

PROPOSAL

Initiating devices, cards, loop migration

PREPARED BY

Siemens Industry, Inc. ("Siemens")

PREPARED FOR

DURHAM DETENTION CENTER

DELIVERED ON

03/02/2023

SMART BUILDINGS

Transforming the Everyday



Table of Contents

- SIEMENS PROPOSAL 3
 - Contact Information 3
 - Scope of Work 4
 - Inclusions 5
 - Exclusions 5
 - Clarifications 6
 - Pricing Breakout 6
 - Sell Price 8
 - Payment Terms 9

- Terms and Conditions 10
 - Terms & Conditions Link(s) 10

- Signature Page 11
 - Signature Page 11

Contact Information

Proposal #:	7718469
Date:	03/05/23

Sales Executive:	Nelson Ciuffardi
Branch Address:	215 Southport Dr. Suite 900 Morrisville, NC, 27560
Telephone:	984.389.5833
Email Address:	nelson.ciuffardi@siemens.com

Customer Contact:	Matththew Parrot
Customer:	DURHAM DETENTION CENTER
Address:	219 S MANGUM ST DURHAM NC 27701
Services shall be provided at:	DURHAM DETENTION CENTER 219 S MANGUM ST DURHAM NC 27701

Scope of Work

Siemens will provide a one (1) for one (1) loop replacement of your initiating devices to include necessary parts, communication cards. Proposal is based off a maintenance upgrade and no permits will be applied for. Any additional permitting by AHJ will be an additional costs. Also refer to the Inclusions, Exclusions, Clarifications and Bill of Materials that are part of this proposal listed below.

Inclusions

1. Sales Tax (if tax exempt please provide tax exempt certification)
2. Freight
3. Engineering, update of drawings to reflect panel details.
4. Project Management for Siemens Scope of work
5. Demolition of the existing fire alarm system initiating devices
6. Price is based on Auto-CAD electronic drawings for the project being supplied to us by others
7. One (1) year warranty
8. Final wiring terminations to the control panel
9. Bill of material for a one for one devise loop migration
10. Turnover of existing devices to owner
11. One person, scissor lift

Exclusions

1. Cost associated with multiple trips to the job site due to incomplection by others, or lack of access to areas
2. Working in areas containing hazardous materials or confined space
3. Cost associated with schedule acceleration or multiple unplanned phases
4. Costs associated with bypassing the system during construction
5. Fire Alarm, Building and construction permit fees
6. Creating base building auto cad drawings for the project
7. Ceiling and/or wall removal, replacement, patching, and painting
8. Per project aggregate general liability insurance
9. Overtime
10. After hours work
11. Additional testing due to others
12. Conduit raceway, Electrical boxes and supports
13. Performance or payment bonds
14. Bonding or special insurance
15. Fire caulking
16. Knox box
17. Shunt trip breakers
18. Security system interface or door lock release
19. Fire Watch
20. Zone Maps
21. Notification devices
22. Fire Fighter phones

Clarifications

1. Siemens will need to be provided with architectural backgrounds in Auto CAD files,
2. Owner will need to allow Siemens full and complete access to the property for the duration of the project.
3. All scheduling and phasing will need to have the Owner's input and will require the Owner's cooperation to complete during the allotted time.
4. All work to be performed during normal working hours of Monday thru Friday, 6:00am to 4:00pm.
5. All existing programming and existing sequence programming will remain.

Pricing Breakout

Top Level Costs	Sell Price
Total	\$32,328.93

L67-70 4th FL	Sell Price
Total	\$54,925.01

69/70	Sell Price
Total	\$20,687.69

L83-86 5th FL	Sell Price
Total	\$61,855.16

85/86	Sell Price
Total	\$20,738.34

L19-22 FL1 PS 1-5	Sell Price
Total	\$35,059.20

19/20	Sell Price
Total	\$9,314.33

21/22	Sell Price
Total	\$23,817.38

L35/36 2ND FL	Sell Price
Total	\$43,924.87

L51-54 3RD FL	Sell Price
Total	\$52,745.84

L53/54 3RD FL	Sell Price
Total	\$20,305.46

Sell Price

Total Quote Price	\$375,702.21
-------------------	--------------

This price is firm for 30 days from the date of this proposal.

Payment Terms

Payment Terms Acceptance Agreement

The total price of: \$375,702.21 and the estimated return on investment are based on the items outlined in this proposal. ANY STATEMENTS MADE HEREIN REGARDING SAVINGS THAT MAY BE ACHIEVED BY IMPLEMENTING THE SERVICES OFFERED IN THIS PROPOSAL ARE ESTIMATES ONLY. NO WARRANTY, EITHER EXPRESSED OR IMPLIED, SHALL BE CONSTRUED TO ARISE FROM SUCH STATEMENTS, NOR SHALL SUCH STATEMENTS BE CONSTRUED AS CONSTITUTING A GUARANTEE BY SIEMENS THAT SUCH SAVINGS WILL OCCUR IF THE SERVICES ARE IMPLEMENTED.

The Buyer acknowledges that when accepted by the Buyer as proposed by Siemens Industry, Inc., this Proposal and the Siemens RAM Projects Business Standard Terms and Conditions, (together with any other documents incorporated into the forgoing) shall constitute the entire agreement of the parties with respect to its subject matter. BY EXECUTION HEREOF, THE SIGNER CERTIFIES THAT (S)HE HAS READ ALL OF THE TERMS AND CONDITIONS AND DOCUMENTS, THAT SIEMENS OR ITS REPRESENTATIVES HAVE MADE NO AGREEMENTS OR REPRESENTATIONS EXCEPT AS SET FORTH THEREIN, AND THAT (S)HE IS DULY AUTHORIZED TO EXECUTE THE SIGNATURE PAGE ON BEHALF OF THE BUYER.

Proposal is valid for thirty (30) days from the delivery date of March 05, 2023. Payment is due within 30 days of invoice date.

Payment Terms: 25% mobilization in advance, progress payments

Total: \$375,702.21

Terms & Conditions Link(s)

Terms and Conditions (Click to download)
Terms & Conditions (Unrestricted) (www.siemens.com/standard-terms-project-unrestricted)

Price Escalation. If, during the term of this Contract, the price of various materials or labor or logistics are increased as reflected by CRU/IHS Markit/CMAI/COMEX market index, then Siemens may increase the Contract Sum or apply a surcharge to Customer accordingly.

As a result of the global Covid-19 Virus outbreak, temporary delays in delivery, labor or services from Siemens and its sub-suppliers or subcontractors may occur. Among other factors, Siemens' delivery is subject to the correct and punctual supply from sub-suppliers or subcontractors, and Siemens reserves the right to make partial deliveries or modify its labor or services. While Siemens shall make every commercially reasonable effort to meet the delivery or service or completion date mentioned above, such date is subject to change.

Attachment A

Riders (Click on rider below to download)
SI Fire Life Safety Rider (www.siemens.com/rider-fls)
SI Mass Notification Rider (www.siemens.com/rider-mass-notification)
SI Monitoring Rider (www.siemens.com/rider-monitoring)
SI Software License Warranty (www.siemens.com/rider-software-license)
SI Consulting Rider (www.siemens.com/rider-consuling)

Signature Page

Proposed by:

Siemens Industry, Inc.

Company

Nelson Ciuffardi

Name

7718469

Proposal #

\$375,702.21

Proposal Amount

March 05, 2023

Date

Accepted by:

DURHAM DETENTION CENTER

Company

Name (Printed)

Signature

Title

Date

Purchase Order #