



### **Agenda Action Form Overview**

Approval of Contract with Boundtree for the purchase of UEScope Video Laryngoscopes not to exceed the amount of \$146,073.12.

### **Background/Justification**

The Board is requested to approve a contract with Boundtree Medical for the purchase of UEScope Video Laryngoscopes to replace outdated video laryngoscopes. The Office of Emergency Services (OES) will utilize existing capital budget funds for EMS equipment replacement in the amount not to exceed \$146,073.12 utilizing Buy Board cooperative purchasing group exemption

Emergency Medical Services (EMS) has relied on the King Vision video laryngoscope system for many years as a vital tool in airway management. However, the manufacturer has officially discontinued the King Vision device along with its associated components, including the disposable and reusable blades required for proper operation. This discontinuation has rendered the continued use of the King Vision system unsustainable, as critical supplies are no longer available through the manufacturer or authorized distributors.

In response to this change, EMS conducted a comprehensive review and hands-on evaluation of several replacement video laryngoscope systems currently available on the market. This field testing process involved input from clinical providers and operational staff to ensure the selected device would meet performance expectations in both routine and critical care environments. After careful consideration of functionality, reliability, image quality, ease of use, and cost-effectiveness, EMS selected the UEScope as the replacement for the King Vision system.

The UEScope was chosen due to its proven clinical performance, intuitive design, and availability of compatible components to support long-term use. This transition will ensure EMS providers are equipped with the tools necessary to continue delivering high-quality airway management in the prehospital setting.

Bound Tree Medical has advised that a tariff-related price increase of 5% may take effect prior to the finalization of the purchase contract. EMS has proactively accounted for this potential cost adjustment by incorporating it into the requested purchase amount, not to exceed \$146,073.12.

### **Policy Impact**

The Office of Emergency Services requests the Board of County Commissioner authorize the County Manager to enter into a contract with Boundtree Medical for the purchase of UEScope Video Laryngoscopes not to exceed \$146,073.12 of capital budget funds for EMS equipment replacement



**Procurement Background**

OES is utilizing the Cooperative purchasing program exemption. G.S. 143-129(e) allows local governments to be exempted from the competitive bidding requirements and purchase furnishings/equipment through group purchasing programs

**Type of purchase**

- Goods
- Services
- Construction Work

**Did this request for purchase go through a bid process? Yes  No**

*Goods: Bids required if  $\geq$  \$30,000, BOCC approval if  $\geq$  \$90,000*  
*Services: Bids required if  $\geq$  \$30,000, BOCC approval if  $>$  \$40,000*  
*Construction/Repair work: Bids required if  $\geq$  \$30,000, BOCC approval if  $\geq$  \$500,000*

If yes, attach a copy of bid tab and the minority and women business enterprise (MWBE) compliance review form provided by the Purchasing Division.

If no, why?

- Sole source exemption
- Cooperative purchasing program exemption
- State and federal contract exemption
- Contract is an amendment to an existing contract
- Other (please explain)

**If exempted from bidding, has this request been reviewed and approved by the Purchasing Division in the agenda Legistar system? Yes  No**

If no, why?

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**Fiscal Impact**

OES has budgeted for this program within capital budget funds for EMS equipment replacement. There is no requirement for matching funds from the County.

**Recommendation**

The County Manager recommends that the BOCC approve the contract with Boundtree in the



**Durham County Government**  
**Agenda Action Form Supplemental Document – Contract Approval**

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amount not to exceed \$146,073.12 and authorize the County Manager to sign and execute all contract documents for the purchase UEScope Video Laryngoscopes.