Products AND Services, Inc.

(Name of Bidder)

I have made a good faith effort to comply under the following areas checked:
(A minimum of 5 areas must be checked in order to have achieved a "good faith effort")



1-Contacted minority businesses that reasonably could have expected to submit a quote and that were known to the contractor, or available on State or local government-maintained lists, at least 10 days before the bid date and notified them of the nature and scope of the work to be performed.



2-Made the construction plans, specifications and requirements available for review by prospective minority businesses or providing these documents to them at least 10 days before the bids are due.



3-Broken down or combined elements of work into economically feasible units to facilitate minority participation.



4-Worked with minority trade, community, or contractor organizations identified by the Office of Historically Underutilized Businesses and included in the bid documents that provide assistance in recruitment of minority business.



5-Attended pre-bid meetings scheduled by the public owner.



6-Provided assistance in getting required bonding or insurance or provided alternatives to bonding or insurance for subcontractors.



7-Negotiated in good faith with interested minority businesses and did not reject them as unqualified without sound reasons based on their capabilities. Any rejection of a minority business based on lack of qualification should have the reasons documented in writing.



8-Provided assistance to an otherwise qualified minority business in need of equipment, loan capital, lines of credit, or joint pay agreements to secure loans, supplies, or letters of credit, including waiving credit that is ordinarily required. Assisted minority businesses in obtaining the same unit pricing with the Bidder's suppliers in order to help minority businesses in establishing credit.



9-Negotiated joint venture and partnership arrangements with minority businesses in order to increase opportunities for minority business participation on a public construction or repair project when possible.



10-Provided quick pay agreements and policies to enable minority contractors and suppliers to meet cashflow demands.

In accordance with GS 143-128.2(d) the undersigned will enter into a formal agreement with the firms listed in the Identification of Minority Business Participation schedule conditional upon execution of a contract with the Owner. Failure to abide by this statutory provision will constitute a breach of the contract.

The undersigned hereby certifies that he or she has read the terms of the minority business commitment and is authorized to bind the bidder to the commitment herein set forth.

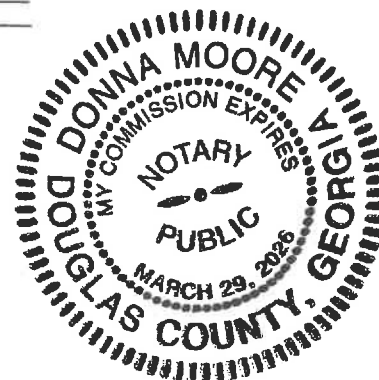
Date: 2/10/25 Name of Authorized Officer: Gregg Bliss

Signature: Gregg Bliss

Title: PRESIDENT

State of ~~North Carolina~~ Georgia, County of DOUGLAS
Subscribed and sworn to before me this 10th day of FEBRUARY 2025
Notary Public Donna Moore
My commission expires MARCH 29, 2026

SEAL



**BLISS PRODUCTS AND SERVICES, INC.**

6831 S. Sweetwater Road
Lithia Springs, GA 30122

☎ (800) 248-2547
☎ (770) 920-1915
✉ info@blissproducts.com

Executive Summary

Bliss Products and Services, Inc.'s proposal for the Durham County Memorial Stadium bleacher seating replacement project demonstrates a thorough understanding of the scope as laid out in the RFP. They are prepared to install aluminum grandstand planks and associated hardware for selected sections, specifically B, C, and E, replacing the existing decayed wood seating. The proposal acknowledges the use of existing seat support brackets wherever feasible, with replacements made only as necessary, which reflects a cost-effective and efficient approach to the project.

Unique aspects of Bliss Products and Services, Inc.'s proposal include:

1. A commitment to minimizing disruptions during the stadium's event season by completing one section at a time, ensuring that facility seating and availability are maintained as much as possible.
2. Attention to safety and operational cleanliness, as the proposal specifies that the area of work will be kept neat and free of debris daily, accommodating ongoing stadium operations.
3. A clear plan for waste management, including all costs associated with the disposal of old bleacher seating planks.
4. Detailed coordination with the General Services/Stadium representative to ensure that the project aligns with the stadium's schedule and operational needs.

These points emphasize Bliss Products and Services, Inc.'s capability to handle the logistical and operational challenges associated with such a large-scale project, ensuring a focus on efficiency, safety, and minimal disruption to stadium activities.

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Corporate Overview

Bliss Products and Services, Inc. (BPS) has been a significant player in the recreation industry since 1984, specializing in designing, constructing, and installing recreational environments. Here's a detailed overview of the company:

Corporate Overview:

- **Firm Name:** Bliss Products and Services, Inc.
- **Address:** 6831 S Sweetwater Road, Lithia Springs, GA 30122
- **Phone Numbers:**
 - Gregg Bliss (President): 800-248-2547 ext. 105
 - Alisa Coble (Sales Representative): 919-879-9091
 - Kristen George (Bid/Sales Manager): 800-248-2547 ext. 106
- **Fax Number:** 866-920-1915
- **Email Addresses:**
 - Gregg Bliss: gregg@blissproducts.com
 - Heather Smith: heather.smith@blissproducts.com
 - Kristen George: kristen@blissproducts.com

Firm History: BPS was established over 40 years ago and has significantly expanded its operations and capabilities. The company not only serves a broad geographic area but also offers a comprehensive range of services from site evaluations and custom designs to full installation. The company's sustained growth is attributed to a customer-first sales philosophy and the utilization of cutting-edge technologies to support their staff and clients.

Capabilities: BPS operates with contractors licenses in ten states and holds a General Contractor license in the State of North Carolina. The company boasts annual revenues exceeding \$50 million and is equipped to handle projects of any size and scope. Their installers specialize in recreational environments, ensuring each project from concept to creation enhances recreational spaces for all users.

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Approach

Bliss Products and Services, Inc. proposes a comprehensive and detailed approach to the Bleacher Seating Replacement project at Durham County Memorial Stadium as per RFP No. 25-023. Here's how we plan to address and manage the project's scope and requirements:

1. Overview of Services Provided:

- **Service Scope:** Installation of aluminum grandstand planks and associated hardware to replace existing decayed wood seating in designated sections (B, C, and E) of the stadium. Existing seat support brackets will be utilized where feasible, and new brackets will be installed as necessary.
- **Project Deliverables:** Complete replacement of bleacher seating, ensuring all installations are up to code and meet safety standards.

2. Project Team and Responsibilities:

- **Project Manager:** Oversees all project operations, ensures compliance with timeline and budget, and serves as the primary contact for Durham County officials.
- **Installation Team:** Led by an experienced supervisor, the team will handle the physical installation of the bleacher seating.
- **Quality Assurance Specialist:** Ensures all work meets the specified quality standards and is responsible for final inspections and sign-off.
- **Safety Officer:** Implements safety protocols, conducts regular site safety inspections, and ensures compliance with all federal and state safety regulations.

3. Methodology and Execution Plan:

- **Site Evaluation:** Initial detailed assessment of the existing structures to determine the extent of decay and evaluate the integrity of existing support brackets.
- **Design and Planning:** Utilize the findings from the site evaluation to design the installation plan, including precise measurements and materials specifications.
- **Materials Procurement:** Source high-quality aluminum planks and hardware from certified suppliers. Coordinate delivery schedules to match installation phases.



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- **Installation:** Execute the installation in phases to minimize disruption to stadium operations, with careful coordination around the stadium's event schedule.
- **Quality Control and Assurance:** Continuous monitoring and evaluation at each stage of installation to ensure compliance with design specifications and safety standards.

4. Timeline for Project Completion:

- **Preparation and Planning:** 2 weeks for finalizing project plans and procuring materials.
- **Phase 1 - Section B:** 4 weeks.
- **Phase 2 - Section C:** 4 weeks.
- **Phase 3 - Section E:** 4 weeks.
- **Inspections and Adjustments:** 2 weeks for final adjustments and completion of any corrective actions based on final inspections.
- **Project Close-out:** 1 week for final documentation and project handover.

5. Work Management Plan:

- **Schedule Management:** Utilize project management software to track progress against the project schedule, allowing for real-time adjustments as needed.
- **Resource Allocation:** Ensure that material supplies and workforce are appropriately aligned with the project's phase-wise requirements.
- **Risk Management:** Proactively identify potential risks and develop mitigation strategies to address them before they impact the project timeline or budget.
- **Communication Plan:** Regular updates to all stakeholders through meetings, reports, and via a dedicated project portal.
- **Compliance and Documentation:** Maintain comprehensive records of all project activities, ensuring all installations are documented and inspected according to industry standards.

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6. Project Close-Out:

- **Final Inspection:** Conduct a thorough final inspection with Durham County representatives to ensure all work is completed to satisfaction.
- **Documentation:** Provide complete project documentation, including warranties, maintenance guidelines, and compliance certificates.
- **Customer Satisfaction Survey:** Gather feedback from the client to evaluate the project's success and areas for improvement.

This approach is designed to ensure that Bliss Products and Services, Inc. not only meets but exceeds the expectations laid out in the RFP, delivering a high-quality project completed efficiently and effectively, aligning with Durham County's operational requirements and safety standards.

hjhh

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Organization and Staffing

Bliss Products and Services, Inc. has designed an effective project team structure for the Bleacher Seating Replacement project. Below is our staffing chart which outlines the specific job classifications, number of employees, and their reporting relationships.

Project Organization Chart:

1. Sales Representative: Alisa Coble
2. Bid Manager: Kristen George
3. Project Manager: Allison McCleskey
4. Installation Crew: Precision Playgrounds

Résumés for all managerial and key personnel are included to detail each individual's relevant experience, showcasing their qualifications and depth of experience in similar projects.

Subcontracting Plan

Bliss Products and Services, Inc. intends to subcontract certain specialized services to ensure the highest standards of work and to meet project deadlines efficiently.

- Subcontracted Materials: Custom fabrication of specialized bleacher components by National Recreation Systems
- Reasons for Subcontracting: To utilize expert craftsmanship that meets specific design requirements.
- Proposed Installation Subcontractor: Precision Playgrounds

Subcontractor responsibilities will include fabrication, supply of bespoke components, and onsite support for installation.

MWBE Utilization Plan

Bliss Products and Services, Inc. is committed to promoting diversity and inclusion within our project teams. For this project, however, we are unable to commit to any MWBE utilization.

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Qualifications and Staffing

Bliss Products and Services, Inc. has demonstrated its capability to perform the work described in the RFP through various aspects of its operations and service offerings:

1. **Industry Experience:** With decades of experience in the recreation industry, Bliss Products has developed a strong understanding of project requirements for both public and private sectors. This extensive experience ensures that they are well-equipped to handle the specific needs and challenges of the Bleacher Seating Replacement project.
2. **Project Management Expertise:** Bliss Products employs a structured project management approach that includes detailed planning, rigorous quality control, and efficient execution. This approach ensures that projects are delivered on time, within budget, and to the highest quality standards.
3. **Technical Skills and Resources:** The company possesses the technical skills required for complex installations and constructions. With access to modern tools and technology, as well as a skilled workforce trained in the latest techniques, Bliss Products can effectively manage and execute large-scale projects.
4. **Supplier Relationships:** Strong relationships with high-quality suppliers enable Bliss Products to source the best materials for any project, ensuring durability and compliance with industry standards.
5. **Safety and Compliance:** Bliss Products prioritizes safety and adheres strictly to all relevant safety codes and regulations. This commitment to safety is critical for projects like bleacher seating replacements, which require adherence to strict safety standards to protect public well-being.
6. **Customer Service and Support:** The company is known for its customer-first approach, offering comprehensive support throughout the project lifecycle—from initial consultation through to post-installation service. This ensures that client requirements are fully met and often exceeded.
7. **Financial Stability:** Bliss Products' financial health allows it to support large-scale projects and absorb the typical ebbs and flows of project management without compromising on quality or timelines.

Customer Name	Project	Date	Grand Total
SARASOTA COUNTY PARK & RECREATION	BABE RUTH 5 ROW 15' BLEACHER W/CL	11/27/2024	\$9,411.47
SARASOTA COUNTY PARK & RECREATION	CAL RIPKEN 5 ROW 15' BLEACHER W/CL	11/27/2024	\$9,411.47
SARASOTA COUNTY PARK & RECREATION	YOUTH ATHLETIC COMPLEX 5 ROW 15' BLEACHER W/CL	11/27/2024	\$18,245.66
City of Tampa	Private Utility Locates for North Seminole Little League Bleacher Shac	11/11/2024	\$0
Healy Horticulture	Marion County-Grills and Bleachers-REV2	8/20/2024	\$23,185.44
FLORENCE COUNTY PARKS AND RECREATION	Bleachers, Benches and Receptacles-REV 4 with Install	7/8/2024	\$42,569.16
Publix Sports Park	REV Bleacher Caps and Clips	6/24/2024	\$463.61
CLAY COUNTY SCHOOL DISTRICT	Green Cove Springs Junior High Bleachers	5/29/2024	\$80,861.37
Orange County Public Schools	Bleacher End Caps and SS Screws	5/13/2024	\$826.60
Polk County Parks and Natural Resources	Saddle Creek Park 5-Row Bleachers - Per Clay County RFP #18/19-2	4/23/2024	\$68,161.45
Dillon County	Bleachers and Trash Receptacles	3/25/2024	\$13,375.16
Orange County Public Schools	Bleacher End Caps and Clips	2/16/2024	\$2,647.60
City of Gainesville	City of Gainesville Bleacher End Caps	11/30/2023	\$68.40
SOMERSET ACADEMY BAY SCHOOL - MIAMI	5-ROW x 15' NON-ELEVATED BLEACHER	9/6/2023	\$9,490
Orange County Public Schools	South Creek Middle School	8/28/2023	\$5,515
Town of Jonesborough (TN)	Tiger Park Bleachers	8/22/2023	\$109,834
CITY OF MARION	5-Row Bleachers and Goals-REV	8/11/2023	\$82,473.55
Far Niente Farms, LLC	Bleachers - customer pick-up	8/4/2023	\$5,080
SPALDING COUNTY PARKS AND REC	Bleacher End Caps for Fairmont Park Recreation Center	8/1/2023	\$74
Clarendon County	REV Bleachers and Bench	7/25/2023	\$14,122.89
YMCA of Greater Montgomery - Midtown	Bleachers	6/16/2023	\$3,271
Sullivan County Tennessee Purchasing Dept.	Bleachers	6/13/2023	\$200,246
City of Tampa	North Seminole Little League Bleacher Shade	5/25/2023	\$132,860
City of Tampa	Yellow Jacket Little League Bleacher Shade Little League Field - Optio	5/25/2023	\$69,687.60
City of Tampa	Belmont Heights Little League Bleacher Shade	5/25/2023	\$71,878
City of Chattanooga Department of Parks and Outd	Bleachers for Batter's Place	5/19/2023	\$6,195
Orange County Public Schools	Union Park Middle School Bleacher Replacement-REV 2	4/20/2023	\$20,600.78
CITY OF PLANTATION	PERMIT FEES FOR ITB WB No. 068-22 POP TRAVERS BLEACHERS	4/12/2023	\$1,688.99
Bliss Products - Install	Storage Fees for 61746 (Univ of Memphis Bleachers)	3/31/2023	\$0
CITY OF WESTON	PLAYER BENCHES AND BLEACHER CAPS	3/7/2023	\$7,098
City of Albany	UPDATED - Bleachers - OPT. 2	12/8/2022	\$9,127
Commerce City Schools	Handrails for Existing Bleacher	10/13/2022	\$2,054

Columbia County Recreation	Riverside Bleachers and Shade Structures	9/15/2022	\$330,189.20
City of Virginia Beach	Pembroke Bleachers and Benches	9/15/2022	\$61,629.24
City of Virginia Beach	Munden Point Bleachers and Benches	9/15/2022	\$119,699.88
City of Virginia Beach	Creeds ES Bleachers and Benches	9/15/2022	\$63,799.88
CITY OF PLANTATION	ITB WB No. 068-22 SHADE STRUCTURE FOR POP TRAVERS BLEACHE	9/8/2022	\$73,680
SUMTER SCHOOL DISTRICT	REV Hillcrest Bleachers	7/21/2022	\$62,755.15
Publix Sports Park	Bleacher Caps and Clips (3rd order)	7/8/2022	\$167.14
Crockett County Schools	Bleachers	5/16/2022	\$22,713
University of Memphis	Nataorium Facility Bleachers	5/4/2022	\$18,257.12
CITY OF NAPLES	PICKLE BALL BLEACHER	3/14/2022	\$4,717
City of Chattanooga - Accounts Payable Division	Summit Bleachers Additional Labor	12/3/2021	\$3,765
South Florida State College	SOFTBALL BLEACHER SHADE	11/2/2021	\$26,925
HENDRY LaBELLE RECREATION BOARD	RODEO GROUNDS 5-ROW BLEACHERS	10/5/2021	\$16,376.20
Sports Facility Management LLC	Bleacher Caps and Clips (2nd order)	8/3/2021	\$156.81
City of Camilla	3-Row Bleachers	6/1/2021	\$2,743
Sports Facility Management LLC	Bleacher Caps and Clips	5/27/2021	\$156.81
PALM BEACH COUNTY PARKS AND RECREATION D	BLEACHER CLIPS	4/21/2021	\$190
New Inverness LLC	Bleachers-Single Plank Option	4/14/2021	\$8,209.15
SPALDING COUNTY PARKS AND REC	Ambucs SPLOST-Bleachers and Trash Receptacles	3/29/2021	\$15,589.69
City of Virginia Beach	24' Bleachers	1/27/2021	\$20,714
CITY OF WESTON	PLAYER BENCHES AND BLEACHER REPLACEMENT PARTS	1/6/2021	\$1,804
City Of Jacksonville - Parks & Recreation	Earl Johnson Park Bleacher - Sod C/O	12/4/2020	\$2,499
Baldwin & Shell Construction Company	Leadership Prep Middle School - Tip-and-Roll Gymnasium Bleachers	10/28/2020	\$9,241.15
City of Chattanooga - Accounts Payable Division	Bleachers for Lookout Valley ball fields	9/18/2020	\$19,899
Lancaster County Parks	Bleachers and Hand Sanitizer	9/1/2020	\$10,634.78
Boyd Buchanan School	Bleachers	8/11/2020	\$2,387
Sports Facility Management LLC	Panama City Beach Sports Complex - Bleachers	8/7/2020	\$234.04
Adel Cook Recreation Department	FINAL REVISED Adel Bleacher Shades, HANGING CANTILEVER	8/7/2020	\$164,245
Bartow County Parks and Recreation	Bleacher Replacement Planks	7/22/2020	\$2,041.80
University of Memphis	Bleachers for Gym	7/6/2020	\$13,542
Wm. S. Trimble Co., Inc.	Pigeon Forge Intermediate Indoor Bleachers (Revised 5-1-2020)	5/1/2020	\$9,076
Madison County Parks Department	ADA Bleachers	4/28/2020	\$6,643
Town of Biscoe	Dugout Bleachers	3/4/2020	\$2,865.67

Crowder Construction Company

Crowder Woodstock Park - Complete Order 645-117853E

2/5/2020 \$442,478.52

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MWBE Participation

Bliss Products and Services, Inc. faces specific challenges that currently prevent the subcontracting of Minority and Women-Owned Business Enterprises (MWBEs) for the Bleacher Seating Replacement project, primarily due to specialized requirements and the scale and scope of the project:

1. **Specialized Requirements:** The project demands highly specialized technical skills and certifications that are not currently held by the available MWBEs in the area. These specialized requirements are crucial for ensuring the project meets its technical and safety standards, and unfortunately, the absence of these qualifications among local MWBEs precludes their participation as subcontractors for this specific work.
2. **Scale and Scope of the Project:** The extensive size and complexity of the Bleacher Seating Replacement project surpass what local MWBEs are currently equipped to handle. The project's demands exceed the capacity of these firms in terms of resources, manpower, and scalability, making it challenging for MWBEs to meet the project requirements effectively and efficiently.

These challenges highlight the need for targeted development and support initiatives that can help MWBEs gain the necessary skills and scale to participate in large, complex projects in the future. While Bliss Products and Services, Inc. is committed to diversity and inclusion, these specific constraints limit MWBE participation in this instance.

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Conflict of Interest

Bliss Products and Services, Inc. hereby declares that it has no conflict of interest concerning its participation in the RFP for the Bleacher Seating Replacement project issued by Durham County. We confirm that there are no relationships or circumstances involving our firm or any of its employees, officers, or agents that could potentially influence our performance or the outcomes of the project in question. We understand the importance of impartiality and integrity in conducting business and are committed to maintaining the highest standards of professionalism and ethical conduct in all our dealings with Durham County and other project stakeholders.

This statement is provided to affirm our commitment to transparency and fairness throughout the procurement process and the duration of the project.