

01/07/2026

DURHAM COUNTY  
201 N ROXBORO RD STE 300  
DURHAM, NC 27712

RE: Motorola Quote for APX8500

Dear Nat Sanders,

Motorola Solutions is pleased to present DURHAM COUNTY with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide DURHAM COUNTY with the best products and services available in the communications industry. Please direct any questions to Amanda Barringer at [amandabarringer@callmc.com](mailto:amandabarringer@callmc.com).

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Amanda Barringer

Motorola Solutions Manufacturer's Representative

Billing Address:  
DURHAM COUNTY  
201 N ROXBORO RD STE 300  
DURHAM, NC 27712  
US

Quote Date:01/07/2026  
Expiration Date:03/08/2026  
Quote Created By:  
Amanda Barringer  
amandabarringer@callmc.com

End Customer:  
DURHAM COUNTY  
Nat Sanders

Contract: 19144 - 725G NORTH  
CAROLINA, STATE OF (NON-ARIBA  
BASED POS)  
AGREEMENT: STATE OF NORTH  
CAROLINA  
Payment Terms:30 NET

## Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at [www.motorolasolutions.com/product-terms](http://www.motorolasolutions.com/product-terms).

Line #	Item Number	Description	Qty	List Price	Ext. List Price	Contract Price	Disc %	Disc \$	Sale Price	Ext. Sale Price
	APX™ 8500									
1	M37TSS9PW1CN	APX8500 ALL BAND MP MOBILE	30	\$6,558.00	\$196,740.00	\$4,787.34	27.0%	\$1,770.66	\$4,787.34	\$143,620.20
1a	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	30	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	\$0.00
1b	G831AD	ADD: SPKR 15W WATER RESISTANT	60	\$71.00	\$4,260.00	\$51.83	27.0%	\$19.17	\$51.83	\$3,109.80
1c	G996AS	SOFTWARE LICENSE ENH: OVER THE AIR PROVISIONING	30	\$118.00	\$3,540.00	\$86.14	27.0%	\$31.86	\$86.14	\$2,584.20
1d	HA00694AA	ADD: 7Y ESSENTIAL SERVICE HTM	30	\$604.80	\$18,144.00	\$604.80	0.0%	\$0.00	\$604.80	\$18,144.00
1e	GA00580AA	ADD: TDMA OPERATION	30	\$530.00	\$15,900.00	\$386.90	27.0%	\$143.10	\$386.90	\$11,607.00
1f	GA01513AB	ADD: ALL BAND MOBILE ANTENNA (7/8/V/U)	30	\$112.00	\$3,360.00	\$81.76	27.0%	\$30.24	\$81.76	\$2,452.80



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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	List Price	Ext. List Price	Contract Price	Disc %	Disc \$	Sale Price	Ext. Sale Price
1g	G609AC	ADD: REMOTE MOUNT CABLE 50 FT APX	30	\$42.00	\$1,260.00	\$30.66	27.0%	\$11.34	\$30.66	\$919.80
1h	G628AC	ADD: REMOTE MOUNT CABLE 17 FT APX	30	\$18.00	\$540.00	\$13.14	27.0%	\$4.86	\$13.14	\$394.20
1i	G51AT	SOFTWARE LICENSE ENH:SMARTZONE	30	\$1,766.00	\$52,980.00	\$1,289.18	27.0%	\$476.82	\$1,289.18	\$38,675.40
1j	GA00092AU	ADD: APXM DUAL E5 CH	30	\$671.00	\$20,130.00	\$489.83	27.0%	\$181.17	\$489.83	\$14,694.90
1k	GA09000AA	ADD: DIGITAL TONE SIGNALING	30	\$177.00	\$5,310.00	\$129.21	27.0%	\$47.79	\$129.21	\$3,876.30
1l	GA09001AA	ADD: WI-FI CAPABILITY	30	\$353.00	\$10,590.00	\$257.69	27.0%	\$95.31	\$257.69	\$7,730.70
1m	G444AH	ADD: APX CONTROL HEAD SOFTWARE	30	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	\$0.00
1n	G67EH	ADD: REMOTE MOUNT E5 MP	30	\$350.00	\$10,500.00	\$255.50	27.0%	\$94.50	\$255.50	\$7,665.00
1o	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	30	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	\$0.00
1p	G806BL	SOFTWARE LICENSE ENH: ASTRO DIGITAL CAI OP APX	30	\$607.00	\$18,210.00	\$443.11	27.0%	\$163.89	\$443.11	\$13,293.30
1q	GA01670AA	ADD: APX E5 CONTROL HEAD	30	\$767.00	\$23,010.00	\$559.91	27.0%	\$207.09	\$559.91	\$16,797.30
1r	W22BA	ADD: STD PALM MICROPHONE APX	60	\$85.00	\$5,100.00	\$62.05	27.0%	\$22.95	\$62.05	\$3,723.00
1s	QA09113AB	ADD: BASELINE RELEASE SW	30	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	\$0.00
1t	GA01630AA	ADD: SMARTCONNECT	30	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	\$0.00
1u	G361AH	SOFTWARE LICENSE ENH: P25 TRUNKING SOFTWARE APX	30	\$353.00	\$10,590.00	\$257.69	27.0%	\$95.31	\$257.69	\$7,730.70
1v	G193AK	ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY)	30	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	\$0.00



Line #	Item Number	Description	Qty	List Price	Ext. List Price	Contract Price	Disc %	Disc \$	Sale Price	Ext. Sale Price
1w	GA01579AB	ADD: BLUETOOTH/ WIFI GLASSMOUNT 2.4/5GHZ	30	\$82.00	\$2,460.00	\$59.86	27.0%	\$22.14	\$59.86	\$1,795.80
1x	GA00235AA	ADD: NO GPS ANTENNA NEEDED APX	30	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	\$0.00
Product Services										
2	LSV00Q00202A	DEVICE PROGRAMMING	40	\$49.00	\$1,960.00	\$48.02	2.0%	\$0.98	\$48.02	\$1,920.80
3	LSV00Q00203A	DEVICE INSTALLATION	40	\$857.14	\$34,285.60	\$840.00	2.0%	\$17.14	\$840.00	\$33,600.00
APX™ 8500										
4	M37TSS9PW1CN	APX8500 ALL BAND MP MOBILE	10	\$6,558.00	\$65,580.00	\$4,787.34	27.0%	\$1,770.66	\$4,787.34	\$47,873.40
4a	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	10	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	\$0.00
4b	G831AD	ADD: SPKR 15W WATER RESISTANT	10	\$71.00	\$710.00	\$51.83	27.0%	\$19.17	\$51.83	\$518.30
4c	G996AS	SOFTWARE LICENSE ENH: OVER THE AIR PROVISIONING	10	\$118.00	\$1,180.00	\$86.14	27.0%	\$31.86	\$86.14	\$861.40
4d	HA00694AA	ADD: 7Y ESSENTIAL SERVICE HTM	10	\$604.80	\$6,048.00	\$604.80	0.0%	\$0.00	\$604.80	\$6,048.00
4e	GA00580AA	ADD: TDMA OPERATION	10	\$530.00	\$5,300.00	\$386.90	27.0%	\$143.10	\$386.90	\$3,869.00
4f	GA01513AB	ADD: ALL BAND MOBILE ANTENNA (7/8/V/U)	10	\$112.00	\$1,120.00	\$81.76	27.0%	\$30.24	\$81.76	\$817.60
4g	G51AT	SOFTWARE LICENSE ENH:SMARTZONE	10	\$1,766.00	\$17,660.00	\$1,289.18	27.0%	\$476.82	\$1,289.18	\$12,891.80
4h	GA09001AA	ADD: WI-FI CAPABILITY	10	\$353.00	\$3,530.00	\$257.69	27.0%	\$95.31	\$257.69	\$2,576.90
4i	G444AH	ADD: APX CONTROL HEAD SOFTWARE	10	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	\$0.00
4j	G67EH	ADD: REMOTE MOUNT E5 MP	10	\$350.00	\$3,500.00	\$255.50	27.0%	\$94.50	\$255.50	\$2,555.00
4k	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	10	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	\$0.00



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4l	G806BL	SOFTWARE LICENSE ENH: ASTRO DIGITAL CAI OP APX	10	\$607.00	\$6,070.00	\$443.11	27.0%	\$163.89	\$443.11	\$4,431.10
4m	GA01670AA	ADD: APX E5 CONTROL HEAD	10	\$767.00	\$7,670.00	\$559.91	27.0%	\$207.09	\$559.91	\$5,599.10
4n	W22BA	ADD: STD PALM MICROPHONE APX	10	\$85.00	\$850.00	\$62.05	27.0%	\$22.95	\$62.05	\$620.50
4o	QA09113AB	ADD: BASELINE RELEASE SW	10	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	\$0.00
4p	GA01630AA	ADD: SMARTCONNECT	10	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	\$0.00
4q	G361AH	SOFTWARE LICENSE ENH: P25 TRUNKING SOFTWARE APX	10	\$353.00	\$3,530.00	\$257.69	27.0%	\$95.31	\$257.69	\$2,576.90
4r	G193AK	ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY)	10	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	\$0.00
4s	GA01579AB	ADD: BLUETOOTH/ WIFI GLASSMOUNT 2.4/5GHZ	10	\$82.00	\$820.00	\$59.86	27.0%	\$22.14	\$59.86	\$598.60
4t	GA00235AA	ADD: NO GPS ANTENNA NEEDED APX	10	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	\$0.00
5	AN000163A05	ANT STUBBY,GNSS/BT- WIFI THRU MNT ANT, 17FT FLEXIBLE PFP-100A/195, QMA	11	\$138.67	\$1,525.37	\$101.23	27.0%	\$37.44	\$101.23	\$1,113.53
6	AN000131A02	MOBILE ANTENNA, WHIP, ALL BAND	11	\$277.34	\$3,050.74	\$202.46	27.0%	\$74.88	\$202.46	\$2,227.06

**Grand Total**
**\$429,513.39(USD)**

### Notes:

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



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## Purchase Order Checklist NA OM

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead  
(PO will not be processed without this)

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO )

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Tax Exemption Status

Signatures (As required)

**NOTE:** When an email order is submitted a confirmation is sent from Motorola AutoNotify referencing a **case number**.

Once checklist is complete, order still must go through **Order Validation/Credit Approval**