



Overview of Capabilities and Work with Durham County

Who is C2 Contractors, LLC?

- Established in 1984
- Mission: To build strong, long-lasting relationships with every customer while utilizing our extensive knowledge and experience to plan, design and deploy projects.
- “Built By Strong Relationships”

Menu of Services

- General Contracting
- Telecommunications/Cabling
- Product Distributor
- HUB Participation Consultant

General Contractor

- Unlimited General Contractor #64914 (Residential and Commercial Services)
- Construction delivery methods include CM at Risk, Single Prime, Construction Management and Design Build.
- Projects from \$50,000 to \$90 million
- Construction program management experience exceeding \$600 million
- Examples provided below
 - Construction program management at \$650+ million (Guilford County Schools Bond Program)
 - North Carolina A&T State University
 - Harold L. Martin Sr. Engineering Research and Innovation Complex (130k sf @ \$90 million)
 - Student Center (150k sf @ \$90 million)



Harold L. Martin Sr. Engineering Research & Innovation Complex, North Carolina A & T State University



Peck Elementary School – New Construction
Guilford County Schools (2020 Bond Program)

HUB Participation Consultant

C2 has extensive experience in providing program management services, both in construction and HUB participation. A few examples are provided below.

- *Guilford County Schools - 2020 School Bond Program*

- Description: Acquisition/construction of new school facilities, improvement/expansion of existing school facilities, acquisition/installation of furnishings and equipment and acquisition of land for future projects.
- Management Entity: C2/HICAPS (51% Minority-owned)
- Dollar Amount: \$650+ million
- **HUB Participation (2021-22): 2.1% (system-wide)**
- **HUB Participation (Bond Program): 36% (65% during pre-construction/design phases)**

HUB Participation Consultant

City of Greensboro

- Description: Contracted to increase HUB participation in all areas of procurement and contracting/letting
- **HUB Participation (early engagement): 10.6% (HUB 2019 report)**
- **HUB Participation (during engagement): 15.0% (HUB 2020 report)**
- **HUB Participation (after engagement): 7.0% (HUB 2021 report)**

Durham County

- Description: Contracted to increase HUB participation in all areas of procurement and contracting/letting
- HUB Participation (Aspirational Goal): 25%

Certifications



Management Team



Cornelious "CC" Lamberth (Founder/President)

- Owner and President of C2 Contractors, LLC (an unlimited licensed commercial General Contractor and telecommunications firm), which he founded in 1995
- Member of the Executive Board of the Greensboro Chamber of Commerce
- Member of the Governor's Advisory Council on Historically Underutilized Businesses for North Carolina (past Chairman)
- Managing principal in the HICAPS-C2 Joint Venture, the largest minority-owned and General Contracting operations in the Piedmont Triad.
- Bachelor of Science in Industrial Technology (Electronics), North Carolina A & T State University



Ed Browning (Chief Operating Officer (COO))

- 32 years of supervisory/operational management experience and an additional 27 years of networking IT design/implementation
- As COO, duties range from site surveys, project estimation, daily scheduling, and interaction with all project technicians
- Project experience includes overseeing projects across the state of North Carolina, including buildings on the campus of North Carolina A&T State University and for Guilford County Schools, both in Greensboro, North Carolina
- Retired Marine



Team Briefs



Richard Fuqua (Director, Real Estate and Community Development)

- Serves as Program Manager for the company's Historically Underutilized Business (HUB) Participation program that assists municipalities and corporations to increase their utilization of minority-owned businesses as vendors.
- More than 30 years of experience in business/economic development, community development, affordable housing and project management.
- Master of Business Administration, University of North Carolina - Chapel Hill; Bachelor of Science in Electrical Engineering, Tennessee Technological University

Brandon Lamberth (Senior Project Manager)



- Ensure the completion of work on various jobsites by:
 - Reviewing project plans/schedule with supervisor and subcontractors
 - Creating supply list for each individual project
 - Evaluating overall work performance
- Master of Business Administration, King University; Bachelor of Science in Business Management, King University

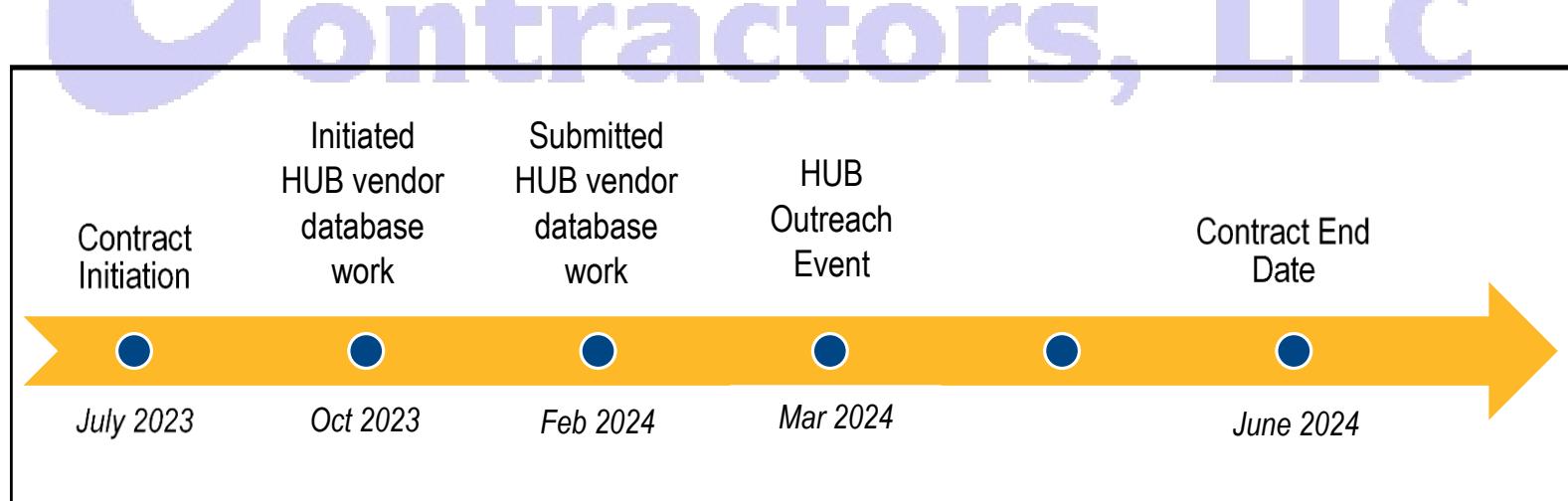
Durham County – Contract Progress Report

- HUB Participation Consulting

Contract Term: July 10, 2023 – June 30, 2024

Purpose: To assist Durham County (DC) in fulfilling their aspiration procurement goal of 25% with M/WBE firms within the County's Procurement office as well as among individual departments.

Major Milestones:



Durham County – Contract Progress Report

HUB Participation Consulting (Summary of Activities)

Month	Activity	Participant(s)
Aug 2023	Meeting w Durham Chamber	Bryan Fox, Angelique Stallings (AS), Brandon Lamberth (BL) and Richard Fuqua (RF)
	Pre-bid meeting; EmPOWER Durham	CC Lamberth (CC), RF and BL
Sept 2023	InterCity Visit (Indianapolis)	CC
	Strategic planning meeting	Geoff Durham, Matt Gladdek, AS, CC, RF
	Take No Bull	CC
Oct 2023	Durham MED Week	RF
	Began work on HUB spreadsheet database	RF, Michael Featherston (MF), Logan Gunthrop (LG)
	Meeting w Durham Co Econ Development	CC, RF
	Attendance at pre-bid mtg	RF
Nov 2023	Phone mtg w DC Procurement	Jonathan Hawley, RF
	Database (DB) work – on-going	RF, MF, LG, Randy Pettiford (RP)

Durham County – Contract Progress Report

HUB Participation Consulting (Summary of Activities)

Month	Activity	Participant(s)
Dec 2023	DB work – on-going	RF, MF, LG, RP
	Development of project video	RF, MF, LG, RP
	Outreach event to County departments (30 in attendance)	RF, BL
Jan 2024	DB work – on-going	RF, MF, LG, RP
	Initial DB work sent to County Manager; feedback	RF, CC
	Pre-bid meeting	RF
Feb 2024	Final database submitted to County Manager	RF, CC
	Pre-bid meetings	RF
	Vendor research request	RF
	Attendance at BHM/HUB event	RF
	Planning for HUB Outreach event	RF, LG, RP (in conj. w/RTF)
Mar 2024	HUB Outreach event held (120 in attendance)	CC, RF, BL, Christian Davis (in conj. w/RTF)

Durham County – Contract Progress Report

HUB Database

https://c2contractorsllc.website/nc-counties-search/

 C2 Contractors, LLC

(Scroll over to the Left to see Additional Information)

NC Counties Search

- Alamance
- Durham
- Caswell
- Chatham
- Franklin
- Granville
- Guilford
- Lee
- Orange
- Person

 Privacy - Terms

Durham County – Contract Progress Report

RTP Outreach Session



Scott Levitan speaking to MWBEs

Samet presenting opportunities



Choate presenting opportunities

RTF agrees to adopt MWBE 25% Aspirational Goal

Durham County – Contract Progress Report

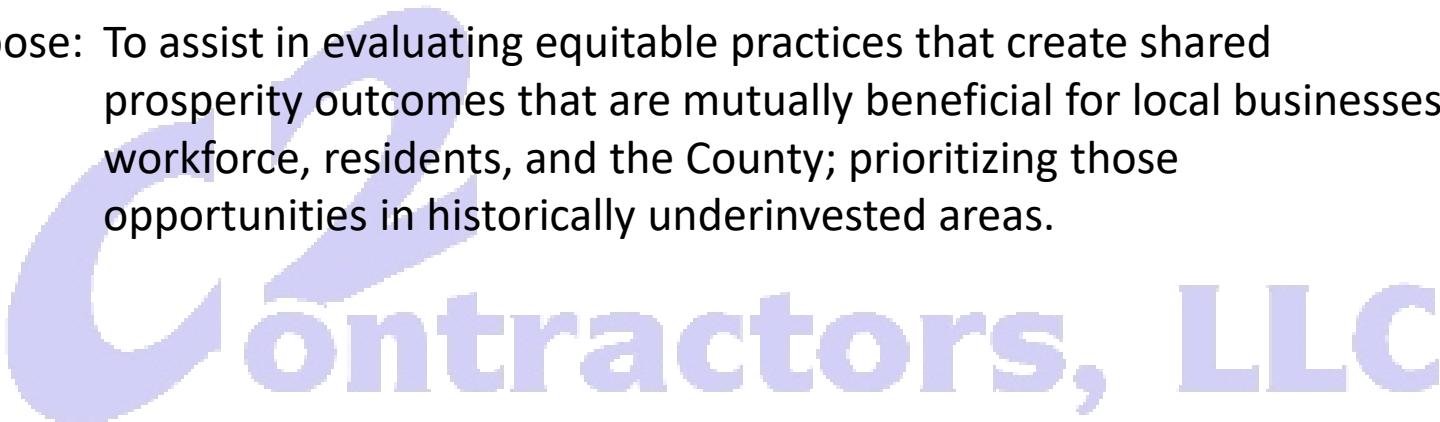
Upcoming Deliverables

- Meet weekly with Durham County MWBE staff
- Meet with Department Heads to identify MWBE opportunities for specific department needs
- Serve as resource for Durham County Leadership Academy group working on MWBE project
- Finalize MWBE database based upon Durham County feedback

Economic Development Consultant

Development Consulting

Purpose: To assist in evaluating equitable practices that create shared prosperity outcomes that are mutually beneficial for local businesses, workforce, residents, and the County; prioritizing those opportunities in historically underinvested areas.



Durham County – Contract Progress Report

Development Consulting (Summary of Activities)

Month	Activity	Participant(s)
June 2023	Public-private development planning meeting	Cornelious "CC" Lamberth (CC), local gov't reps
	Research on development options for public-private partnerships	CC
July 2023	Public-private development research (visit to Miami, FL)	CC, public-private partnership (PPP) representatives
	Public-private development research (various site visits in Atlanta, GA)	CC, local gov't reps, PPP reps
August 2023	Public-private development research (virtual meeting)	CC, PPP reps
December 2023	Public-private development research (visit to Ft. Lauderdale, FL)	CC, PPP reps
January 2024	Assessment of development report for 220 E. Main St	RF
	Submission of development report for 3825 S. Roxboro	RF
	Development research for RFQ	RF

Durham County – Contract Progress Report

School Converted to Affordable/Workforce Housing



Apartment Exterior



Green Space/Patio



Community Garden

Durham County – Contract Progress Report

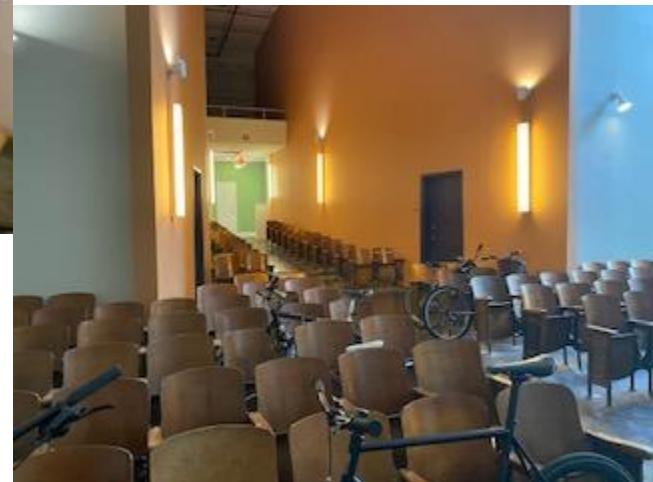
School Converted to Affordable/Workforce Housing



Community Grill



Building Interior



Original Auditorium

Durham County – Contract Progress Report

Upcoming Deliverables

- Meet with Durham County and Development Finance Initiative staff – Develop options for 220 E. Main St.
- Meet with Durham County staff – Develop community engagement plan for 826 E. Pettigrew St.
- Meet with Durham County staff – Conceptualize options and BOCC discussion for 3825 S. Roxboro St.
- Assist with compiling list of vacant/underutilized sites owned by Durham County/Durham Public Schools

Durham County – Contract Progress Report

THANK YOU FOR THIS OPPORTUNITY!

