

Project No. RFP No. 26-010

Evaluation Committee Member No.	Vendor 1: Gitto LLC		Vendor 2: KBS		Vendor 3: BW Infrastructure		Vendor 4:	
	Score	Rank	Score	Rank	Score	Rank	Score	Rank
1 - Eaves	64	3	94	1	80	2		
2 - Bradshaw	67	3	95	1	83	2		
3 - Rector	75	3	95	1	81	2		
Overall Total:	206	68.7	284	94.7	244	81.3		
Average:	0	3	0	1	0	2		

Justification: While Gitto submitted the lowest numerical bid, their proposal cannot be considered responsible due to significant inconsistencies and a lack of clarity in their submission. Upon evaluation, three critical issues were identified:

1. Inconsistent Pricing Information:

Gitto's "Base Bid Lump Sum Price" does not match the corresponding "Base Lump Sum Price in Words." This discrepancy raises immediate concerns about the accuracy and reliability of their bid.

2. Major Discrepancy in Bid Form Totals:

The Bid Form table submitted by Gitto lists individual line items that total \$119,899.64, yet their stated Total Bid Price is \$598,144.33—a difference of nearly \$480,000. This is not a minor clerical error but a fundamental inconsistency that undermines the integrity of the bid.

3. Lack of Clarification During Interview:

When questioned about these discrepancies during the interview, Gitto failed to provide a satisfactory explanation. Their only response was that the Total Bid Price should be considered their actual bid. This lack of transparency and inability to reconcile the inconsistencies further calls into question their preparedness and attention to detail.

Given these issues, Gitto's bid does not meet the standard of a responsible bid as defined by procurement best practices, which require clarity, consistency, and accountability.

In contrast, KBS demonstrated both technical competence and a clear understanding of the project's scope and requirements. Their proposal was consistent, well-documented, and supported by a strong interview performance. Highlights include:

- A detailed and thoughtful project approach tailored to the specific needs of this stream restoration effort.
- Identification of key personnel with proven expertise in similar projects.
- A robust track record, including the successful completion of approximately 2 million linear feet of stream restoration over the past 20 years, with relevant experience in Durham.

Therefore, KBS was deemed the most qualified and responsible firm for this project, offering both the technical capability and the reliability necessary to ensure successful delivery.