

(One copy of this is needed for each evaluation)

Reviewer Initials CBrown Dept Finance Date 6/12/25

Proposer's Name Colleton Billing

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

After reading the proposal, provide a score for each Tab Number using a range of 0 to 20 based on how the Proposer provided answers to the requested information. Zero (0) being the lowest and Twenty (20) being the highest.

QUALIFICATIONS AND SUBMISSION REQUIREMENTS

The Proposal must include all of the information set forth in this Section and other Sections of this RFP and should be organized and tabbed appropriately. Unnecessary elaborate brochures or other materials beyond those sufficient to present a complete and effective response to this solution are not desired and may be construed as an indication of the Proposer's lack of cost consciousness. Therefore, elaborate artwork, expensive paper and bindings, etc., are strongly discouraged.

Proposers shall address the following by conforming to the order and numbering system used below:

Tab 1 - Signed Forms

- a. **Proposal Form** ✓
- b. **No Proposal Reply Form (if applicable)**
- c. **Addendum Acknowledgement Form** ✓
- d. **Non-Collusion Affidavit Form (Notarized)** ✓
- e. **Affidavit of Compliance (E-Verify) Form (Notarized)** ✓
- f. **Vendor Application/W-9 Form** ✓
- g. **MWBE Forms:**

20 SCORE

Affidavit A - List of the Good Faith Efforts ✓

DUE WITH BID

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce ✓

DUE WITH BID

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses ✓
DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D - Good Faith Efforts ✓

DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted **only** by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

The apparent lowest, responsible, responsive Bidder shall file within 30 days after the award of the contract, a list of all identified subcontractors that the Contractor (Bidder) will use on the project.

IMPORTANT MWBE INSTRUCTIONS: It is mandatory for all Bidders to demonstrate their good faith efforts in seeking MWBE participation and provide supporting documentation upon request. The MWBE supporting documentation and information is still required even if using your own workforce. MWBE Prime Contractors will also be required to document good faith efforts.

The above information must be provided as required. Failure to submit these MWBE documents may be grounds for rejection of the bid.

Tab 2 - Executive Summary

19 SCORE

This Tab should provide a summary of the Proposer's understanding of the Scope of Services presented in this RFP and emphasize any unique aspects or strengths of the Proposal.

Tab 3 - Corporate Overview

19 SCORE

This Tab should present an overview of the Proposer's organization and should include the firm's name, address, phone and fax numbers, firm history, email address and phone number of the firm's representative for the Proposal. *(Note: If annual reports and financial statements were requested in the RFP document, then recognize here that the documents were included in the response package. However, the actual annual reports and financial statements should be reviewed and evaluate separately for financial soundness by the Finance Department).*

Tab 4 - Approach

19 SCORE

This Tab should present the Proposer's approach to providing the services specified in this RFP. This Tab should describe the services to be provided, who will provide the services, how the services will be provided, etc. This Tab should include a description of activities, such as the project methodology and timeline for project completion, etc. The Proposer should also include in this Section its plan for managing the work requirements. Most of the proposed responses to the

requirements found in the Section Work/Requirements, should be included under this Tab. Additionally, a discussion of the data conversion process should be addressed to include implementation time, IT Staff dedicated to the conversion and internal capabilities.

Tab 5 - Organization and Staffing

19 SCORE

This Tab should present the proposed organization structure and staffing chart showing specific job classifications, number of employees and full-time equivalent employees by position and reporting relationships. Resumes for all managerial and key personnel should be provided in sufficient detail to be able to determine the nature and depth of each individual's relevant experience.

This Tab should also identify any of the required services that the Proposer intends to subcontract, if any, providing for each:

- a. The reasons for subcontracting,
- b. The proposed subcontractor's responsibilities, and
- c. Information identifying proposed subcontractor's name, location, relevant personnel and experience.
- d. The Proposer's proposed M/WBE utilization and explanation of their involvement on this project must also be included under this Tab.

Tab 6 - Qualifications and Experience

19 SCORE

In this Tab, the Proposer should describe its track record in performing services comparable to those specified in this RFP and other information relevant to making a determination as to the ability of the Proposer to perform these services. This tab should also include a list of all similar work performed by your firm over the past five (5) years. This list should include the name of each client, a client contact and telephone number, the Size and Scope of Work provided, effective dates of the contract(s) with this client, and the annual contract amount. Provide a list of North Carolina based debt recovery firms.

Tab 7 - MWBE Participation

19 SCORE

Describe the program (plan) that your firm has developed to encourage participation by MWBEs to meet or exceed the goals set by the County of Durham's MWBE Program Ordinance. If your firm has no opportunity to contract with MWBEs please explain why.

Tab 8 - Conflict of Interest

19 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

colleton

TOTAL SCORE 153
(Possible High Score = 160)

Add here any other comments about this proposal.

4.29% of collections; local; 15 other counties in Southeast;

(One copy of this is needed for each evaluation)

Reviewer Initials CBrown Dept Finance Date 6/10/25

Proposer's Name Coronis Health

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

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- e. **Affidavit of Compliance (E-Verify) Form (Notarized)** ✓
- f. **Vendor Application/W-9 Form** ✓
- g. **MWBE Forms:**

Affidavit A - List of the Good Faith Efforts ✓
DUE WITH BID

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce ✓
DUE WITH BID

Coronis

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses ✓

DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D - Good Faith Efforts ✓

DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted only by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

The apparent lowest, responsible, responsive Bidder shall file within 30 days after the award of the contract, a list of all identified subcontractors that the Contractor (Bidder) will use on the project.

IMPORTANT MWBE INSTRUCTIONS: It is mandatory for all Bidders to demonstrate their good faith efforts in seeking MWBE participation and provide supporting documentation upon request. The MWBE supporting documentation and information is still required even if using your own workforce. MWBE Prime Contractors will also be required to document good faith efforts.

The above information must be provided as required. Failure to submit these MWBE documents may be grounds for rejection of the bid.

Tab 2 - Executive Summary

15 SCORE

This Tab should provide a summary of the Proposer's understanding of the Scope of Services presented in this RFP and emphasize any unique aspects or strengths of the Proposal.

Tab 3 - Corporate Overview

15 SCORE

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Tab 4 - Approach

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requirements found in the Section Work/Requirements, should be included under this Tab. Additionally, a discussion of the data conversion process should be addressed to include implementation time, IT Staff dedicated to the conversion and internal capabilities.

Tab 5 - Organization and Staffing

15 SCORE

This Tab should present the proposed organization structure and staffing chart showing specific job classifications, number of employees and full-time equivalent employees by position and reporting relationships. Resumes for all managerial and key personnel should be provided in sufficient detail to be able to determine the nature and depth of each individual's relevant experience.

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- d. The Proposer's proposed M/WBE utilization and explanation of their involvement on this project must also be included under this Tab.

Tab 6 - Qualifications and Experience

15 SCORE

In this Tab, the Proposer should describe its track record in performing services comparable to those specified in this RFP and other information relevant to making a determination as to the ability of the Proposer to perform these services. This tab should also include a list of all similar work performed by your firm over the past five (5) years. This list should include the name of each client, a client contact and telephone number, the Size and Scope of Work provided, effective dates of the contract(s) with this client, and the annual contract amount. Provide a list of North Carolina based debt recovery firms.

Tab 7 - MWBE Participation

18 SCORE

Describe the program (plan) that your firm has developed to encourage participation by MWBEs to meet or exceed the goals set by the County of Durham's MWBE Program Ordinance. If your firm has no opportunity to contract with MWBEs please explain why.

Tab 8 - Conflict of Interest

20 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

Coronis

TOTAL SCORE 133
(Possible High Score = 160)

Add here any other comments about this proposal.

5% of collections; Not local to NC; all clients not local
to NC

(One copy of this is needed for each evaluation)

Reviewer Initials CBrown Dept Finance Date _____

Proposer's Name Containment Svcs of America

DURHAM COUNTY

RFP#: 25-047

(EMS Billing and Collections Services)

EVALUATION CRITERIA

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QUALIFICATIONS AND SUBMISSION REQUIREMENTS

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- e. Affidavit of Compliance (E-Verify) Form (Notarized)
- f. Vendor Application/W-9 Form ✓
- g. MWBE Forms:

Affidavit A - List of the Good Faith Efforts ✓

DUE WITH BID

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce ✓

DUE WITH BID

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses ✓
DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D - Good Faith Efforts
DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted **only** by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

The apparent lowest, responsible, responsive Bidder shall file within 30 days after the award of the contract, a list of all identified subcontractors that the Contractor (Bidder) will use on the project.

IMPORTANT MWBE INSTRUCTIONS: It is mandatory for all Bidders to demonstrate their good faith efforts in seeking MWBE participation and provide supporting documentation upon request. The MWBE supporting documentation and information is still required even if using your own workforce. MWBE Prime Contractors will also be required to document good faith efforts.

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Tab 2 - Executive Summary

18 SCORE

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Tab 3 - Corporate Overview

18 SCORE

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Tab 4 - Approach

18 SCORE

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requirements found in the Section Work/Requirements, should be included under this Tab. Additionally, a discussion of the data conversion process should be addressed to include implementation time, IT Staff dedicated to the conversion and internal capabilities.

Tab 5 - Organization and Staffing

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Tab 6 - Qualifications and Experience

17 SCORE

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Tab 7 - MWBE Participation

18 SCORE

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Tab 8 - Conflict of Interest

20 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

CSA

TOTAL SCORE 144
(Possible High Score = 160)

Add here any other comments about this proposal.

Not local - familiar w/ NC costs?; - Has base cost + monthly
fee.; has subcontractor; didn't list similar clients

(One copy of this is needed for each evaluation)

Reviewer Initials CBrown Dept Finance Date 6/10/25

Proposer's Name Digitech Computer

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

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- e. Affidavit of Compliance (E-Verify) Form (Notarized) ✓
- f. Vendor Application/W-9 Form ✓
- g. MWBE Forms:

Affidavit A - List of the Good Faith Efforts ✓

DUE WITH BID

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce ✓

DUE WITH BID

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses
DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D - Good Faith Efforts ✓
DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted **only** by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

The apparent lowest, responsible, responsive Bidder shall file within 30 days after the award of the contract, a list of all identified subcontractors that the Contractor (Bidder) will use on the project.

IMPORTANT MWBE INSTRUCTIONS: It is mandatory for all Bidders to demonstrate their good faith efforts in seeking MWBE participation and provide supporting documentation upon request. The MWBE supporting documentation and information is still required even if using your own workforce. MWBE Prime Contractors will also be required to document good faith efforts.

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Tab 2 - Executive Summary

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18 SCORE

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Tab 6 - Qualifications and Experience

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Tab 7 - MWBE Participation

18 SCORE

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Tab 8 - Conflict of Interest

20 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

Digitech

TOTAL SCORE 147
(Possible High Score = 160)

Add here any other comments about this proposal.

4.9% Collections; 40+ yrs experience, Not local

(One copy of this is needed for each evaluation)

Reviewer Initials CBrown Dept Finance Date 6/11/25

Proposer's Name EMS MC

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

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Affidavit A - List of the Good Faith Efforts ✓
DUE WITH BID

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Affidavit B - Intent to Perform Contract with Own Workforce ✓
DUE WITH BID

EMSMC

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses ✓

DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D - Good Faith Efforts ✓

DUE 72 HOURS AFTER NOTIFICATION

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Tab 7 - MWBE Participation

19 SCORE

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Tab 8 - Conflict of Interest

20 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

EMS MC

TOTAL SCORE 156
(Possible High Score = 160)

Add here any other comments about this proposal.

Current Vendor ; 530K (3.95% Net Collections Aid per Medicaid
claim) is lower than FY25 contract amt of 625K ; Local ;
94 Agencies in NC - including some large counties like
Guilford EMS

(One copy of this is needed for each evaluation)

Reviewer Initials CBrown Dept Finance Date 6/9/25

Proposer's Name GBA Solutions

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

After reading the proposal, provide a score for each Tab Number using a range of 0 to 20 based on how the Proposer provided answers to the requested information.

Zero (0) being the lowest and Twenty (20) being the highest.

QUALIFICATIONS AND SUBMISSION REQUIREMENTS

The Proposal must include all of the information set forth in this Section and other Sections of this RFP and should be organized and tabbed appropriately. Unnecessary elaborate brochures or other materials beyond those sufficient to present a complete and effective response to this solution are not desired and may be construed as an indication of the Proposer's lack of cost consciousness. Therefore, elaborate artwork, expensive paper and bindings, etc., are strongly discouraged.

Proposers shall address the following by conforming to the order and numbering system used below:

Tab 1 - Signed Forms

15 SCORE

- a. Proposal Form ✓
- b. No Proposal Reply Form (if applicable)
- c. Addendum Acknowledgement Form ✓
- d. Non-Collusion Affidavit Form (Notarized) ✓
- e. Affidavit of Compliance (E-Verify) Form (Notarized) ✓
- f. Vendor Application/W-9 Form ?
- g. MWBE Forms:

Affidavit A - List of the Good Faith Efforts ✓

DUE WITH BID

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce ✓

DUE WITH BID

GB+A

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses ✓
DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D - Good Faith Efforts
DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted **only** by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

The apparent lowest, responsible, responsive Bidder shall file within 30 days after the award of the contract, a list of all identified subcontractors that the Contractor (Bidder) will use on the project.

IMPORTANT MWBE INSTRUCTIONS: It is mandatory for all Bidders to demonstrate their good faith efforts in seeking MWBE participation and provide supporting documentation upon request. The MWBE supporting documentation and information is still required even if using your own workforce. MWBE Prime Contractors will also be required to document good faith efforts.

The above information must be provided as required. Failure to submit these MWBE documents may be grounds for rejection of the bid.

Tab 2 - Executive Summary

15 SCORE

This Tab should provide a summary of the Proposer's understanding of the Scope of Services presented in this RFP and emphasize any unique aspects or strengths of the Proposal.

Tab 3 - Corporate Overview

15 SCORE

This Tab should present an overview of the Proposer's organization and should include the firm's name, address, phone and fax numbers, firm history, email address and phone number of the firm's representative for the Proposal. *(Note: If annual reports and financial statements were requested in the RFP document, then recognize here that the documents were included in the response package. However, the actual annual reports and financial statements should be reviewed and evaluate.cl separately for financial soundness by the Finance Department).*

Tab 4 - Approach

15 SCORE

This Tab should present the Proposer's approach to providing the services specified in this RFP. This Tab should describe the services to be provided, who will provide the services, how the services will be provided, etc. This Tab should include a description of activities, such as the project methodology and timeline for project completion, etc. The Proposer should also include in this Section its plan for managing the work requirements. Most of the proposed responses to the

GBA

requirements found in the Section Work/Requirements, should be included under this Tab. Additionally, a discussion of the data conversion process should be addressed to include implementation time, IT Staff dedicated to the conversion and internal capabilities.

Tab 5 - Organization and Staffing

10 ¹⁵ SCORE

This Tab should present the proposed organization structure and staffing chart showing specific job classifications, number of employees and full-time equivalent employees by position and reporting relationships. Resumes for all managerial and key personnel should be provided in sufficient detail to be able to determine the nature and depth of each individual's relevant experience.

This Tab should also identify any of the required services that the Proposer intends to subcontract, if any, providing for each:

- a. The reasons for subcontracting,
- b. The proposed subcontractor's responsibilities, and
- c. Information identifying proposed subcontractor's name, location, relevant personnel and experience.
- d. The Proposer's proposed M/WBE utilization and explanation of their involvement on this project must also be included under this Tab.

Tab 6 - Qualifications and Experience

10 SCORE

In this Tab, the Proposer should describe its track record in performing services comparable to those specified in this RFP and other information relevant to making a determination as to the ability of the Proposer to perform these services. This tab should also include a list of all similar work performed by your firm over the past five (5) years. This list should include the name of each client, a client contact and telephone number, the Size and Scope of Work provided, effective dates of the contract(s) with this client, and the annual contract amount. Provide a list of North Carolina based debt recovery firms.

just founded in 2025

Tab 7 - MWBE Participation

15 SCORE

Describe the program (plan) that your firm has developed to encourage participation by MWBEs to meet or exceed the goals set by the County of Durham's MWBE Program Ordinance. If your firm has no opportunity to contract with MWBEs please explain why.

Tab 8 - Conflict of Interest

15 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

GB+A

TOTAL SCORE 115

(Possible High Score = 160)

Add here any other comments about this proposal.

Founded in 2025; Vendor Application missing;
~~Management~~ Lowest % of Net Collections

(One copy of this is needed for each evaluation)

Reviewer Initials CBrown Dept Finance Date 6/12/25

Proposer's Name Rescue Med

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

After reading the proposal, provide a score for each Tab Number using a range of 0 to 20 based on how the Proposer provided answers to the requested information.

Zero (0) being the lowest and Twenty (20) being the highest.

QUALIFICATIONS AND SUBMISSION REQUIREMENTS

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Proposers shall address the following by conforming to the order and numbering system used below:

Tab 1 - Signed Forms

20 SCORE

- a. Proposal Form ✓
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- d. Non-Collusion Affidavit Form (Notarized) ✓
- e. Affidavit of Compliance (E-Verify) Form (Notarized) ✓
- f. Vendor Application/W-9 Form ✓
- g. MWBE Forms:

Affidavit A - List of the Good Faith Efforts ✓

DUE WITH BID

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce ✓

DUE WITH BID

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses ✓
DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D - Good Faith Efforts ✓
DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted **only** by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

The apparent lowest, responsible, responsive Bidder shall file within 30 days after the award of the contract, a list of all identified subcontractors that the Contractor (Bidder) will use on the project.

IMPORTANT MWBE INSTRUCTIONS: It is mandatory for all Bidders to demonstrate their good faith efforts in seeking MWBE participation and provide supporting documentation upon request. The MWBE supporting documentation and information is still required even if using your own workforce. MWBE Prime Contractors will also be required to document good faith efforts.

The above information must be provided as required. Failure to submit these MWBE documents may be grounds for rejection of the bid.

Tab 2 - Executive Summary

18 SCORE

This Tab should provide a summary of the Proposer's understanding of the Scope of Services presented in this RFP and emphasize any unique aspects or strengths of the Proposal.

Tab 3 - Corporate Overview

18 SCORE

This Tab should present an overview of the Proposer's organization and should include the firm's name, address, phone and fax numbers, firm history, email address and phone number of the firm's representative for the Proposal. *(Note: If annual reports and financial statements were requested in the RFP document, then recognize here that the documents were included in the response package. However, the actual annual reports and financial statements should be reviewed and evaluate separately for financial soundness by the Finance Department).*

Tab 4 - Approach

18 SCORE

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requirements found in the Section Work/Requirements, should be included under this Tab. Additionally, a discussion of the data conversion process should be addressed to include implementation time, IT Staff dedicated to the conversion and internal capabilities.

Tab 5 - Organization and Staffing

18 SCORE

This Tab should present the proposed organization structure and staffing chart showing specific job classifications, number of employees and full-time equivalent employees by position and reporting relationships. Resumes for all managerial and key personnel should be provided in sufficient detail to be able to determine the nature and depth of each individual's relevant experience.

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- a. The reasons for subcontracting,
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- d. The Proposer's proposed M/WBE utilization and explanation of their involvement on this project must also be included under this Tab.

Tab 6 - Qualifications and Experience

15 SCORE

In this Tab, the Proposer should describe its track record in performing services comparable to those specified in this RFP and other information relevant to making a determination as to the ability of the Proposer to perform these services. This tab should also include a list of all similar work performed by your firm over the past five (5) years. This list should include the name of each client, a client contact and telephone number, the Size and Scope of Work provided, effective dates of the contract(s) with this client, and the annual contract amount. Provide a list of North Carolina based debt recovery firms.

Tab 7 - MWBE Participation

18 SCORE

Describe the program (plan) that your firm has developed to encourage participation by MWBEs to meet or exceed the goals set by the County of Durham's MWBE Program Ordinance. If your firm has no opportunity to contract with MWBEs please explain why.

Tab 8 - Conflict of Interest

20 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

Rescue Med

TOTAL SCORE 145
(Possible High Score = 160)

Add here any other comments about this proposal.

5% of Net Collections; Established in 2024; not local;
not sure if adequate staffing; All clients not in NC

(One copy of this is needed for each evaluation)

Reviewer Initials MF Dept OES Date 5/28/25

Proposer's Name EMS Inc

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

After reading the proposal, provide a score for each Tab Number using a range of 0 to 20 based on how the Proposer provided answers to the requested information. Zero (0) being the lowest and Twenty (20) being the highest.

QUALIFICATIONS AND SUBMISSION REQUIREMENTS

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- c. **Addendum Acknowledgement Form** ✓
- d. **Non-Collusion Affidavit Form (Notarized)** ✓
- e. **Affidavit of Compliance (E-Verify) Form (Notarized)** ✓
- f. **Vendor Application/W-9 Form** ✓
- g. **MWBE Forms:**

20 SCORE

Affidavit A - List of the Good Faith Efforts ✓
DUE WITH BID

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce ✓
DUE WITH BID

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses ✓

DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D – Good Faith Efforts

DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted **only** by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

The apparent lowest, responsible, responsive Bidder shall file within 30 days after the award of the contract, a list of all identified subcontractors that the Contractor (Bidder) will use on the project.

IMPORTANT MWBE INSTRUCTIONS: It is mandatory for all Bidders to demonstrate their good faith efforts in seeking MWBE participation and provide supporting documentation upon request. The MWBE supporting documentation and information is still required even if using your own workforce. MWBE Prime Contractors will also be required to document good faith efforts.

The above information must be provided as required. Failure to submit these MWBE documents may be grounds for rejection of the bid.

Tab 2 - Executive Summary

20 SCORE

This Tab should provide a summary of the Proposer's understanding of the Scope of Services presented in this RFP and emphasize any unique aspects or strengths of the Proposal.

Tab 3 - Corporate Overview

20 SCORE

This Tab should present an overview of the Proposer's organization and should include the firm's name, address, phone and fax numbers, firm history, email address and phone number of the firm's representative for the Proposal. *(Note: If annual reports and financial statements were requested in the RFP document, then recognize here that the documents were included in the response package. However, the actual annual reports and financial statements should be reviewed and evaluated separately for financial soundness by the Finance Department).*

Tab 4 – Approach

20 SCORE

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requirements found in the Section Work/Requirements, should be included under this Tab. Additionally, a discussion of the data conversion process should be addressed to include implementation time, IT Staff dedicated to the conversion and internal capabilities.

Tab 5 - Organization and Staffing

This Tab should present the proposed organization structure and staffing chart showing specific job classifications, number of employees and full-time equivalent employees by position and reporting relationships. Resumes for all managerial and key personnel should be provided in sufficient detail to be able to determine the nature and depth of each individual's relevant experience.

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- a. The reasons for subcontracting,
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- d. The Proposer's proposed M/WBE utilization and explanation of their involvement on this project must also be included under this Tab.

Tab 6 - Qualifications and Experience


In this Tab, the Proposer should describe its track record in performing services comparable to those specified in this RFP and other information relevant to making a determination as to the ability of the Proposer to perform these services. This tab should also include a list of all similar work performed by your firm over the past five (5) years. This list should include the name of each client, a client contact and telephone number, the Size and Scope of Work provided, effective dates of the contract(s) with this client, and the annual contract amount. Provide a list of North Carolina based debt recovery firms.

Tab 7 - MWBE Participation

Describe the program (plan) that your firm has developed to encourage participation by MWBEs to meet or exceed the goals set by the County of Durham's MWBE Program Ordinance. If your firm has no opportunity to contract with MWBEs please explain why.

Tab 8 - Conflict of Interest

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

15  SCORE

20 SCORE

20 SCORE

20 SCORE

TOTAL SCORE 155
(Possible High Score = 160)

Add here any other comments about this proposal.

extensive NC experience

(One copy of this is needed for each evaluation)

Reviewer Initials mf Dept OES Date 5/28/25

Proposer's Name Digitech

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

After reading the proposal, provide a score for each Tab Number using a range of 0 to 20 based on how the Proposer provided answers to the requested information. Zero (0) being the lowest and Twenty (20) being the highest.

QUALIFICATIONS AND SUBMISSION REQUIREMENTS

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Tab 1 - Signed Forms

- a. **Proposal Form** ✓
- b. **No Proposal Reply Form (if applicable)**
- c. **Addendum Acknowledgement Form** ✓
- d. **Non-Collusion Affidavit Form (Notarized)** ✓
- e. **Affidavit of Compliance (E-Verify) Form (Notarized)** ✓
- f. **Vendor Application/W-9 Form** ✓
- g. **MWBE Forms:**

20 SCORE

Affidavit A - List of the Good Faith Efforts ✓ **DUE WITH BID**

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce ✓ **DUE WITH BID**

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses

DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D - Good Faith Efforts

DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted only by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

The apparent lowest, responsible, responsive Bidder shall file within 30 days after the award of the contract, a list of all identified subcontractors that the Contractor (Bidder) will use on the project.

IMPORTANT MWBE INSTRUCTIONS: It is mandatory for all Bidders to demonstrate their good faith efforts in seeking MWBE participation and provide supporting documentation upon request. The MWBE supporting documentation and information is still required even if using your own workforce. MWBE Prime Contractors will also be required to document good faith efforts.

The above information must be provided as required. Failure to submit these MWBE documents may be grounds for rejection of the bid.

Tab 2 - Executive Summary

20 SCORE

This Tab should provide a summary of the Proposer's understanding of the Scope of Services presented in this RFP and emphasize any unique aspects or strengths of the Proposal.

Tab 3 - Corporate Overview

20 SCORE

This Tab should present an overview of the Proposer's organization and should include the firm's name, address, phone and fax numbers, firm history, email address and phone number of the firm's representative for the Proposal. *(Note: If annual reports and financial statements were requested in the RFP document, then recognize here that the documents were included in the response package. However, the actual annual reports and financial statements should be reviewed and evaluated separately for financial soundness by the Finance Department).*

Tab 4 - Approach

20 SCORE

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Tab 5 - Organization and Staffing

This Tab should present the proposed organization structure and staffing chart showing specific job classifications, number of employees and full-time equivalent employees by position and reporting relationships. Resumes for all managerial and key personnel should be provided in sufficient detail to be able to determine the nature and depth of each individual's relevant experience.

10 SCORE

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15 SCORE

only 1
NC
reference

Tab 7 - MWBE Participation

Describe the program (plan) that your firm has developed to encourage participation by MWBEs to meet or exceed the goals set by the County of Durham's MWBE Program Ordinance. If your firm has no opportunity to contract with MWBEs please explain why.

20 SCORE

Tab 8 - Conflict of Interest

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

20 SCORE

TOTAL SCORE 145
(Possible High Score = 160)

Add here any other comments about this proposal.

limited NL clients

(One copy of this is needed for each evaluation)

Reviewer Initials mf Dept OES Date 5/28/05

Proposer's Name CORONIS

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

After reading the proposal, provide a score for each Tab Number using a range of 0 to 20 based on how the Proposer provided answers to the requested information. Zero (0) being the lowest and Twenty (20) being the highest.

QUALIFICATIONS AND SUBMISSION REQUIREMENTS

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- d. **Non-Collusion Affidavit Form (Notarized)** ✓
- e. **Affidavit of Compliance (E-Verify) Form (Notarized)** ✓
- f. **Vendor Application/W-9 Form** missing
- g. **MWBE Forms:** missing

5 SCORE

Affidavit A - List of the Good Faith Efforts **DUE WITH BID**

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce **DUE WITH BID**

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses
DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D - Good Faith Efforts
DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted only by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

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Tab 2 - Executive Summary

10 SCORE

This Tab should provide a summary of the Proposer's understanding of the Scope of Services presented in this RFP and emphasize any unique aspects or strengths of the Proposal.

Tab 3 - Corporate Overview

15 SCORE

This Tab should present an overview of the Proposer's organization and should include the firm's name, address, phone and fax numbers, firm history, email address and phone number of the firm's representative for the Proposal. *(Note: If annual reports and financial statements were requested in the RFP document, then recognize here that the documents were included in the response package. However, the actual annual reports and financial statements should be reviewed and evaluated separately for financial soundness by the Finance Department).*

Tab 4 - Approach

15 SCORE

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requirements found in the Section Work/Requirements, should be included under this Tab. Additionally, a discussion of the data conversion process should be addressed to include implementation time, IT Staff dedicated to the conversion and internal capabilities.

Tab 5 - Organization and Staffing

-all missing

1 SCORE

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Tab 7 - MWBE Participation

0 SCORE

Describe the program (plan) that your firm has developed to encourage participation by MWBEs to meet or exceed the goals set by the County of Durham's MWBE Program Ordinance. If your firm has no opportunity to contract with MWBEs please explain why.

Tab 8 - Conflict of Interest

20 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

TOTAL SCORE 76
(Possible High Score = 160)

Add here any other comments about this proposal.

(One copy of this is needed for each evaluation)

Reviewer Initials MF Dept OES Date 5/28/25

Proposer's Name Rescue med

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

After reading the proposal, provide a score for each Tab Number using a range of 0 to 20 based on how the Proposer provided answers to the requested information. Zero (0) being the lowest and Twenty (20) being the highest.

QUALIFICATIONS AND SUBMISSION REQUIREMENTS

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Tab 1 - Signed Forms

- a. **Proposal Form** ✓
- b. **No Proposal Reply Form (if applicable)**
- c. **Addendum Acknowledgement Form** ✓
- d. **Non-Collusion Affidavit Form (Notarized)** ✓
- e. **Affidavit of Compliance (E-Verify) Form (Notarized)** ✓
- f. **Vendor Application/W-9 Form** ✓
- g. **MWBE Forms:**

15 SCORE

Affidavit A - List of the Good Faith Efforts ✓

DUE WITH BID

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce ✓

DUE WITH BID

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses
DUE WITH BID

MISSED

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D – Good Faith Efforts
DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted **only** by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

The apparent lowest, responsible, responsive Bidder shall file within 30 days after the award of the contract, a list of all identified subcontractors that the Contractor (Bidder) will use on the project.

IMPORTANT MWBE INSTRUCTIONS: It is mandatory for all Bidders to demonstrate their good faith efforts in seeking MWBE participation and provide supporting documentation upon request. The MWBE supporting documentation and information is still required even if using your own workforce. MWBE Prime Contractors will also be required to document good faith efforts.

The above information must be provided as required. Failure to submit these MWBE documents may be grounds for rejection of the bid.

Tab 2 - Executive Summary

5 SCORE

This Tab should provide a summary of the Proposer's understanding of the Scope of Services presented in this RFP and emphasize any unique aspects or strengths of the Proposal.

Tab 3 - Corporate Overview

5 SCORE

This Tab should present an overview of the Proposer's organization and should include the firm's name, address, phone and fax numbers, firm history, email address and phone number of the firm's representative for the Proposal. *(Note: If annual reports and financial statements were requested in the RFP document, then recognize here that the documents were included in the response package. However, the actual annual reports and financial statements should be reviewed and evaluated separately for financial soundness by the Finance Department).*

Tab 4 – Approach

15 SCORE

This Tab should present the Proposer's approach to providing the services specified in this RFP. This Tab should describe the services to be provided, who will provide the services, how the services will be provided, etc. This Tab should include a description of activities, such as the project methodology and timeline for project completion, etc. The Proposer should also include in this Section its plan for managing the work requirements. Most of the proposed responses to the

requirements found in the Section Work/Requirements, should be included under this Tab. Additionally, a discussion of the data conversion process should be addressed to include implementation time, IT Staff dedicated to the conversion and internal capabilities.

Tab 5 - Organization and Staffing

10 SCORE

This Tab should present the proposed organization structure and staffing chart showing specific job classifications, number of employees and full-time equivalent employees by position and reporting relationships. Resumes for all managerial and key personnel should be provided in sufficient detail to be able to determine the nature and depth of each individual's relevant experience.

This Tab should also identify any of the required services that the Proposer intends to subcontract, if any, providing for each:

- a. The reasons for subcontracting,
- b. The proposed subcontractor's responsibilities, and
- c. Information identifying proposed subcontractor's name, location, relevant personnel and experience.
- d. The Proposer's proposed M/WBE utilization and explanation of their involvement on this project must also be included under this Tab.

Tab 6 - Qualifications and Experience

10 SCORE

In this Tab, the Proposer should describe its track record in performing services comparable to those specified in this RFP and other information relevant to making a determination as to the ability of the Proposer to perform these services. This tab should also include a list of all similar work performed by your firm over the past five (5) years. This list should include the name of each client, a client contact and telephone number, the Size and Scope of Work provided, effective dates of the contract(s) with this client, and the annual contract amount. Provide a list of North Carolina based debt recovery firms.

Tab 7 - MWBE Participation

10 SCORE

Describe the program (plan) that your firm has developed to encourage participation by MWBEs to meet or exceed the goals set by the County of Durham's MWBE Program Ordinance. If your firm has no opportunity to contract with MWBEs please explain why.

Tab 8 - Conflict of Interest

20 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

TOTAL SCORE 90
(Possible High Score = 160)

Add here any other comments about this proposal.

no NC experience

(One copy of this is needed for each evaluation)

Reviewer Initials MF Dept GRS Date 5/28/25

Proposer's Name Colleton

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

After reading the proposal, provide a score for each Tab Number using a range of 0 to 20 based on how the Proposer provided answers to the requested information. Zero (0) being the lowest and Twenty (20) being the highest.

QUALIFICATIONS AND SUBMISSION REQUIREMENTS

The Proposal must include all of the information set forth in this Section and other Sections of this RFP and should be organized and tabbed appropriately. Unnecessary elaborate brochures or other materials beyond those sufficient to present a complete and effective response to this solution are not desired and may be construed as an indication of the Proposer's lack of cost consciousness. Therefore, elaborate artwork, expensive paper and bindings, etc., are strongly discouraged.

Proposers shall address the following by conforming to the order and numbering system used below:

Tab 1 - Signed Forms

- a. Proposal Form** ✓
- b. No Proposal Reply Form (if applicable)** ✓
- c. Addendum Acknowledgement Form** ✓
- d. Non-Collusion Affidavit Form (Notarized)** ✓
- e. Affidavit of Compliance (E-Verify) Form (Notarized)** ✓
- f. Vendor Application/W-9 Form** ✓
- g. MWBE Forms:**

20 SCORE

Affidavit A - List of the Good Faith Efforts ✓

DUE WITH BID

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce ✓

DUE WITH BID

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses ✓

DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D – Good Faith Efforts

DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted only by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

The apparent lowest, responsible, responsive Bidder shall file within 30 days after the award of the contract, a list of all identified subcontractors that the Contractor (Bidder) will use on the project.

IMPORTANT MWBE INSTRUCTIONS: It is mandatory for all Bidders to demonstrate their good faith efforts in seeking MWBE participation and provide supporting documentation upon request. The MWBE supporting documentation and information is still required even if using your own workforce. MWBE Prime Contractors will also be required to document good faith efforts.

The above information must be provided as required. Failure to submit these MWBE documents may be grounds for rejection of the bid.

Tab 2 - Executive Summary

This Tab should provide a summary of the Proposer's understanding of the Scope of Services presented in this RFP and emphasize any unique aspects or strengths of the Proposal.

10 SCORE

Tab 3 - Corporate Overview

This Tab should present an overview of the Proposer's organization and should include the firm's name, address, phone and fax numbers, firm history, email address and phone number of the firm's representative for the Proposal. *(Note: If annual reports and financial statements were requested in the RFP document, then recognize here that the documents were included in the response package. However, the actual annual reports and financial statements should be reviewed and evaluate separately for financial soundness by the Finance Department).*

15 SCORE

Tab 4 – Approach

This Tab should present the Proposer's approach to providing the services specified in this RFP. This Tab should describe the services to be provided, who will provide the services, how the services will be provided, etc. This Tab should include a description of activities, such as the project methodology and timeline for project completion, etc. The Proposer should also include in this Section its plan for managing the work requirements. Most of the proposed responses to the

20 SCORE

requirements found in the Section Work/Requirements, should be included under this Tab. Additionally, a discussion of the data conversion process should be addressed to include implementation time, IT Staff dedicated to the conversion and internal capabilities.

Tab 5 - Organization and Staffing

10 SCORE

This Tab should present the proposed organization structure and staffing chart showing specific job classifications, number of employees and full-time equivalent employees by position and reporting relationships. Resumes for all managerial and key personnel should be provided in sufficient detail to be able to determine the nature and depth of each individual's relevant experience.

This Tab should also identify any of the required services that the Proposer intends to subcontract, if any, providing for each:

- a. The reasons for subcontracting,
- b. The proposed subcontractor's responsibilities, and
- c. Information identifying proposed subcontractor's name, location, relevant personnel and experience.
- d. The Proposer's proposed M/WBE utilization and explanation of their involvement on this project must also be included under this Tab.

Tab 6 - Qualifications and Experience

none provided

5 SCORE

In this Tab, the Proposer should describe its track record in performing services comparable to those specified in this RFP and other information relevant to making a determination as to the ability of the Proposer to perform these services. This tab should also include a list of all similar work performed by your firm over the past five (5) years. This list should include the name of each client, a client contact and telephone number, the Size and Scope of Work provided, effective dates of the contract(s) with this client, and the annual contract amount. Provide a list of North Carolina based debt recovery firms.

Tab 7 - MWBE Participation

5 SCORE

Describe the program (plan) that your firm has developed to encourage participation by MWBEs to meet or exceed the goals set by the County of Durham's MWBE Program Ordinance. If your firm has no opportunity to contract with MWBEs please explain why.

Tab 8 - Conflict of Interest

20 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

TOTAL SCORE 105
(Possible High Score = 160)

Add here any other comments about this proposal.

(One copy of this is needed for each evaluation)

Reviewer Initials mf Dept DES Date 5/28/25

Proposer's Name GIB & A

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

After reading the proposal, provide a score for each Tab Number using a range of 0 to 20 based on how the Proposer provided answers to the requested information. Zero (0) being the lowest and Twenty (20) being the highest.

QUALIFICATIONS AND SUBMISSION REQUIREMENTS

The Proposal must include all of the information set forth in this Section and other Sections of this RFP and should be organized and tabbed appropriately. Unnecessary elaborate brochures or other materials beyond those sufficient to present a complete and effective response to this solution are not desired and may be construed as an indication of the Proposer's lack of cost consciousness. Therefore, elaborate artwork, expensive paper and bindings, etc., are strongly discouraged.

Proposers shall address the following by conforming to the order and numbering system used below:

Tab 1 - Signed Forms

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- c. **Addendum Acknowledgement Form** ✓
- d. **Non-Collusion Affidavit Form (Notarized)** ✓
- e. **Affidavit of Compliance (E-Verify) Form (Notarized)** ✓
- ~~f. **Vendor Application/W-9 Form**~~
- g. **MWBE Forms:**

15 SCORE

Affidavit A - List of the Good Faith Efforts ✓

DUE WITH BID

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce ✓

DUE WITH BID

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses ✓

DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D – Good Faith Efforts

DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted only by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

The apparent lowest, responsible, responsive Bidder shall file within 30 days after the award of the contract, a list of all identified subcontractors that the Contractor (Bidder) will use on the project.

IMPORTANT MWBE INSTRUCTIONS: It is mandatory for all Bidders to demonstrate their good faith efforts in seeking MWBE participation and provide supporting documentation upon request. The MWBE supporting documentation and information is still required even if using your own workforce. MWBE Prime Contractors will also be required to document good faith efforts.

The above information must be provided as required. Failure to submit these MWBE documents may be grounds for rejection of the bid.

Tab 2 - Executive Summary

10 SCORE

This Tab should provide a summary of the Proposer's understanding of the Scope of Services presented in this RFP and emphasize any unique aspects or strengths of the Proposal.

Tab 3 - Corporate Overview

10 SCORE

This Tab should present an overview of the Proposer's organization and should include the firm's name, address, phone and fax numbers, firm history, email address and phone number of the firm's representative for the Proposal. *(Note: If annual reports and financial statements were requested in the RFP document, then recognize here that the documents were included in the response package. However, the actual annual reports and financial statements should be reviewed and evaluated separately for financial soundness by the Finance Department).*

Tab 4 – Approach

15 SCORE

This Tab should present the Proposer's approach to providing the services specified in this RFP. This Tab should describe the services to be provided, who will provide the services, how the services will be provided, etc. This Tab should include a description of activities, such as the project methodology and timeline for project completion, etc. The Proposer should also include in this Section its plan for managing the work requirements. Most of the proposed responses to the

requirements found in the Section Work/Requirements, should be included under this Tab. Additionally, a discussion of the data conversion process should be addressed to include implementation time, IT Staff dedicated to the conversion and internal capabilities.

Tab 5 - Organization and Staffing

5 SCORE

This Tab should present the proposed organization structure and staffing chart showing specific job classifications, number of employees and full-time equivalent employees by position and reporting relationships. Resumes for all managerial and key personnel should be provided in sufficient detail to be able to determine the nature and depth of each individual's relevant experience. *none provided.*

This Tab should also identify any of the required services that the Proposer intends to subcontract, if any, providing for each:

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- d. The Proposer's proposed M/WBE utilization and explanation of their involvement on this project must also be included under this Tab.

Tab 6 - Qualifications and Experience

5 SCORE

In this Tab, the Proposer should describe its track record in performing services comparable to those specified in this RFP and other information relevant to making a determination as to the ability of the Proposer to perform these services. This tab should also include a list of all similar work performed by your firm over the past five (5) years. This list should include the name of each client, a client contact and telephone number, the Size and Scope of Work provided, effective dates of the contract(s) with this client, and the annual contract amount. Provide a list of North Carolina based debt recovery firms. *none provided*

Tab 7 - MWBE Participation

15 SCORE

Describe the program (plan) that your firm has developed to encourage participation by MWBEs to meet or exceed the goals set by the County of Durham's MWBE Program Ordinance. If your firm has no opportunity to contract with MWBEs please explain why.

Tab 8 - Conflict of Interest

20 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

TOTAL SCORE 95
(Possible High Score = 160)

Add here any other comments about this proposal.

New company, no past clients/experience
listed.

- least expensive

(One copy of this is needed for each evaluation)

Reviewer Initials MG Dept DES Date 5/6/8/05

Proposer's Name CSA

DURHAM COUNTY
RFP#: 25-047
(EMS Billing and Collections Services)

EVALUATION CRITERIA

After reading the proposal, provide a score for each Tab Number using a range of 0 to 20 based on how the Proposer provided answers to the requested information. Zero (0) being the lowest and Twenty (20) being the highest.

QUALIFICATIONS AND SUBMISSION REQUIREMENTS

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- f. Vendor Application/W-9 Form**
- g. MWBE Forms:**

20 SCORE

Affidavit A - List of the Good Faith Efforts

DUE WITH BID

All Bidders are required to make good faith efforts and to demonstrate that they have made such efforts. Affidavit A is a tool for Bidders to use to show that they have made good faith efforts. Affidavit A is required to be submitted with your bid.

Affidavit B - Intent to Perform Contract with Own Workforce

DUE WITH BID

Affidavit B is required if your company has no opportunity to sub-contract and will complete all work with Bidder's own workforce. Even if utilizing your own workforce, Affidavit A is also required.

Affidavit C - Portion of Work to be Performed by Certified MWBE Businesses

DUE WITH BID

Bidders shall complete Affidavit C to identify the minority business that it will use on the project. Affidavit C is required to be submitted with your bid. Even if your company has MWBE participation, Affidavit A is also required.

Affidavit D – Good Faith Efforts

DUE 72 HOURS AFTER NOTIFICATION

Affidavit D is to be submitted only by the apparent lowest, responsible, responsive bidder within 72 hours after notification.

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IMPORTANT MWBE INSTRUCTIONS: It is mandatory for all Bidders to demonstrate their good faith efforts in seeking MWBE participation and provide supporting documentation upon request. The MWBE supporting documentation and information is still required even if using your own workforce. MWBE Prime Contractors will also be required to document good faith efforts.

The above information must be provided as required. Failure to submit these MWBE documents may be grounds for rejection of the bid.

Tab 2 - Executive Summary

This Tab should provide a summary of the Proposer's understanding of the Scope of Services presented in this RFP and emphasize any unique aspects or strengths of the Proposal.

10 SCORE

Tab 3 - Corporate Overview

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5 SCORE

Tab 4 – Approach

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5 SCORE

requirements found in the Section Work/Requirements, should be included under this Tab. Additionally, a discussion of the data conversion process should be addressed to include implementation time, IT Staff dedicated to the conversion and internal capabilities.

Tab 5 - Organization and Staffing

10 SCORE

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- d. The Proposer's proposed M/WBE utilization and explanation of their involvement on this project must also be included under this Tab.

Tab 6 - Qualifications and Experience

0 SCORE

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Tab 7 - MWBE Participation

0 SCORE

Describe the program (plan) that your firm has developed to encourage participation by MWBEs to meet or exceed the goals set by the County of Durham's MWBE Program Ordinance. If your firm has no opportunity to contract with MWBEs please explain why.

Tab 8 - Conflict of Interest

20 SCORE

In this Tab the Proposer should describe any involvement that your firm, its employees, or its owner(s) have that may constitute a conflict of interest..

TOTAL SCORE 40
(Possible High Score = 160)

Add here any other comments about this proposal.

Not in NC and only mentioned Illinois.

Most expensive