



Durham County Government
Vision Proposal Summary
Effective July 1, 2026

Request for Proposals (RFPs) Responses:

1. Superior Vision/MetLife (Incumbent)	Submitted Proposal
2. Aetna	Submitted Proposal
3. Ameritas (2 Networks)	Submitted Proposal
4. Blue Cross and Blue Shield of North Carolina (BCBSNC)	Submitted Proposal
5. Cigna	Submitted Proposal
6. Community Eye Care (CEC)	No Response
7. EyeMed	Submitted Proposal
8. Guardian	Declined to Quote
9. Standard	Submitted Proposal
10. United Healthcare (UHC)	Submitted Proposal
11. VSP Vision	Submitted Proposal

Below is a summary of key considerations based on our review and analysis of the proposals received:

- Superior Vision (current carrier) provided a 4% reduction to existing rates with the current vision plan design of \$150 frame allowance.
- All other carriers, with the exception of UHC and VSP, proposed rates lower than the current premiums including Superior's proposed reduction, with the \$150 frame allowance.
- Network disruption exists with every carrier that submitted a proposal.

Based on a combination of rates and benefit plan design, EyeMed presented the most comprehensive overall proposal delivering the best value with an enhanced frame allowance benefit of \$200, due to:

- Lowest total cost to the County
- Best member discounts and added benefits
- Only option with premium-based performance guarantees