

(One copy of this is needed for each evaluation)

Reviewer Initials TD Dept OES Date 6.4.25

Proposer's Name Colleton Billing

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

After reading the proposal, provide a score for each Tab Number using a range of 0 to 20 based on how the Proposer provided answers to the requested information. Zero (0) being the lowest and Twenty (20) being the highest.

QUALIFICATIONS AND SUBMISSION REQUIREMENTS

The Proposal must include all of the information set forth in this Section and other Sections of this RFP and should be organized and tabbed appropriately. Unnecessary elaborate brochures or other materials beyond those sufficient to present a complete and effective response to this solution are not desired and may be construed as an indication of the Proposer's lack of cost consciousness. Therefore, elaborate artwork, expensive paper and bindings, etc., are strongly discouraged.

Proposers shall address the following by conforming to the order and numbering system used below:

Tab 1 - Signed Forms

20 SCORE

- a. **Proposal Form** ✓
- b. **No Proposal Reply Form (if applicable)** ✓
- c. **Addendum Acknowledgement Form** ✓
- d. **Non-Collusion Affidavit Form (Notarized)** ✓
- e. **Affidavit of Compliance (E-Verify) Form (Notarized)** ✓
- f. **Vendor Application/W-9 Form** ✓
- g. **MWBE Forms:** ✓

Affidavit A - List of the Good Faith Efforts

DUE WITH BID

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce

DUE WITH BID

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses
DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D – Good Faith Efforts
DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted only by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

The apparent lowest, responsible, responsive Bidder shall file within 30 days after the award of the contract, a list of all identified subcontractors that the Contractor (Bidder) will use on the project.

IMPORTANT MWBE INSTRUCTIONS: It is mandatory for all Bidders to demonstrate their good faith efforts in seeking MWBE participation and provide supporting documentation upon request. The MWBE supporting documentation and information is still required even if using your own workforce. MWBE Prime Contractors will also be required to document good faith efforts.

The above information must be provided as required. Failure to submit these MWBE documents may be grounds for rejection of the bid.

Tab 2 - Executive Summary

15 SCORE

This Tab should provide a summary of the Proposer's understanding of the Scope of Services presented in this RFP and emphasize any unique aspects or strengths of the Proposal.

Tab 3 - Corporate Overview

18 SCORE

This Tab should present an overview of the Proposer's organization and should include the firm's name, address, phone and fax numbers, firm history, email address and phone number of the firm's representative for the Proposal. *(Note: If annual reports and financial statements were requested in the RFP document, then recognize here that the documents were included in the response package. However, the actual annual reports and financial statements should be reviewed and evaluate.cl separately for financial soundness by the Finance Department).*

Tab 4 – Approach

20 SCORE

This Tab should present the Proposer's approach to providing the services specified in this RFP. This Tab should describe the services to be provided, who will provide the services, how the services will be provided, etc. This Tab should include a description of activities, such as the project methodology and timeline for project completion, etc. The Proposer should also include in this Section its plan for managing the work requirements. Most of the proposed responses to the

requirements found in the Section Work/Requirements, should be included under this Tab. Additionally, a discussion of the data conversion process should be addressed to include implementation time, IT Staff dedicated to the conversion and internal capabilities.

Tab 5 - Organization and Staffing

20 SCORE

This Tab should present the proposed organization structure and staffing chart showing specific job classifications, number of employees and full-time equivalent employees by position and reporting relationships. Resumes for all managerial and key personnel should be provided in sufficient detail to be able to determine the nature and depth of each individual's relevant experience.

This Tab should also identify any of the required services that the Proposer intends to subcontract, if any, providing for each:

- a. The reasons for subcontracting,
- b. The proposed subcontractor's responsibilities, and
- c. Information identifying proposed subcontractor's name, location, relevant personnel and experience.
- d. The Proposer's proposed M/WBE utilization and explanation of their involvement on this project must also be included under this Tab.

Tab 6 - Qualifications and Experience

16 SCORE

In this Tab, the Proposer should describe its track record in performing services comparable to those specified in this RFP and other information relevant to making a determination as to the ability of the Proposer to perform these services. This tab should also include a list of all similar work performed by your firm over the past five (5) years. This list should include the name of each client, a client contact and telephone number, the Size and Scope of Work provided, effective dates of the contract(s) with this client, and the annual contract amount. Provide a list of North Carolina based debt recovery firms.

Tab 7 - MWBE Participation

15 SCORE

Describe the program (plan) that your firm has developed to encourage participation by MWBEs to meet or exceed the goals set by the County of Durham's MWBE Program Ordinance. If your firm has no opportunity to contract with MWBEs please explain why.

Tab 8 - Conflict of Interest

20 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

TOTAL SCORE 144
(Possible High Score= 160)

Add here any other comments about this proposal.

- Unable to run reports, raw data
- missing information throughout

(One copy of this is needed for each evaluation)

Reviewer Initials TD Dept OES Date 6.4.25

Proposer's Name Coronis Health

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

After reading the proposal, provide a score for each Tab Number using a range of 0 to 20 based on how the Proposer provided answers to the requested information. Zero (0) being the lowest and Twenty (20) being the highest.

QUALIFICATIONS AND SUBMISSION REQUIREMENTS

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Proposers shall address the following by conforming to the order and numbering system used below:

Tab 1 - Signed Forms

16 SCORE

- a. **Proposal Form** ✓
- b. **No Proposal Reply Form (if applicable)**
- c. **Addendum Acknowledgement Form** ✓
- d. **Non-Collusion Affidavit Form (Notarized)** ✓
- e. **Affidavit of Compliance (E-Verify) Form (Notarized)** ✓
- f. ***Vendor Application/W-9 Form** ✓
- g. **MWBE Forms:** ✓

Affidavit A - List of the Good Faith Efforts

DUE WITH BID

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce

DUE WITH BID

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses

DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D – Good Faith Efforts

DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted only by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

The apparent lowest, responsible, responsive Bidder shall file within 30 days after the award of the contract, a list of all identified subcontractors that the Contractor (Bidder) will use on the project.

IMPORTANT MWBE INSTRUCTIONS: It is mandatory for all Bidders to demonstrate their good faith efforts in seeking MWBE participation and provide supporting documentation upon request. The MWBE supporting documentation and information is still required even if using your own workforce. MWBE Prime Contractors will also be required to document good faith efforts.

The above information must be provided as required. Failure to submit these MWBE documents may be grounds for rejection of the bid.

Tab 2 - Executive Summary

18 SCORE

This Tab should provide a summary of the Proposer's understanding of the Scope of Services presented in this RFP and emphasize any unique aspects or strengths of the Proposal.

Tab 3 - Corporate Overview

20 SCORE

This Tab should present an overview of the Proposer's organization and should include the firm's name, address, phone and fax numbers, firm history, email address and phone number of the firm's representative for the Proposal. *(Note: If annual reports and financial statements were requested in the RFP document, then recognize here that the documents were included in the response package. However, the actual annual reports and financial statements should be reviewed and evaluate.cl separately for financial soundness by the Finance Department).*

Tab 4 – Approach

15 SCORE

This Tab should present the Proposer's approach to providing the services specified in this RFP. This Tab should describe the services to be provided, who will provide the services, how the services will be provided, etc. This Tab should include a description of activities, such as the project methodology and timeline for project completion, etc. The Proposer should also include in this Section its plan for managing the work requirements. Most of the proposed responses to the

requirements found in the Section Work/Requirements, should be included under this Tab. Additionally, a discussion of the data conversion process should be addressed to include implementation time, IT Staff dedicated to the conversion and internal capabilities.

Tab 5 - Organization and Staffing

5 SCORE

This Tab should present the proposed organization structure and staffing chart showing specific job classifications, number of employees and full-time equivalent employees by position and reporting relationships. Resumes for all managerial and key personnel should be provided in sufficient detail to be able to determine the nature and depth of each individual's relevant experience.

This Tab should also identify any of the required services that the Proposer intends to subcontract, if any,

providing for each:

- a. The reasons for subcontracting,
- b. The proposed subcontractor's responsibilities, and
- c. Information identifying proposed subcontractor's name, location, relevant personnel and experience.
- d. The Proposer's proposed M/WBE utilization and explanation of their involvement on this project must also be included under this Tab.

Tab 6 - Qualifications and Experience

5 SCORE

In this Tab, the Proposer should describe its track record in performing services comparable to those specified in this RFP and other information relevant to making a determination as to the ability of the Proposer to perform these services. This tab should also include a list of all similar work performed by your firm over the past five (5) years. This list should include the name of each client, a client contact and telephone number, the Size and Scope of Work provided, effective dates of the contract(s) with this client, and the annual contract amount. Provide a list of North Carolina based debt recovery firms.

Tab 7 - MWBE Participation

10 SCORE

Describe the program (plan) that your firm has developed to encourage participation by MWBEs to meet or exceed the goals set by the County of Durham's MWBE Program Ordinance. If your firm has no opportunity to contract with MWBEs please explain why.

Tab 8 – Conflict of Interest

15 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

TOTAL SCORE 104
(Possible High Score = 160)

Add here any other comments about this proposal.

- missing information throughout
 - Not local to NC - (qualifications + experience?)
-
-
-
-
-
-
-
-

(One copy of this is needed for each evaluation)

Reviewer Initials TD Dept OES Date 6.12.25

Proposer's Name Containment Services of America (CSA)

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

After reading the proposal, provide a score for each Tab Number using a range of 0 to 20 based on how the Proposer provided answers to the requested information. Zero (0) being the lowest and Twenty (20) being the highest.

QUALIFICATIONS AND SUBMISSION REQUIREMENTS

The Proposal must include all of the information set forth in this Section and other Sections of this RFP and should be organized and tabbed appropriately. Unnecessary elaborate brochures or other materials beyond those sufficient to present a complete and effective response to this solution are not desired and may be construed as an indication of the Proposer's lack of cost consciousness. Therefore, elaborate artwork, expensive paper and bindings, etc., are strongly discouraged.

Proposers shall address the following by conforming to the order and numbering system used below:

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- a. **Proposal Form** ✓
- b. **No Proposal Reply Form (if applicable)**
- c. **Addendum Acknowledgement Form** ✓
- d. **Non-Collusion Affidavit Form (Notarized)** ✓
- e. **Affidavit of Compliance (E-Verify) Form (Notarized)**
- f. **Vendor Application/W-9 Form**
- g. **MWBE Forms:**

14 SCORE

Affidavit A - List of the Good Faith Efforts ✓

DUE WITH BID

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce ✓

DUE WITH BID

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses ✓

DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D - Good Faith Efforts

DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted only by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

The apparent lowest, responsible, responsive Bidder shall file within 30 days after the award of the contract, a list of all identified subcontractors that the Contractor (Bidder) will use on the project.

IMPORTANT MWBE INSTRUCTIONS: It is mandatory for all Bidders to demonstrate their good faith efforts in seeking MWBE participation and provide supporting documentation upon request. The MWBE supporting documentation and information is still required even if using your own workforce. MWBE Prime Contractors will also be required to document good faith efforts.

The above information must be provided as required. Failure to submit these MWBE documents may be grounds for rejection of the bid.

Tab 2 - Executive Summary

10 SCORE

This Tab should provide a summary of the Proposer's understanding of the Scope of Services presented in this RFP and emphasize any unique aspects or strengths of the Proposal.

Tab 3 - Corporate Overview

12 SCORE

This Tab should present an overview of the Proposer's organization and should include the firm's name, address, phone and fax numbers, firm history, email address and phone number of the firm's representative for the Proposal. *(Note: If annual reports and financial statements were requested in the RFP document, then recognize here that the documents were included in the response package. However, the actual annual reports and financial statements should be reviewed and evaluate separately for financial soundness by the Finance Department).*

Tab 4 - Approach

0 SCORE

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(We are not therapy medical)

requirements found in the Section Work/Requirements, should be included under this Tab. Additionally, a discussion of the data conversion process should be addressed to include implementation time, IT Staff dedicated to the conversion and internal capabilities.

Tab 5 - Organization and Staffing

10 SCORE

This Tab should present the proposed organization structure and staffing chart showing specific job classifications, number of employees and full-time equivalent employees by position and reporting relationships. Resumes for all managerial and key personnel should be provided in sufficient detail to be able to determine the nature and depth of each individual's relevant experience.

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Tab 6 - Qualifications and Experience

0 SCORE

In this Tab, the Proposer should describe its track record in performing services comparable to those specified in this RFP and other information relevant to making a determination as to the ability of the Proposer to perform these services. This tab should also include a list of all similar work performed by your firm over the past five (5) years. This list should include the name of each client, a client contact and telephone number, the Size and Scope of Work provided, effective dates of the contract(s) with this client, and the annual contract amount. Provide a list of North Carolina based debt recovery firms.

Tab 7 - MWBE Participation

0 SCORE

Describe the program (plan) that your firm has developed to encourage participation by MWBEs to meet or exceed the goals set by the County of Durham's MWBE Program Ordinance. If your firm has no opportunity to contract with MWBEs please explain why.

Tab 8 - Conflict of Interest

20 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

TOTAL SCORE 60
(Possible High Score = 160)

Add here any other comments about this proposal.

- refers to "mercy medical" as if the proposal is for them vs. Durham Co. EMS

(One copy of this is needed for each evaluation)

Reviewer Initials TD Dept OES Date 6.12.25

Proposer's Name Digitel

DURHAM COUNTY

RFP#: 25-047

(EMS Billing and Collections Services)

EVALUATION CRITERIA

After reading the proposal, provide a score for each Tab Number using a range of 0 to 20 based on how the Proposer provided answers to the requested information.

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QUALIFICATIONS AND SUBMISSION REQUIREMENTS

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Proposers shall address the following by conforming to the order and numbering system used below:

Tab 1 - Signed Forms

- a. **Proposal Form** ✓
- b. **No Proposal Reply Form (if applicable)** ✓
- c. **Addendum Acknowledgement Form** ✓
- d. **Non-Collusion Affidavit Form (Notarized)** ✓
- e. **Affidavit of Compliance (E-Verify) Form (Notarized)** ✓
- f. **Vendor Application/W-9 Form**
- g. **MWBE Forms:**

20 SCORE

Affidavit A - List of the Good Faith Efforts ✓

DUE WITH BID

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce ✓

DUE WITH BID

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses
DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D - Good Faith Efforts

DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted only by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

The apparent lowest, responsible, responsive Bidder shall file within 30 days after the award of the contract, a list of all identified subcontractors that the Contractor (Bidder) will use on the project.

IMPORTANT MWBE INSTRUCTIONS: It is mandatory for all Bidders to demonstrate their good faith efforts in seeking MWBE participation and provide supporting documentation upon request. The MWBE supporting documentation and information is still required even if using your own workforce. MWBE Prime Contractors will also be required to document good faith efforts.

The above information must be provided as required. Failure to submit these MWBE documents may be grounds for rejection of the bid.

Tab 2 - Executive Summary

20 SCORE

This Tab should provide a summary of the Proposer's understanding of the Scope of Services presented in this RFP and emphasize any unique aspects or strengths of the Proposal.

Tab 3 - Corporate Overview

20 SCORE

This Tab should present an overview of the Proposer's organization and should include the firm's name, address, phone and fax numbers, firm history, email address and phone number of the firm's representative for the Proposal. *(Note: If annual reports and financial statements were requested in the RFP document, then recognize here that the documents were included in the response package. However, the actual annual reports and financial statements should be reviewed and evaluated separately for financial soundness by the Finance Department).*

Tab 4 - Approach

20 SCORE

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requirements found in the Section Work/Requirements, should be included under this Tab. Additionally, a discussion of the data conversion process should be addressed to include implementation time, IT Staff dedicated to the conversion and internal capabilities.

Tab 5 - Organization and Staffing

20 SCORE

This Tab should present the proposed organization structure and staffing chart showing specific job classifications, number of employees and full-time equivalent employees by position and reporting relationships. Resumes for all managerial and key personnel should be provided in sufficient detail to be able to determine the nature and depth of each individual's relevant experience.

This Tab should also identify any of the required services that the Proposer intends to subcontract, if any, providing for each:

- a. The reasons for subcontracting,
- b. The proposed subcontractor's responsibilities, and
- c. Information identifying proposed subcontractor's name, location, relevant personnel and experience.
- d. The Proposer's proposed M/WBE utilization and explanation of their involvement on this project must also be included under this Tab.

Tab 6 - Qualifications and Experience

15 SCORE

In this Tab, the Proposer should describe its track record in performing services comparable to those specified in this RFP and other information relevant to making a determination as to the ability of the Proposer to perform these services. This tab should also include a list of all similar work performed by your firm over the past five (5) years. This list should include the name of each client, a client contact and telephone number, the Size and Scope of Work provided, effective dates of the contract(s) with this client, and the annual contract amount. Provide a list of North Carolina based debt recovery firms.

Tab 7 - MWBE Participation

18 SCORE

Describe the program (plan) that your firm has developed to encourage participation by MWBEs to meet or exceed the goals set by the County of Durham's MWBE Program Ordinance. If your firm has no opportunity to contract with MWBEs please explain why.

Tab 8 - Conflict of Interest

20 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

TOTAL SCORE 153
(Possible High Score = 160)

Add here any other comments about this proposal.

(One copy of this is needed for each evaluation)

Reviewer Initials TD Dept OES Date 6-3-25

Proposer's Name EMS/mc

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

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QUALIFICATIONS AND SUBMISSION REQUIREMENTS

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18 SCORE

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- e. **Affidavit of Compliance (E-Verify) Form (Notarized)** ✓
- f. **Vendor Application/W-9 Form** ✓
- (g) **MWBE Forms:**

Affidavit A - List of the Good Faith Efforts

DUE WITH BID

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce

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Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses

DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D - Good Faith Efforts

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Tab 2 - Executive Summary

20 SCORE

This Tab should provide a summary of the Proposer's understanding of the Scope of Services presented in this RFP and emphasize any unique aspects or strengths of the Proposal.

Advocacy (local to NC laws & regulations)

Tab 3 - Corporate Overview

20 SCORE

This Tab should present an overview of the Proposer's organization and should include the firm's name, address, phone and fax numbers, firm history, email address and phone number of the firm's representative for the Proposal. *(Note: If annual reports and financial statements were requested in the RFP document, then recognize here that the documents were included in the response package.*

However, the actual annual reports and financial statements should be reviewed and evaluate.cl separately for financial soundness by the Finance Department).

NC Debt Setoff, NC medicaid reform,

Tab 4 - Approach

20 SCORE

This Tab should present the Proposer's approach to providing the services specified in this RFP. This Tab should describe the services to be provided, who will provide the services, how the services will be provided, etc. This Tab should include a description of activities, such as the project methodology and timeline for project completion, etc. The Proposer should also include in this Section its plan for managing the work requirements. Most of the proposed responses to the

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Tab 7 - MWBE Participation

20 SCORE

Describe the program (plan) that your firm has developed to encourage participation by MWBEs to meet or exceed the goals set by the County of Durham's MWBE Program Ordinance. If your firm has no opportunity to contract with MWBEs please explain why.

Tab 8 – Conflict of Interest

20 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

TOTAL SCORE 158
(Possible High Score = 160)

Add here any other comments about this proposal.

(One copy of this is needed for each evaluation)

Reviewer Initials TBD Dept CES Date 6.12.25

Proposer's Name GBA Solutions

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

After reading the proposal, provide a score for each Tab Number using a range of 0 to 20 based on how the Proposer provided answers to the requested information. Zero (0) being the lowest and Twenty (20) being the highest.

QUALIFICATIONS AND SUBMISSION REQUIREMENTS

The Proposal must include all of the information set forth in this Section and other Sections of this RFP and should be organized and tabbed appropriately. Unnecessary elaborate brochures or other materials beyond those sufficient to present a complete and effective response to this solution are not desired and may be construed as an indication of the Proposer's lack of cost consciousness. Therefore, elaborate artwork, expensive paper and bindings, etc., are strongly discouraged.

Proposers shall address the following by conforming to the order and numbering system used below:

Tab 1 - Signed Forms

- a. **Proposal Form** ✓
- b. **No Proposal Reply Form (if applicable)**
- c. **Addendum Acknowledgement Form** ✓
- d. **Non-Collusion Affidavit Form (Notarized)** ✓
- e. **Affidavit of Compliance (E-Verify) Form (Notarized)** ✓
- f. **Vendor Application/W-9 Form**
- g. **MWBE Forms:**

14 SCORE

Affidavit A - List of the Good Faith Efforts ✓

DUE WITH BID

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce ✓

DUE WITH BID

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses ✓
DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D – Good Faith Efforts

DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted only by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

The apparent lowest, responsible, responsive Bidder shall file within 30 days after the award of the contract, a list of all identified subcontractors that the Contractor (Bidder) will use on the project.

IMPORTANT MWBE INSTRUCTIONS: It is mandatory for all Bidders to demonstrate their good faith efforts in seeking MWBE participation and provide supporting documentation upon request. The MWBE supporting documentation and information is still required even if using your own workforce. MWBE Prime Contractors will also be required to document good faith efforts.

The above information must be provided as required. Failure to submit these MWBE documents may be grounds for rejection of the bid.

Tab 2 - Executive Summary

10 SCORE

This Tab should provide a summary of the Proposer's understanding of the Scope of Services presented in this RFP and emphasize any unique aspects or strengths of the Proposal.

Tab 3 - Corporate Overview

10 SCORE

This Tab should present an overview of the Proposer's organization and should include the firm's name, address, phone and fax numbers, firm history, email address and phone number of the firm's representative for the Proposal. *(Note: If annual reports and financial statements were requested in the RFP document, then recognize here that the documents were included in the response package. However, the actual annual reports and financial statements should be reviewed and evaluated separately for financial soundness by the Finance Department).*

Tab 4 – Approach

10 SCORE

This Tab should present the Proposer's approach to providing the services specified in this RFP. This Tab should describe the services to be provided, who will provide the services, how the services will be provided, etc. This Tab should include a description of activities, such as the project methodology and timeline for project completion, etc. The Proposer should also include in this Section its plan for managing the work requirements. Most of the proposed responses to the

requirements found in the Section Work/Requirements, should be included under this Tab. Additionally, a discussion of the data conversion process should be addressed to include implementation time, IT Staff dedicated to the conversion and internal capabilities.

Tab 5 - Organization and Staffing

12 SCORE

This Tab should present the proposed organization structure and staffing chart showing specific job classifications, number of employees and full-time equivalent employees by position and reporting relationships. Resumes for all managerial and key personnel should be provided in sufficient detail to be able to determine the nature and depth of each individual's relevant experience.

This Tab should also identify any of the required services that the Proposer intends to subcontract, if any, providing for each:

- a. The reasons for subcontracting,
- b. The proposed subcontractor's responsibilities, and
- c. Information identifying proposed subcontractor's name, location, relevant personnel and experience.
- d. The Proposer's proposed M/WBE utilization and explanation of their involvement on this project must also be included under this Tab.

Tab 6 - Qualifications and Experience

5 SCORE

In this Tab, the Proposer should describe its track record in performing services comparable to those specified in this RFP and other information relevant to making a determination as to the ability of the Proposer to perform these services. This tab should also include a list of all similar work performed by your firm over the past five (5) years. This list should include the name of each client, a client contact and telephone number, the Size and Scope of Work provided, effective dates of the contract(s) with this client, and the annual contract amount. Provide a list of North Carolina based debt recovery firms.

Tab 7 - MWBE Participation

20 SCORE

Describe the program (plan) that your firm has developed to encourage participation by MWBEs to meet or exceed the goals set by the County of Durham's MWBE Program Ordinance. If your firm has no opportunity to contract with MWBEs please explain why.

Tab 8 – Conflict of Interest

20 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

TOTAL SCORE 101
(Possible High Score= 160)

Add here any other comments about this proposal.

(One copy of this is needed for each evaluation)

Reviewer Initials TD Dept OES Date 6.12.25

Proposer's Name Re suce med

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

After reading the proposal, provide a score for each Tab Number using a range of 0 to 20 based on how the Proposer provided answers to the requested information. Zero (0) being the lowest and Twenty (20) being the highest.

QUALIFICATIONS AND SUBMISSION REQUIREMENTS

The Proposal must include all of the information set forth in this Section and other Sections of this RFP and should be organized and tabbed appropriately. Unnecessary elaborate brochures or other materials beyond those sufficient to present a complete and effective response to this solution are not desired and may be construed as an indication of the Proposer's lack of cost consciousness. Therefore, elaborate artwork, expensive paper and bindings, etc., are strongly discouraged.

Proposers shall address the following by conforming to the order and numbering system used below:

Tab 1 - Signed Forms

- a. **Proposal Form** ✓
- b. **No Proposal Reply Form (if applicable)**
- c. **Addendum Acknowledgement Form** ✓
- d. **Non-Collusion Affidavit Form (Notarized)** ✓
- e. **Affidavit of Compliance (E-Verify) Form (Notarized)** ✓
- f. **Vendor Application/W-9 Form**
- g. **MWBE Forms:**

14 SCORE

Affidavit A - List of the Good Faith Efforts ✓

DUE WITH BID

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce ✓

DUE WITH BID

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses

DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D - Good Faith Efforts

DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted **only** by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

The apparent lowest, responsible, responsive Bidder shall file within 30 days after the award of the contract, a list of all identified subcontractors that the Contractor (Bidder) will use on the project.

IMPORTANT MWBE INSTRUCTIONS: It is mandatory for all Bidders to demonstrate their good faith efforts in seeking MWBE participation and provide supporting documentation upon request. The MWBE supporting documentation and information is still required even if using your own workforce. MWBE Prime Contractors will also be required to document good faith efforts.

The above information must be provided as required. Failure to submit these MWBE documents may be grounds for rejection of the bid.

Tab 2 - Executive Summary

16 SCORE

This Tab should provide a summary of the Proposer's understanding of the Scope of Services presented in this RFP and emphasize any unique aspects or strengths of the Proposal.

Tab 3 - Corporate Overview

17 SCORE

This Tab should present an overview of the Proposer's organization and should include the firm's name, address, phone and fax numbers, firm history, email address and phone number of the firm's representative for the Proposal. *(Note: If annual reports and financial statements were requested in the RFP document, then recognize here that the documents were included in the response package. However, the actual annual reports and financial statements should be reviewed and evaluate.cl separately for financial soundness by the Finance Department).*

Tab 4 - Approach

18 SCORE

This Tab should present the Proposer's approach to providing the services specified in this RFP. This Tab should describe the services to be provided, who will provide the services, how the services will be provided, etc. This Tab should include a description of activities, such as the project methodology and timeline for project completion, etc. The Proposer should also include in this Section its plan for managing the work requirements. Most of the proposed responses to the

requirements found in the Section Work/Requirements, should be included under this Tab. Additionally, a discussion of the data conversion process should be addressed to include implementation time, IT Staff dedicated to the conversion and internal capabilities.

Tab 5 - Organization and Staffing

17 SCORE

This Tab should present the proposed organization structure and staffing chart showing specific job classifications, number of employees and full-time equivalent employees by position and reporting relationships. Resumes for all managerial and key personnel should be provided in sufficient detail to be able to determine the nature and depth of each individual's relevant experience.

This Tab should also identify any of the required services that the Proposer intends to subcontract, if any, providing for each:

- a. The reasons for subcontracting,
- b. The proposed subcontractor's responsibilities, and
- c. Information identifying proposed subcontractor's name, location, relevant personnel and experience.
- d. The Proposer's proposed M/WBE utilization and explanation of their involvement on this project must also be included under this Tab.

Tab 6 - Qualifications and Experience

20 SCORE

In this Tab, the Proposer should describe its track record in performing services comparable to those specified in this RFP and other information relevant to making a determination as to the ability of the Proposer to perform these services. This tab should also include a list of all similar work performed by your firm over the past five (5) years. This list should include the name of each client, a client contact and telephone number, the Size and Scope of Work provided, effective dates of the contract(s) with this client, and the annual contract amount. Provide a list of North Carolina based debt recovery firms.

Tab 7 - MWBE Participation

20 SCORE

Describe the program (plan) that your firm has developed to encourage participation by MWBEs to meet or exceed the goals set by the County of Durham's MWBE Program Ordinance. If your firm has no opportunity to contract with MWBEs please explain why.

Tab 8 – Conflict of Interest

20 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

TOTAL SCORE 142
(Possible High Score = 160)

Add here any other comments about this proposal.

- The President & CEO has their CAC, CAPO, CACO,
& CABS Certification.

- Est. 2024

(One copy of this is needed for each evaluation)

Reviewer Initials TH Dept Finance Date 6-11-25

Proposer's Name Collection Billing

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

After reading the proposal, provide a score for each Tab Number using a range of 0 to 20 based on how the Proposer provided answers to the requested information.
Zero (0) being the lowest and Twenty (20) being the highest.

QUALIFICATIONS AND SUBMISSION REQUIREMENTS

The Proposal must include all of the information set forth in this Section and other Sections of this RFP and should be organized and tabbed appropriately. Unnecessary elaborate brochures or other materials beyond those sufficient to present a complete and effective response to this solution are not desired and may be construed as an indication of the Proposer's lack of cost consciousness. Therefore, elaborate artwork, expensive paper and bindings, etc., are strongly discouraged.

Proposers shall address the following by conforming to the order and numbering system used below:

Tab 1 - Signed Forms

20 SCORE

- a. Proposal Form ✓
- b. No Proposal Reply Form (if applicable)
- c. Addendum Acknowledgement Form ✓
- d. Non-Collusion Affidavit Form (Notarized) ✓
- e. Affidavit of Compliance (E-Verify) Form (Notarized) ✓
- f. Vendor Application/W-9 Form ✓
- g. MWBE Forms:

Affidavit A - List of the Good Faith Efforts ✓

DUE WITH BID

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce ✓

DUE WITH BID

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses

DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D – Good Faith Efforts

DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted **only** by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

The apparent lowest, responsible, responsive Bidder shall file within 30 days after the award of the contract, a list of all identified subcontractors that the Contractor (Bidder) will use on the project.

IMPORTANT MWBE INSTRUCTIONS: It is mandatory for all Bidders to demonstrate their good faith efforts in seeking MWBE participation and provide supporting documentation upon request. The MWBE supporting documentation and information is still required even if using your own workforce. MWBE Prime Contractors will also be required to document good faith efforts.

The above information must be provided as required. Failure to submit these MWBE documents may be grounds for rejection of the bid.

Tab 2 - Executive Summary

18 SCORE

This Tab should provide a summary of the Proposer's understanding of the Scope of Services presented in this RFP and emphasize any unique aspects or strengths of the Proposal.

Tab 3 - Corporate Overview

20 SCORE

This Tab should present an overview of the Proposer's organization and should include the firm's name, address, phone and fax numbers, firm history, email address and phone number of the firm's representative for the Proposal. *(Note: If annual reports and financial statements were requested in the RFP document, then recognize here that the documents were included in the response package. However, the actual annual reports and financial statements should be reviewed and evaluated separately for financial soundness by the Finance Department).*

Tab 4 – Approach

20 SCORE

This Tab should present the Proposer's approach to providing the services specified in this RFP. This Tab should describe the services to be provided, who will provide the services, how the services will be provided, etc. This Tab should include a description of activities, such as the project methodology and timeline for project completion, etc. The Proposer should also include in this Section its plan for managing the work requirements. Most of the proposed responses to the

requirements found in the Section Work/Requirements, should be included under this Tab. Additionally, a discussion of the data conversion process should be addressed to include implementation time, IT Staff dedicated to the conversion and internal capabilities.

Tab 5 - Organization and Staffing

17 SCORE

This Tab should present the proposed organization structure and staffing chart showing specific job classifications, number of employees and full-time equivalent employees by position and reporting relationships. Resumes for all managerial and key personnel should be provided in sufficient detail to be able to determine the nature and depth of each individual's relevant experience.

This Tab should also identify any of the required services that the Proposer intends to subcontract, if any, providing for each:

- a. The reasons for subcontracting,
- b. The proposed subcontractor's responsibilities, and
- c. Information identifying proposed subcontractor's name, location, relevant personnel and experience.
- d. The Proposer's proposed M/WBE utilization and explanation of their involvement on this project must also be included under this Tab.

Tab 6 - Qualifications and Experience

20 SCORE

In this Tab, the Proposer should describe its track record in performing services comparable to those specified in this RFP and other information relevant to making a determination as to the ability of the Proposer to perform these services. This tab should also include a list of all similar work performed by your firm over the past five (5) years. This list should include the name of each client, a client contact and telephone number, the Size and Scope of Work provided, effective dates of the contract(s) with this client, and the annual contract amount. Provide a list of North Carolina based debt recovery firms.

Tab 7 - MWBE Participation

20 SCORE

Describe the program (plan) that your firm has developed to encourage participation by MWBEs to meet or exceed the goals set by the County of Durham's MWBE Program Ordinance. If your firm has no opportunity to contract with MWBEs please explain why.

Tab 8 – Conflict of Interest

20 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

TOTAL SCORE 155

(Possible High Score = 160)

Add here any other comments about this proposal.

Pros - Medicare accepts 98% of calls 1st attempt; office located in NC, invoices
created automatically reducing time spent on invoicing; accounts reconciled
daily

Concerns: will we have to rely on vendors to provide reports?, able to
see raw data?

(One copy of this is needed for each evaluation)

Reviewer Initials TH Dept Finance Date 6-10-25

Proposer's Name Coronis

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

After reading the proposal, provide a score for each Tab Number using a range of 0 to 20 based on how the Proposer provided answers to the requested information.

Zero (0) being the lowest and Twenty (20) being the highest.

QUALIFICATIONS AND SUBMISSION REQUIREMENTS

The Proposal must include all of the information set forth in this Section and other Sections of this RFP and should be organized and tabbed appropriately. Unnecessary elaborate brochures or other materials beyond those sufficient to present a complete and effective response to this solution are not desired and may be construed as an indication of the Proposer's lack of cost consciousness. Therefore, elaborate artwork, expensive paper and bindings, etc., are strongly discouraged.

Proposers shall address the following by conforming to the order and numbering system used below:

Tab 1 - Signed Forms

18 SCORE

- a. **Proposal Form** ✓
- b. **No Proposal Reply Form (if applicable)**
- c. **Addendum Acknowledgement Form** ✓
- d. **Non-Collusion Affidavit Form (Notarized)** ✓
- e. **Affidavit of Compliance (E-Verify) Form (Notarized)** ✓
- f. **Vendor Application/W-9 Form** ✓
- g. **MWBE Forms:**

Affidavit A - List of the Good Faith Efforts - missing
DUE WITH BID

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce ✓
DUE WITH BID

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses

DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D – Good Faith Efforts

DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted **only** by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

The apparent lowest, responsible, responsive Bidder shall file within 30 days after the award of the contract, a list of all identified subcontractors that the Contractor (Bidder) will use on the project.

IMPORTANT MWBE INSTRUCTIONS: It is mandatory for all Bidders to demonstrate their good faith efforts in seeking MWBE participation and provide supporting documentation upon request. The MWBE supporting documentation and information is still required even if using your own workforce. MWBE Prime Contractors will also be required to document good faith efforts.

The above information must be provided as required. Failure to submit these MWBE documents may be grounds for rejection of the bid.

Tab 2 - Executive Summary

20 SCORE

This Tab should provide a summary of the Proposer's understanding of the Scope of Services presented in this RFP and emphasize any unique aspects or strengths of the Proposal.

Tab 3 - Corporate Overview

20 SCORE

This Tab should present an overview of the Proposer's organization and should include the firm's name, address, phone and fax numbers, firm history, email address and phone number of the firm's representative for the Proposal. *(Note: If annual reports and financial statements were requested in the RFP document, then recognize here that the documents were included in the response package. However, the actual annual reports and financial statements should be reviewed and evaluate.cl separately for financial soundness by the Finance Department).*

Tab 4 – Approach

____ SCORE

This Tab should present the Proposer's approach to providing the services specified in this RFP. This Tab should describe the services to be provided, who will provide the services, how the services will be provided, etc. This Tab should include a description of activities, such as the project methodology and timeline for project completion, etc. The Proposer should also include in this Section its plan for managing the work requirements. Most of the proposed responses to the

requirements found in the Section Work/Requirements, should be included under this Tab. Additionally, a discussion of the data conversion process should be addressed to include implementation time, IT Staff dedicated to the conversion and internal capabilities.

Tab 5 - Organization and Staffing

15 SCORE

This Tab should present the proposed organization structure and staffing chart showing specific job classifications, number of employees and full-time equivalent employees by position and reporting relationships. Resumes for all managerial and key personnel should be provided in sufficient detail to be able to determine the nature and depth of each individual's relevant experience.

This Tab should also identify any of the required services that the Proposer intends to subcontract, if any, providing for each:

- a. The reasons for subcontracting,
- b. The proposed subcontractor's responsibilities, and
- c. Information identifying proposed subcontractor's name, location, relevant personnel and experience.
- d. The Proposer's proposed M/WBE utilization and explanation of their involvement on this project must also be included under this Tab.

Tab 6 - Qualifications and Experience

16 SCORE

In this Tab, the Proposer should describe its track record in performing services comparable to those specified in this RFP and other information relevant to making a determination as to the ability of the Proposer to perform these services. This tab should also include a list of all similar work performed by your firm over the past five (5) years. This list should include the name of each client, a client contact and telephone number, the Size and Scope of Work provided, effective dates of the contract(s) with this client, and the annual contract amount. Provide a list of North Carolina based debt recovery firms.

Tab 7 - MWBE Participation

10 SCORE

Describe the program (plan) that your firm has developed to encourage participation by MWBEs to meet or exceed the goals set by the County of Durham's MWBE Program Ordinance. If your firm has no opportunity to contract with MWBEs please explain why.

Tab 8 - Conflict of Interest

20 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

TOTAL SCORE 139
(Possible High Score=160)

Add here any other comments about this proposal.

Pics - processed over 800,000 claims
Concern - no NC clients referenced, cost per net collected, and states
will only pay up to \$75K annually in software costs if
needed.

(One copy of this is needed for each evaluation)

Reviewer Initials TH Dept Finance Date 6-7-25

Proposer's Name CSofA + Med Value Offshore Solutions

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

After reading the proposal, provide a score for each Tab Number using a range of 0 to 20 based on how the Proposer provided answers to the requested information.
Zero (0) being the lowest and Twenty (20) being the highest.

QUALIFICATIONS AND SUBMISSION REQUIREMENTS

The Proposal must include all of the information set forth in this Section and other Sections of this RFP and should be organized and tabbed appropriately. Unnecessary elaborate brochures or other materials beyond those sufficient to present a complete and effective response to this solution are not desired and may be construed as an indication of the Proposer's lack of cost consciousness. Therefore, elaborate artwork, expensive paper and bindings, etc., are strongly discouraged.

Proposers shall address the following by conforming to the order and numbering system used below:

Tab 1 - Signed Forms

18 SCORE

- a. **Proposal Form** ✓
- b. **No Proposal Reply Form (if applicable)**
- c. **Addendum Acknowledgement Form** ✓
- d. **Non-Collusion Affidavit Form (Notarized)** ✓
- e. **Affidavit of Compliance (E-Verify) Form (Notarized)** ✓
- f. **Vendor Application/W-9 Form** ✓
- g. **MWBE Forms:**

Affidavit A - List of the Good Faith Efforts ✓
DUE WITH BID

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce ✓
DUE WITH BID

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses ✓

DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D - Good Faith Efforts *~submitted*

DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted only by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

The apparent lowest, responsible, responsive Bidder shall file within 30 days after the award of the contract, a list of all identified subcontractors that the Contractor (Bidder) will use on the project.

IMPORTANT MWBE INSTRUCTIONS: It is mandatory for all Bidders to demonstrate their good faith efforts in seeking MWBE participation and provide supporting documentation upon request. The MWBE supporting documentation and information is still required even if using your own workforce. MWBE Prime Contractors will also be required to document good faith efforts.

The above information must be provided as required. Failure to submit these MWBE documents may be grounds for rejection of the bid.

Tab 2 - Executive Summary

15 SCORE

This Tab should provide a summary of the Proposer's understanding of the Scope of Services presented in this RFP and emphasize any unique aspects or strengths of the Proposal.

Tab 3 - Corporate Overview

15 SCORE

This Tab should present an overview of the Proposer's organization and should include the firm's name, address, phone and fax numbers, firm history, email address and phone number of the firm's representative for the Proposal. *(Note: If annual reports and financial statements were requested in the RFP document, then recognize here that the documents were included in the response package. However, the actual annual reports and financial statements should be reviewed and evaluate.cl separately for financial soundness by the Finance Department).*

Tab 4 – Approach

12 SCORE

This Tab should present the Proposer's approach to providing the services specified in this RFP. This Tab should describe the services to be provided, who will provide the services, how the services will be provided, etc. This Tab should include a description of activities, such as the project methodology and timeline for project completion, etc. The Proposer should also include in this Section its plan for managing the work requirements. Most of the proposed responses to the

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Tab 5 - Organization and Staffing

10 SCORE

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- d. The Proposer's proposed M/WBE utilization and explanation of their involvement on this project must also be included under this Tab.

Tab 6 - Qualifications and Experience

0 SCORE

In this Tab, the Proposer should describe its track record in performing services comparable to those specified in this RFP and other information relevant to making a determination as to the ability of the Proposer to perform these services. This tab should also include a list of all similar work performed by your firm over the past five (5) years. This list should include the name of each client, a client contact and telephone number, the Size and Scope of Work provided, effective dates of the contract(s) with this client, and the annual contract amount. Provide a list of North Carolina based debt recovery firms.

Tab 7 - MWBE Participation

0 SCORE

Describe the program (plan) that your firm has developed to encourage participation by MWBEs to meet or exceed the goals set by the County of Durham's MWBE Program Ordinance. If your firm has no opportunity to contract with MWBEs please explain why.

Tab 8 – Conflict of Interest

20 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

TOTAL SCORE 90
(Possible High Score=160)

Add here any other comments about this proposal.

Concerns: offshore support handles back-office tasks such as data entry,
verification & documentation; concerns with cost and
qualifications

(One copy of this is needed for each evaluation)

Reviewer Initials TH Dept Finance Date 6-12-25

Proposer's Name Digitech

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

After reading the proposal, provide a score for each Tab Number using a range of 0 to 20 based on how the Proposer provided answers to the requested information. Zero (0) being the lowest and Twenty (20) being the highest.

QUALIFICATIONS AND SUBMISSION REQUIREMENTS

The Proposal must include all of the information set forth in this Section and other Sections of this RFP and should be organized and tabbed appropriately. Unnecessary elaborate brochures or other materials beyond those sufficient to present a complete and effective response to this solution are not desired and may be construed as an indication of the Proposer's lack of cost consciousness. Therefore, elaborate artwork, expensive paper and bindings, etc., are strongly discouraged.

Proposers shall address the following by conforming to the order and numbering system used below:

Tab 1 - Signed Forms

20 SCORE

- a. **Proposal Form** ✓
- b. **No Proposal Reply Form (if applicable)**
- c. **Addendum Acknowledgement Form** ✓
- d. **Non-Collusion Affidavit Form (Notarized)** ✓
- e. **Affidavit of Compliance (E-Verify) Form (Notarized)** ✓
- f. **Vendor Application/W-9 Form** ✓
- g. **MWBE Forms:**

Affidavit A - List of the Good Faith Efforts ✓

DUE WITH BID

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce ✓

DUE WITH BID

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses ✓

DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D – Good Faith Efforts

DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted only by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

The apparent lowest, responsible, responsive Bidder shall file within 30 days after the award of the contract, a list of all identified subcontractors that the Contractor (Bidder) will use on the project.

IMPORTANT MWBE INSTRUCTIONS: It is mandatory for all Bidders to demonstrate their good faith efforts in seeking MWBE participation and provide supporting documentation upon request. The MWBE supporting documentation and information is still required even if using your own workforce. MWBE Prime Contractors will also be required to document good faith efforts.

The above information must be provided as required. Failure to submit these MWBE documents may be grounds for rejection of the bid.

Tab 2 - Executive Summary

20 SCORE

This Tab should provide a summary of the Proposer's understanding of the Scope of Services presented in this RFP and emphasize any unique aspects or strengths of the Proposal.

Tab 3 - Corporate Overview

20 SCORE

This Tab should present an overview of the Proposer's organization and should include the firm's name, address, phone and fax numbers, firm history, email address and phone number of the firm's representative for the Proposal. *(Note: If annual reports and financial statements were requested in the RFP document, then recognize here that the documents were included in the response package. However, the actual annual reports and financial statements should be reviewed and evaluate.cl separately for financial soundness by the Finance Department).*

Tab 4 – Approach

20 SCORE

This Tab should present the Proposer's approach to providing the services specified in this RFP. This Tab should describe the services to be provided, who will provide the services, how the services will be provided, etc. This Tab should include a description of activities, such as the project methodology and timeline for project completion, etc. The Proposer should also include in this Section its plan for managing the work requirements. Most of the proposed responses to the

requirements found in the Section Work/Requirements, should be included under this Tab. Additionally, a discussion of the data conversion process should be addressed to include implementation time, IT Staff dedicated to the conversion and internal capabilities.

Tab 5 - Organization and Staffing

20 SCORE

This Tab should present the proposed organization structure and staffing chart showing specific job classifications, number of employees and full-time equivalent employees by position and reporting relationships. Resumes for all managerial and key personnel should be provided in sufficient detail to be able to determine the nature and depth of each individual's relevant experience.

This Tab should also identify any of the required services that the Proposer intends to subcontract, if any, providing for each:

- a. The reasons for subcontracting,
- b. The proposed subcontractor's responsibilities, and
- c. Information identifying proposed subcontractor's name, location, relevant personnel and experience.
- d. The Proposer's proposed M/WBE utilization and explanation of their involvement on this project must also be included under this Tab.

Tab 6 - Qualifications and Experience

18 SCORE

In this Tab, the Proposer should describe its track record in performing services comparable to those specified in this RFP and other information relevant to making a determination as to the ability of the Proposer to perform these services. This tab should also include a list of all similar work performed by your firm over the past five (5) years. This list should include the name of each client, a client contact and telephone number, the Size and Scope of Work provided, effective dates of the contract(s) with this client, and the annual contract amount. Provide a list of North Carolina based debt recovery firms.

Tab 7 - MWBE Participation

17 SCORE

Describe the program (plan) that your firm has developed to encourage participation by MWBEs to meet or exceed the goals set by the County of Durham's MWBE Program Ordinance. If your firm has no opportunity to contract with MWBEs please explain why.

Tab 8 – Conflict of Interest

20 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

TOTAL SCORE 155

(Possible High Score = 160)

Add here any other comments about this proposal.

Pro - all the data is made available for analysis; customizable reports w/ configured reports
end of each month - hard close of all books & records; never have unapplied
acts; medicare & medicaid invoiced electronically; 20% inc in rev for new vendors
Concern - very small presence in NC

(One copy of this is needed for each evaluation)

Reviewer Initials TH Dept Finance Date 6-11-25

Proposer's Name EMS MC

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

After reading the proposal, provide a score for each Tab Number using a range of 0 to 20 based on how the Proposer provided answers to the requested information. Zero (0) being the lowest and Twenty (20) being the highest.

QUALIFICATIONS AND SUBMISSION REQUIREMENTS

The Proposal must include all of the information set forth in this Section and other Sections of this RFP and should be organized and tabbed appropriately. Unnecessary elaborate brochures or other materials beyond those sufficient to present a complete and effective response to this solution are not desired and may be construed as an indication of the Proposer's lack of cost consciousness. Therefore, elaborate artwork, expensive paper and bindings, etc., are strongly discouraged.

Proposers shall address the following by conforming to the order and numbering system used below:

Tab 1 - Signed Forms

18 SCORE

- a. **Proposal Form** ✓
- b. **No Proposal Reply Form (if applicable)**
- c. **Addendum Acknowledgement Form** ✓
- d. **Non-Collusion Affidavit Form (Notarized)** ✓
- e. **Affidavit of Compliance (E-Verify) Form (Notarized)** ✓
- f. **Vendor Application/W-9 Form** ✓
- g. **MWBE Forms:**

Affidavit A – List of the Good Faith Efforts ✓

DUE WITH BID

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B – Intent to Perform Contract with Own Workforce - bid not completed

DUE WITH BID

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses ✓
DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D – Good Faith Efforts

DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted **only** by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

The apparent lowest, responsible, responsive Bidder shall file within 30 days after the award of the contract, a list of all identified subcontractors that the Contractor (Bidder) will use on the project.

IMPORTANT MWBE INSTRUCTIONS: It is mandatory for all Bidders to demonstrate their good faith efforts in seeking MWBE participation and provide supporting documentation upon request. The MWBE supporting documentation and information is still required even if using your own workforce. MWBE Prime Contractors will also be required to document good faith efforts.

The above information must be provided as required. Failure to submit these MWBE documents may be grounds for rejection of the bid.

Tab 2 - Executive Summary

20 SCORE

This Tab should provide a summary of the Proposer's understanding of the Scope of Services presented in this RFP and emphasize any unique aspects or strengths of the Proposal.

Tab 3 - Corporate Overview

20 SCORE

This Tab should present an overview of the Proposer's organization and should include the firm's name, address, phone and fax numbers, firm history, email address and phone number of the firm's representative for the Proposal. *(Note: If annual reports and financial statements were requested in the RFP document, then recognize here that the documents were included in the response package. However, the actual annual reports and financial statements should be reviewed and evaluate separately for financial soundness by the Finance Department).*

Tab 4 – Approach

20 SCORE

This Tab should present the Proposer's approach to providing the services specified in this RFP. This Tab should describe the services to be provided, who will provide the services, how the services will be provided, etc. This Tab should include a description of activities, such as the project methodology and timeline for project completion, etc. The Proposer should also include in this Section its plan for managing the work requirements. Most of the proposed responses to the

requirements found in the Section Work/Requirements, should be included under this Tab. Additionally, a discussion of the data conversion process should be addressed to include implementation time, IT Staff dedicated to the conversion and internal capabilities.

Tab 5 - Organization and Staffing

20 SCORE

This Tab should present the proposed organization structure and staffing chart showing specific job classifications, number of employees and full-time equivalent employees by position and reporting relationships. Resumes for all managerial and key personnel should be provided in sufficient detail to be able to determine the nature and depth of each individual's relevant experience.

This Tab should also identify any of the required services that the Proposer intends to subcontract, if any, providing for each:

- a. The reasons for subcontracting,
- b. The proposed subcontractor's responsibilities, and
- c. Information identifying proposed subcontractor's name, location, relevant personnel and experience.
- d. The Proposer's proposed M/WBE utilization and explanation of their involvement on this project must also be included under this Tab.

Tab 6 - Qualifications and Experience

20 SCORE

In this Tab, the Proposer should describe its track record in performing services comparable to those specified in this RFP and other information relevant to making a determination as to the ability of the Proposer to perform these services. This tab should also include a list of all similar work performed by your firm over the past five (5) years. This list should include the name of each client, a client contact and telephone number, the Size and Scope of Work provided, effective dates of the contract(s) with this client, and the annual contract amount. Provide a list of North Carolina based debt recovery firms.

Tab 7 - MWBE Participation

20 SCORE

Describe the program (plan) that your firm has developed to encourage participation by MWBEs to meet or exceed the goals set by the County of Durham's MWBE Program Ordinance. If your firm has no opportunity to contract with MWBEs please explain why.

Tab 8 – Conflict of Interest

20 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

TOTAL SCORE 158
(Possible High Score = 160)

Add here any other comments about this proposal.

Pros - cost lowest, NC presence, company is a leader in advocating for NC

Concern - access to raw data easily for us to run our own reports

(One copy of this is needed for each evaluation)

Reviewer Initials TH Dept Finance Date 6-7-25

Proposer's Name G B + A

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

After reading the proposal, provide a score for each Tab Number using a range of 0 to 20 based on how the Proposer provided answers to the requested information. Zero (0) being the lowest and Twenty (20) being the highest.

QUALIFICATIONS AND SUBMISSION REQUIREMENTS

The Proposal must include all of the information set forth in this Section and other Sections of this RFP and should be organized and tabbed appropriately. Unnecessary elaborate brochures or other materials beyond those sufficient to present a complete and effective response to this solution are not desired and may be construed as an indication of the Proposer's lack of cost consciousness. Therefore, elaborate artwork, expensive paper and bindings, etc., are strongly discouraged.

Proposers shall address the following by conforming to the order and numbering system used below:

Tab 1 - Signed Forms

16 SCORE

- a. **Proposal Form** ✓
- b. **No Proposal Reply Form (if applicable)**
- c. **Addendum Acknowledgement Form** ✓
- d. **Non-Collusion Affidavit Form (Notarized)** ✓
- e. **Affidavit of Compliance (E-Verify) Form (Notarized)** ✓
- f. **Vendor Application/W-9 Form** - missing
- g. **MWBE Forms:**

Affidavit A - List of the Good Faith Efforts ✓

DUE WITH BID

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce ✓

DUE WITH BID

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses

DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D - Good Faith Efforts

DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted **only** by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

The apparent lowest, responsible, responsive Bidder shall file within 30 days after the award of the contract, a list of all identified subcontractors that the Contractor (Bidder) will use on the project.

IMPORTANT MWBE INSTRUCTIONS: It is mandatory for all Bidders to demonstrate their good faith efforts in seeking MWBE participation and provide supporting documentation upon request. The MWBE supporting documentation and information is still required even if using your own workforce. MWBE Prime Contractors will also be required to document good faith efforts.

The above information must be provided as required. Failure to submit these MWBE documents may be grounds for rejection of the bid.

Tab 2 - Executive Summary

17 SCORE

This Tab should provide a summary of the Proposer's understanding of the Scope of Services presented in this RFP and emphasize any unique aspects or strengths of the Proposal.

Tab 3 - Corporate Overview

20 SCORE

This Tab should present an overview of the Proposer's organization and should include the firm's name, address, phone and fax numbers, firm history, email address and phone number of the firm's representative for the Proposal. *(Note: If annual reports and financial statements were requested in the RFP document, then recognize here that the documents were included in the response package. However, the actual annual reports and financial statements should be reviewed and evaluate.cl separately for financial soundness by the Finance Department).*

Tab 4 – Approach

15 SCORE

This Tab should present the Proposer's approach to providing the services specified in this RFP. This Tab should describe the services to be provided, who will provide the services, how the services will be provided, etc. This Tab should include a description of activities, such as the project methodology and timeline for project completion, etc. The Proposer should also include in this Section its plan for managing the work requirements. Most of the proposed responses to the

requirements found in the Section Work/Requirements, should be included under this Tab. Additionally, a discussion of the data conversion process should be addressed to include implementation time, IT Staff dedicated to the conversion and internal capabilities.

Tab 5 - Organization and Staffing

12 SCORE

This Tab should present the proposed organization structure and staffing chart showing specific job classifications, number of employees and full-time equivalent employees by position and reporting relationships. Resumes for all managerial and key personnel should be provided in sufficient detail to be able to determine the nature and depth of each individual's relevant experience.

This Tab should also identify any of the required services that the Proposer intends to subcontract, if any, providing for each:

- a. The reasons for subcontracting,
- b. The proposed subcontractor's responsibilities, and
- c. Information identifying proposed subcontractor's name, location, relevant personnel and experience.
- d. The Proposer's proposed M/WBE utilization and explanation of their involvement on this project must also be included under this Tab.

Tab 6 - Qualifications and Experience

10 SCORE

In this Tab, the Proposer should describe its track record in performing services comparable to those specified in this RFP and other information relevant to making a determination as to the ability of the Proposer to perform these services. This tab should also include a list of all similar work performed by your firm over the past five (5) years. This list should include the name of each client, a client contact and telephone number, the Size and Scope of Work provided, effective dates of the contract(s) with this client, and the annual contract amount. Provide a list of North Carolina based debt recovery firms.

Tab 7 - MWBE Participation

20 SCORE

Describe the program (plan) that your firm has developed to encourage participation by MWBEs to meet or exceed the goals set by the County of Durham's MWBE Program Ordinance. If your firm has no opportunity to contract with MWBEs please explain why.

Tab 8 – Conflict of Interest

20 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

TOTAL SCORE /30
(Possible High Score= 160)

Add here any other comments about this proposal.

missing information; concerned if their size could provide the
necessary attention needed to provide excellent customer
service to DCO and our citizens.

(One copy of this is needed for each evaluation)

Reviewer Initials TH Dept Finance Date 6-10-25

Proposer's Name Rescue Med

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

After reading the proposal, provide a score for each Tab Number using a range of 0 to 20 based on how the Proposer provided answers to the requested information. Zero (0) being the lowest and Twenty (20) being the highest.

QUALIFICATIONS AND SUBMISSION REQUIREMENTS

The Proposal must include all of the information set forth in this Section and other Sections of this RFP and should be organized and tabbed appropriately. Unnecessary elaborate brochures or other materials beyond those sufficient to present a complete and effective response to this solution are not desired and may be construed as an indication of the Proposer's lack of cost consciousness. Therefore, elaborate artwork, expensive paper and bindings, etc., are strongly discouraged.

Proposers shall address the following by conforming to the order and numbering system used below:

Tab 1 - Signed Forms

18 SCORE

- a. **Proposal Form** ✓
- b. **No Proposal Reply Form (if applicable)**
- c. **Addendum Acknowledgement Form** ✓
- d. **Non-Collusion Affidavit Form (Notarized)** ✓
- e. **Affidavit of Compliance (E-Verify) Form (Notarized)** ✓
- f. **Vendor Application/W-9 Form** ✓
- g. **MWBE Forms:**

Affidavit A - List of the Good Faith Efforts ✓

DUE WITH BID

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce ✓

DUE WITH BID

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses - *missing*
DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D – Good Faith Efforts
DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted **only** by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

The apparent lowest, responsible, responsive Bidder shall file within 30 days after the award of the contract, a list of all identified subcontractors that the Contractor (Bidder) will use on the project.

IMPORTANT MWBE INSTRUCTIONS: It is mandatory for all Bidders to demonstrate their good faith efforts in seeking MWBE participation and provide supporting documentation upon request. The MWBE supporting documentation and information is still required even if using your own workforce. MWBE Prime Contractors will also be required to document good faith efforts.

The above information must be provided as required. Failure to submit these MWBE documents may be grounds for rejection of the bid.

Tab 2 - Executive Summary

20 SCORE

This Tab should provide a summary of the Proposer's understanding of the Scope of Services presented in this RFP and emphasize any unique aspects or strengths of the Proposal.

Tab 3 - Corporate Overview

20 SCORE

This Tab should present an overview of the Proposer's organization and should include the firm's name, address, phone and fax numbers, firm history, email address and phone number of the firm's representative for the Proposal. *(Note: If annual reports and financial statements were requested in the RFP document, then recognize here that the documents were included in the response package. However, the actual annual reports and financial statements should be reviewed and evaluated separately for financial soundness by the Finance Department).*

Tab 4 – Approach

____ SCORE

This Tab should present the Proposer's approach to providing the services specified in this RFP. This Tab should describe the services to be provided, who will provide the services, how the services will be provided, etc. This Tab should include a description of activities, such as the project methodology and timeline for project completion, etc. The Proposer should also include in this Section its plan for managing the work requirements. Most of the proposed responses to the

requirements found in the Section Work/Requirements, should be included under this Tab. Additionally, a discussion of the data conversion process should be addressed to include implementation time, IT Staff dedicated to the conversion and internal capabilities.

Tab 5 - Organization and Staffing

18 SCORE

This Tab should present the proposed organization structure and staffing chart showing specific job classifications, number of employees and full-time equivalent employees by position and reporting relationships. Resumes for all managerial and key personnel should be provided in sufficient detail to be able to determine the nature and depth of each individual's relevant experience.

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- a. The reasons for subcontracting,
- b. The proposed subcontractor's responsibilities, and
- c. Information identifying proposed subcontractor's name, location, relevant personnel and experience.
- d. The Proposer's proposed M/WBE utilization and explanation of their involvement on this project must also be included under this Tab.

Tab 6 - Qualifications and Experience

15 SCORE

In this Tab, the Proposer should describe its track record in performing services comparable to those specified in this RFP and other information relevant to making a determination as to the ability of the Proposer to perform these services. This tab should also include a list of all similar work performed by your firm over the past five (5) years. This list should include the name of each client, a client contact and telephone number, the Size and Scope of Work provided, effective dates of the contract(s) with this client, and the annual contract amount. Provide a list of North Carolina based debt recovery firms.

Tab 7 - MWBE Participation

17 SCORE

Describe the program (plan) that your firm has developed to encourage participation by MWBEs to meet or exceed the goals set by the County of Durham's MWBE Program Ordinance. If your firm has no opportunity to contract with MWBEs please explain why.

Tab 8 – Conflict of Interest

20 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

TOTAL SCORE 148

(Possible High Score= 160)

Add here any other comments about this proposal.

Pros - payment reconciliations are performed 5 days after month end to align w
bank recs; appeal process occurs w/in 2 business days

Concern - Is company size large enough to handle our account +
provide excellent customer service; Also concerned about
we NC presence,