



To Whom It May Concern:

RE: Sole Source Justification

Simulab Corporation, located in Seattle, Washington, is the manufacturer and only distribution company of the following simulation system:

Difficult AirwayMan System Training Package w/ 3-Year Silver SimuCare (AM-1312) –

AirwayMan is the only intubation simulator with all the unique capabilities that include:

- User-replaceable trachea options that provide varying levels of intubation difficulty
- Ability to simulate angioedema Swollen Tongue (difficult airway)
- Ability to simulate vomiting (difficult airway)
- Ability to perform cricothyroidotomy
- Compatible with the i-Gel supraglottic airway device

We do not use reselling companies within the United States and Canada therefore the only place where you can purchase these systems and maintenance agreements are directly through Simulab. We are also the only company who can warranty, repair or refurbish the TraumaMan System. If you have any questions, please feel free to contact me.

Sincerely,
Doug Beighle
President & COO
SIMULAB CORPORATION
13001 48th Ave S
Seattle, WA, 98168
Phone: 206-297-1260
Fax: 253-681-7667
Email: dbeighle@simulab.com

13001 48th Ave W Seattle WA 98168
Phone: 206-297-1260 x16 Fax: 253-681-7667
www.simulab.com