



DEVOTED TO PEOPLE.  
DEDICATED TO SERVICE.

## INTRODUCTIONS

**Andrew Luchey- Partner, CEO**

**Gail Luchey- Partner, President**

**Shawn Inman- Partner, COO**

**Garrett Cizek- Partner, CRSO**

**Mark Hamilton- Director of Client Development**



# BUILT ON TWO DECADES OF TRUST & EXCELLENCE



## Company Overview

Founded  
**2003**



**20+**  
Years of  
Excellence



**WMBE**  
Certified



**West Palm Beach,  
FL**  
Headquarters



**20+ Offices**  
Nationwide

## Leadership Team



**Andrew Luchey**

**CEO & Founder**

30+ years operations leadership



**Gail Luchey**

**President & Co-Founder**

20+ years client relations & HR



**Garrett Cizek**

**Chief Revenue and Sales Officer, Partner**

Strategic Planning & Financial Oversight



**Shawn Inman**

**Chief Operating Officer/Partner**

Operations, Training & Law Enforcement

# THE A&A DIFFERENCE – CORE VALUES



**People Matter**



**Growth &  
Development**



**Service is  
Everything**



**Do It The Right Way**  
**Win or Lose**

## OUR THREE UNIQUES



**We Respond**



**We Resolve the Issue**



**We Care**

# WHY A&A – THE DIFFERENCE



Our service model is built on six core pillars that ensure reliability, accountability, and operational excellence for Durham County.



## DEPENDABLE PARTNER

Low tolerance for open posts with a robust relief pool and field supervision structure. We treat your security as our own.



## VERIFIED COVERAGE

A-Track GPS technology, NFC checkpoints, and geo-fenced clock-ins ensure every post and patrol is validated in real-time.



## TRAINED PEOPLE

Specialized training in courthouse screening, visitor management, de-escalation, and incident response tailored to Durham's environment.



## OVERSIGHT

24/7 supervision, regular audits, and command visibility. We monitor performance constantly so you don't have to.



## PUBLIC-SECTOR FIT

Structured processes, disciplined documentation, and clean billing designed specifically for government contract requirements.



## DIVERSE LEADERSHIP

Minority-owned business with WBE certification. Our leadership reflects the community we serve, driving inclusion and excellence.



- **Qualified Instructors**

- Andrew Luchey
- Shawn Inman
- Josh Inman
- Mark Hamilton

- **Pre-Deployment - Examples**

- Orientation
- De-Escalation/Verbal Judo
- Customer Service
- Use of Force
  - Legal
  - Moral

- **Continuing Education - Examples**

- Report Writing
- Post Orders

# Recruiting



VS



All Recruiting is Done by the Operational Managers – Targeted Recruiting



**LIKE GOOD SPORTS TEAM  
- WE GROW OUR OWN TALENT**

**A&A CORE VALUE OF GROWTH &  
DEVELOPMENT**

**WE TRAIN OUR FUTURE LEADERS**

# DURHAM COUNTY PARTNERSHIP VISION



Our vision for success goes beyond staffing—we aim to create a safer, more welcoming environment for Durham County staff, visitors, and the public.



# A-Track Security Management System

Operational Intelligence | Integrated Scheduling, HR & Workforce Management

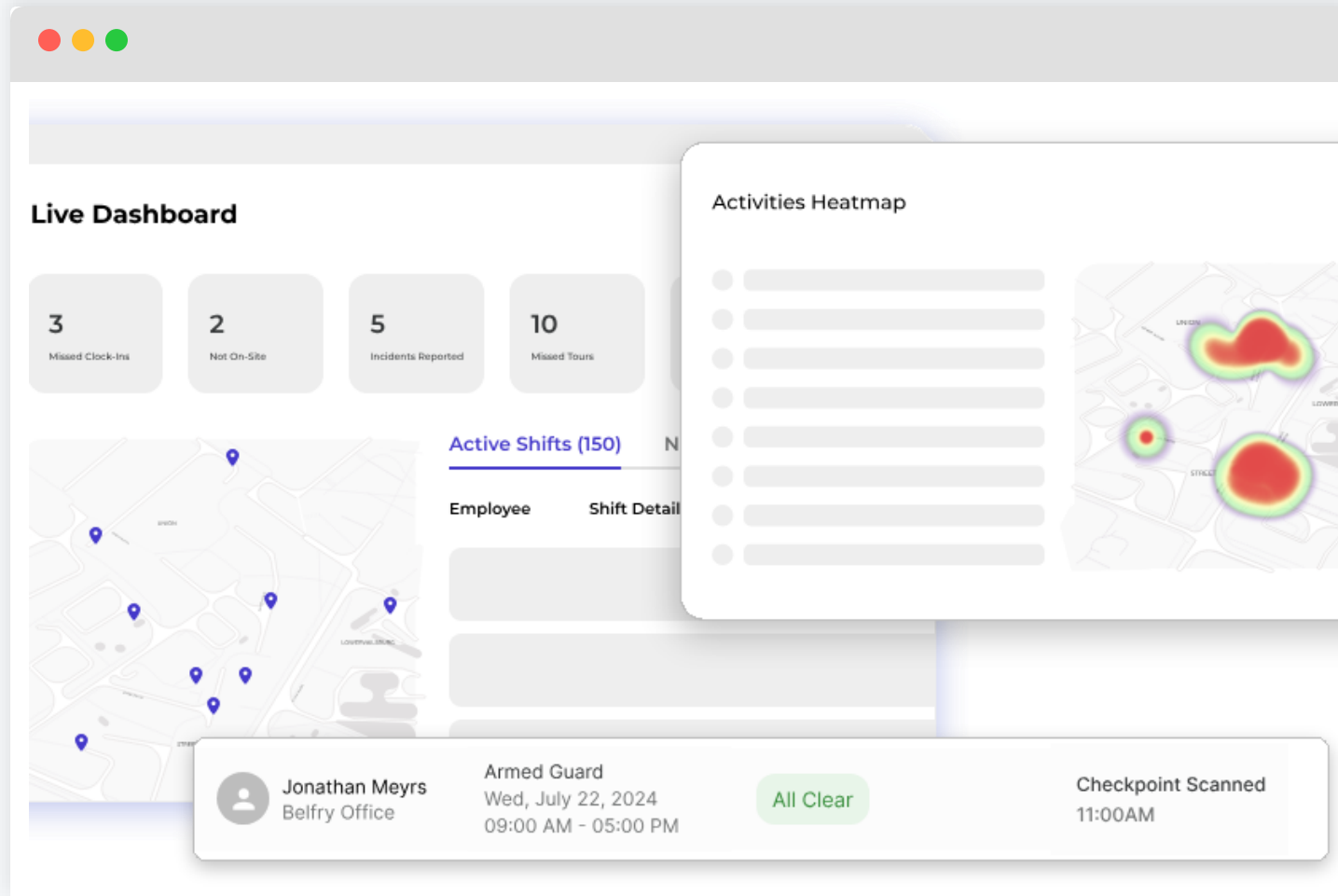


Figure 2: Belfry Command Interface - Centralized Security Workforce Management



## Security Operations Management

Comprehensive oversight of all Durham County security posts, personnel assignments, and site requirements in one unified platform.



## Guard Scheduling & Rostering

Automated scheduling with qualification matching ensures every post is filled by trained officers. Eliminates scheduling conflicts and coverage gaps.



## GPS Tracking & Timekeeping

Geo-fenced mobile clock-ins provide verifiable attendance data. Combines with A-Track to ensure officers are on-site and on-time.



## Payroll & HR Integration


Seamless integration of hours worked to payroll systems ensures accurate officer compensation and reduces administrative errors.



## Real-Time Reporting & Analytics

Instant access to workforce metrics, overtime analysis, and coverage reports for transparent contract management.

### INCIDENT REPORTING INTECRATION



WOOOIT TYPE  
 LOCATION  
 TIME  
 SELESPTION  
 AFFECTED PARTY  
 ATTACHMENTS (Photos/Vides)  
 SUBMIT ESCALATE REVIEW

### DAILY ACTIVITY LOGS



ACTIVITY LOGS  
 05:00 - 05:00 AM  
 J. Smith  
 05:00 - PATROL START

ACTIVITY LOGS  
 02:00 - 12:00 AM  
 J. Smith  
 09:15 - SECURED WEST ENTRANCE

06:00 - 8:30 AM  
 J. Smith  
 10:20 - VENDOR CHECK-IN (Company 872)

09:00 - 09:00 AM  
 J. Smith  
 12:09 - SYTEM STATUS CHECK - NORMAL

05:00 - 05:00 AM  
 J. Smith  
 12:06 - SYSTEM STATUS CHECK - NORMAL

TOTAL ACTIVITIES TODAY: 128

### TREND ANALYSIS



MONTHLY SECURITY INCIDENTS

Month	Incidents
Jan	180
Feb	160
Mar	190
Apr	170
May	180
Jun	150

REPORTING CATEGORIES

Category	Count
ACCESS CONTROL	130
SURVEILLANCE	24
MAINTENANCE REQUESTS	27
SAFETY ALERTS	30

INCIDENT HOTSPOTS

Facility

Legend: HIGH, LOW

### DOCUMENTATION STANDARDS



INCIDENT REPORT FORM

DAILY SHIFT REPORT

DAILY SHIFT REPORT

COMPLIANCE CHECKLIST

- Emergency Standards
- Reporting Standards
- Risk Register Standard
- Customer Care Standards
- Compliance Standards
- Emergency Response

STANDARD OPERATING PROCEDURES - UPDATED V01

# What Partnership Feels Like



STABLE



Solid foundation,  
steady presence.



PREDICTABLE



Consistent patterns,  
reliable rhythms.



PROFESSIONAL



Polished  
execution.



RESPONSIVE



Quick communication,  
attentive service.



TRUSTED



Long-term relationship,  
confidence.