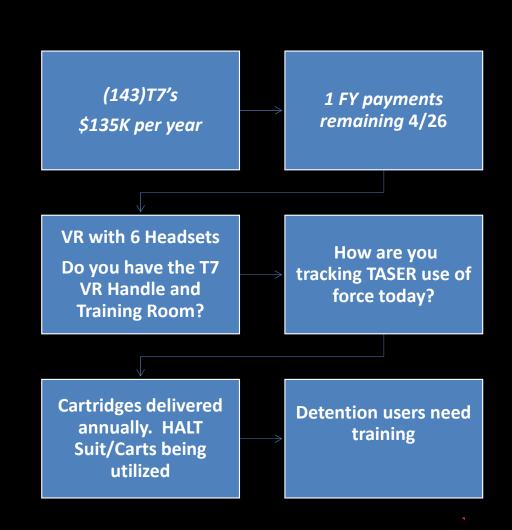
Durham County Sheriff

Where you are today





Durham County Sheriff

What we will do....

Get all T10's on same life cycle.





TODAY'S CHALLENGES

Recruitment/Retention
 Deputy Injuries and lawsuits
 Deputy Injuries and lawsuits
 Use of Force/Deadly Force
 Investment in deputy support, competitive technology solutions, and simplified workflows
 New and more effective tasers will reduce deadly use of force and will lower injuries suffered from deputies and suspects. Older tasers can be less effective and can escalate an event to a higher use of force. We can help mitigate that risk
 Enhanced less-lethal solutions with comprehensive training for de-escalation Goal is to Cut officer involved shooting by 50%

 Increasing Costs and budget predictability



Consolidated long-term contract with fixed pricing

BUILDING MUTUAL UNDERSTANDING CENTERED AROUND POLICE TECHNOLOGY

TASER 10 CERTIFICATION CARTRIDGE RECOMMENDATIONS

2025 TASER 10 Certification Plans Cartridge Shipments Per User*			
Cartridge Deliveries by Plan	TASER 10 Cert Standard	TASER 10 Cert Pro	
Upfront Live - Year 1 delivery	15	20	
Upfront HALT - Year 1 delivery	7	10	
Outyear Live - 4-year total	0	12	
Outyear HALT - 4-year total	20	32	
Replacement Live Cartridges	Unlimited, As Needed		
Total Cartridges / User (Excludes Live Duty Replacements)	42	74	

*Note: TASER 10 cartridges ship in sets of 10. As such, annual deliveries may not match up exactly 1:1 to the chart, but overall quantity of cartridges will match during the 5 year contract

CARTRIDGE RECOMMENDATIONS FOR CERTIFICATION

Customers with VR

Year 1 - Initial Certification:

- Deploy 3 live probes into a static target at the preferred target areas.
- Deploy a minimum of 5 HALT cartridges in a minimum of (2) Reality-Based Training (RBT) scenarios.
- Complete Axon VR Training Modules (TASER 10 Validation, Distance, Clothing, Alternative Positions, Moving Target, Broken Circuit, and Re-energize).

Years 2-5 - Recertification:

- Deploy O live probes into a static target.
- Deploy a minimum of 5 HALT cartridges in a minimum of (2) RBT scenarios.
- Complete Axon VR Training Modules (TASER 10 Validation, Distance, Clothing, Alternative Positions, Moving Target, Broken Circuit, Re-energize).

Axon VR training should be used in micro sessions throughout the year to facilitate continued learning.

NC TASER 10 CUSTOMERS

Sampson County (T10)

Concord PD (T10)

Asheville PD (T10)

Wilson County going (T10)

Wilmington (T10)

NC HWY Patrol (T10)

Greenville PD (T10)

Durham PD (T10)

Wayne County SO (T7) going (T10)

Catawba County (T10)

Wilson PD (T10) and Wilson County (T10)

Cary PD (T10)

NC Wildlife (T10)

Caldwell County (T10)

Buncombe County SO (T7 and T10)

Guilford County (T10)

Orange County (T10)

Chatham County (T10)

Winston Salem (T7) going (T10)

New Hanover SO (T7) going T10

Edgecombe County (T10)

Cabarras County (T10)

Lincoln County (T10)

Raleigh PD (T10)

NC Dept of Corrections (T10)

Davidson County (T10)

Greensboro PD (T10)

Hickory PD (T10)







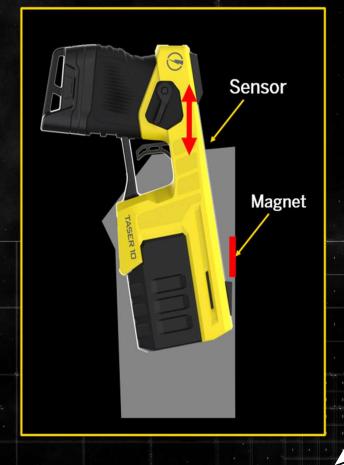


TASER 10 HOLSTER AND UNHOLSTER TRACKING & REPORTING

TASER 10 detects when it's withdrawn or put back into specifically designed holsters.

This status is tracked and uploaded to Axon Evidence and reported as part of the weapon logs available to the user.

Available holsters by: Blackhawk, Safariland, Blade-Tech, SO Tech and Radar



TASER 10 RAISING & LOWERING LOGGING

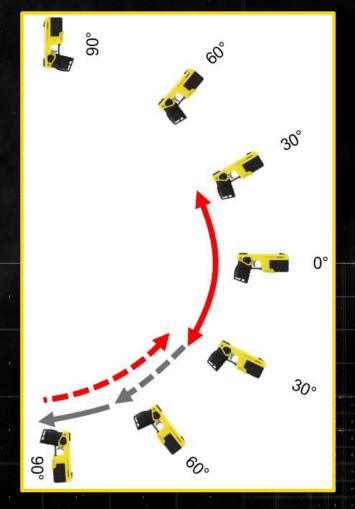
Once out of the holster, even with the power off (safety down), a TASER 10 will automatically log the raising and lowering of the weapon.

The raising and lowering will be recorded in the weapon logs and will continue to be logged until the battery dies or the device has been re-holstered.

This is a Global Agency Setting that is configurable in Axon Evidence based on whether the agency is interested in seeing this level of detail in the logs.



The weapon will log "Raise" or "Lower" whenever there is a sudden movement from a "low ready" or "Sul Position" (90° to 60° pointed down) to an aiming state, which is 0°+/-30° from horizon.





Operational Efficiency



T10 VR PRO	T10 VR (5 Year)	T10 VR (10 Year)	// SO-wide cove
Handle	√	✓	CEW
Docks/Battery	✓	✓	// Single contra
Holster	✓	✓	predictable ann
Training Live and HALT Carts	✓	✓	<u>budget</u> for next
Duty Carts	✓	✓	WHY NOW
Outyear Live Carts	✓	✓	Annual Inflation,
Evidence.com Licensing	√	✓	tariffs, Cost of livi Cost of Productio
HALT SUIT, Targets , Vouchers	✓	✓	put this same agi
Red- Blue- Purple- Black- Mags	✓	✓	between 8% and
USERS	200 T10 (5 and 5 in 27 and 28) 50 Detention users	200 (5 and 5 in 27, 28/ 10 in 30) 50 Detention users	higher per year. combined \$400K
VR	8 Headsets and 8 VR T10/GLOCK VR SKILLS, VRBT, SIM, CET TRAINING	8 Headsets and 8 VR T10/GLOCK VR SKILLS, VRBT, SIM, CET TRAINING	ESTIMATES 202
INVOICE PLANS (pre-tax)	SEPT 2025-\$135,000.02 SEPT 2026-\$293,484.08 SEPT 2027-\$293,484.08 SEPT 2028-\$293,484.08 SEPT 2029-\$293,484.08 TOTAL-\$1,308,936.34	SEPT 2025-\$134,587.18 SEPT 2026-\$307,323.70 SEPT 2027-\$307,323.70 SEPT 2028-\$307,323.70 SEPT 2029-\$307,323.70 SEPT 2030-\$307,323.70 SEPT 2031-\$307,323.70 SEPT 2032-\$307,323.70 SEPT 2033-\$307,323.70 SEPT 2034-\$307,323.70 SEPT 2034-\$307,323.70	2031 • 5-Year 2026 \$1,413,651.2 (savings of \$2 • 10 Year 2031 \$387K/year (of \$347,948) vs \$2.9M total

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act with nual kt 5 years

n, possible ving, and ion rises greement d 10% Minimum K savings

<u> 26 and</u>

- <u> 6 Price</u> 25 \$104,715)
- 1 Price (savings 3) \$3.24M tal