



**Agenda Action Form Overview**

Approval to enter into a contract with NWN in the amount of \$264,352.12 to renew support for Varonis Cloud and Security Analytics licenses.

**Background/Justification**

The Board is requested to authorize the County Manager to enter into a contract with NWN in the amount of \$264,352.12 utilizing FY 2024-2025 operations dollars. The contract will allow Durham County to renew support for the Varonis Cloud and Security licenses. Varonis protects enterprise data spotlighting where sensitive data is concentrated and automatically remediates overexposure. This technology analyzes and automates permissions and user behavior to highlight where users have access to data as needed. Additionally, Varonis protects enterprise data in the largest and most important data stores and applications keeping Durham County applications secure across the cloud and behind the firewall.

This Cloud and Analytics application provides a proactive tool to address potential risk and vulnerabilities of data as Durham County has made a significant shift to remote work. This data governance solution gives IS&T modernized capabilities which ensure we are proactive in securing Durham County data as employees work from remote locations.

**Policy Impact**

This contract will not have an impact on policy but will promote best practice technology utilization and innovation.

**Procurement Background**

The Varonis Cloud and Security Analytics licenses are purchased in accordance with County purchasing policies.

**Type of purchase**

- Goods
- Services
- Architect, Engineer or Surveyor Services
- Construction and Repair

**Did this request for purchase go through a bid process? Yes  No**

*Goods: Bids required if  $\geq$  \$30,000, BOCC approval if  $\geq$  \$90,000*

*Services: Bids required if  $\geq$  \$30,000, BOCC approval if  $>$  \$40,000*

*Construction/Repair work: Bids required if  $\geq$  \$30,000, BOCC approval if  $\geq$  \$500,000*



If yes, attach a copy of bid tab and the minority and women business enterprise (MWBE) compliance review form provided by the Purchasing Division.

If no, why?

- Sole source exemption
- Cooperative purchasing program exemption
- State and federal contract exemption
- Contract is an amendment to an existing contract

**If exempted from bidding, has this request been reviewed and approved by the Purchasing Division in the agenda Legistar system? Yes  No**

If no, why?

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**Fiscal Impact**

The contract will be funded out of IS&T’s existing IS&T FY2024-2025 operations budget.

**Recommendations**

The County Manager recommends that the Board authorize the County Manager to enter into a contract with NWN in the amount of \$264,352.12 to renew support for Varonis Cloud and Security Analytics licenses using IS&T FY 2024-2025 operations budget. The County Manager also recommends the Board allow the County Manager to sign off on subsequent renewals, extensions, or amendments associated with this contract as necessary to continue services as required.