



# Statewide Term Contract

## 680C – Body Armor

<b>Bid Number</b>	201600245
<b>Contract Name</b>	Body Armor
<b>Effective Dates</b>	November 10, 2020 through November 10, 2025
<b>Vendor(s)</b>	<p>Armor Express   <a href="#">Donna Corbin</a>   (231) 350-6270</p> <p>GH Armor Systems, Inc.   <a href="#">Cris Grado</a>   (606) 219-5159</p> <p>Point Blank Enterprises, Inc.   <a href="#">Daniela Domenecci</a>   (954) 630-0900 Ext: 1329</p> <p>Safariland, LLC   <a href="#">Jaime Marini</a>   (904) 807-1928</p> <p>Survival Armor   <a href="#">Jeanine Mason</a>   (239) 210-0891 ext. 104</p>
<b>Vendor Local Distributor(s), Manufacturer Lines &amp; Price Lists</b>	<p><b>Armor Express   164712   <a href="#">Manufacturer Lines &amp; Price List</a></b></p> <p>Dana Safety Supply   <a href="#">James Panter</a>   (336) 897-4055</p> <p>Galls, LLC   <a href="#">Terry Jones</a>   (859) 800-1255</p> <p>The Activity Group, Inc.   <a href="#">Caitlin Miller</a>   208-906-0585</p> <p>Municipal Emergency Services (MES) / Lawmen Supply Co.   <a href="#">Chris Ferrari</a>   (609) 941-5488</p> <p><b>GH Armor Systems, Inc.   164713   <a href="#">Manufacturer Lines &amp; Price List</a></b></p> <p>American Uniform Sales, Inc. Fayetteville   <a href="#">Kathy Sujanani</a>   910-323-1336</p> <p>American Uniform Sales, Inc. Wilmington   <a href="#">Patrick Bass</a>   910-343-0411</p> <p>Harrison's Workwear Hickory   <a href="#">Ken Smith</a>   828-855-3733</p> <p>Harrison's Workwear Winston-Salem   <a href="#">Tom Wollen</a>   828-855-3733</p> <p>Safe Industries   <a href="#">Al Williamon</a>   864-313-1657</p> <p>STRACK, INC.   <a href="#">Stephanie Strack</a>   757-898-7281</p> <p>Summit Uniforms   <a href="#">David Pearson</a>   865-454-8194</p> <p>W.W. Grainger, Inc.   <a href="#">Tiffany Jelovich</a>   919-830-5589</p> <p>North American Rescue, LLC   <a href="#">Anthony Horton</a>   864-675-9800</p> <p>Municipal Emergency Services/Lawmen Supply   <a href="#">Jeff Clark</a>   252-732-4232</p> <p><b>Point Blank Enterprises, Inc.   164719   <a href="#">Manufacturer Lines &amp; Price List</a></b></p> <p>American Uniforms Fayetteville   <a href="#">Joan Stringfellow</a>   (800) 672-8452</p> <p>American Uniforms Wilmington   <a href="#">Patrick Bass</a>   (843) 685-9179</p> <p>Craig's Firearm Supply   <a href="#">Tony Lardo</a>   (865) 388-6337</p> <p>Dana Safety Supply   <a href="#">Mike Barnwell</a>   (336) 854-5536</p> <p>Federal Eastern International LLC   <a href="#">Sally Hayes</a>   (727) 827-2997</p> <p>Galls-Best Uniforms Charlotte   <a href="#">Jason Taran</a>   (910) 742-1244</p> <p>Galls-Century Uniforms Raleigh   <a href="#">Jason Taran</a>   (910) 742-1244</p> <p>Galls-Best Uniforms Wilmington   <a href="#">Jason Taran</a>   (910) 742-1244</p> <p>Municipal Emergency Services   <a href="#">Seth Cosans</a>   (877) 771-5557</p> <p>Nafeco   <a href="#">Brian Oaks</a>   (800) 628-6233</p> <p>Read's Uniforms   <a href="#">Eric Hutzler</a>   (828) 412-8950</p> <p><b>Safariland, LLC   164720   <a href="#">Manufacturer Lines &amp; Price List</a></b></p> <p>Lawmens Distribution LLC   <a href="#">Ashley Pomerville</a>   (919) 779-6141</p> <p><b>Survival Armor, Inc.   164722   <a href="#">Manufacturer Lines &amp; Price List</a></b></p> <p>American Public Safety LLC   <a href="#">Alex Sgambato</a>   (302) 394-0303</p> <p>Arrow Safety &amp; Device Company   <a href="#">Jeff Zyats</a>   (704) 609-3729</p> <p>Dana Safety Supply   <a href="#">Robinson</a>   (336) 854-5536</p> <p>Harrison's Workwear Greensboro   <a href="#">CJ</a>   (336) 851-0580</p> <p>Read's Uniforms Inc.   <a href="#">Stephen May</a>   800-672-8452</p> <p>Safety &amp; Security International   <a href="#">Brittany Grady</a>   (336) 285-8673</p>

<b>Contract Covers</b>	<ul style="list-style-type: none"> <li>▪ <b>Body Armor (Individual &amp; K-9)</b></li> <li>▪ <b>Ballistic Helmets Shields</b></li> <li>▪ <b>Ballistic Resistant Helmets</b></li> <li>▪ <b>Accessories</b> <ul style="list-style-type: none"> <li>○ Ballistic-Resistant               <ul style="list-style-type: none"> <li>• Trauma pack and trauma plate</li> <li>• Insert (soft armor or hard armor)</li> <li>• Groin, yoke, bicep, collar, and throat protectors</li> </ul> </li> <li>○ Non-Ballistic Resistant               <ul style="list-style-type: none"> <li>• Pouches</li> <li>• Replacement carrier straps</li> <li>• ID patches</li> <li>• Carry bags for concealable vest, tactical vest, shield, and helmet</li> <li>• Helmet equipment rails, pads, and retention/suspension system</li> <li>• Shield lights, shoulder straps, logos</li> </ul> </li> </ul> </li> <li>▪ <b>Individual Professional Fit Measurements</b></li> <li>▪ <b>Additional Volume Price Discount Incentives</b></li> <li>▪ <b>Instruction &amp; Presentation</b></li> <li>▪ <b>Ballistic Panel Recycling</b></li> </ul>
<b>Convenience Contract</b>	This is a convenience Statewide Term Contract for state agencies, departments, institutions, universities, community colleges, and non-mandatory entities, including schools and local government.
<b>Transportation (FOB Destination)</b>	Orders shall be delivered within sixty (60) days of manufacturer receipt of order.
<b>Individual Professional Fit Measurements</b>	Body Armor shall be manufactured to fit a specific individual following professional measurement. Measurement and fit protocols shall be professionally conducted by distributors prior to order placement. Sample vests may be used to assist in establishing initial size and fit for individual officers, however, sample vests may not be used for final fittings. All sizing, measurements, and final fittings shall be done at no expense to the agency. Body armor improperly fitted to an individual wearer shall be adjusted or replaced and returned to the individual within thirty (30) days by the Vendor at no expense to the agency.
<b>Additional volume price discount incentives</b>	<p>Additional volume price discount incentives for multiple vest purchases per order areas follows:</p> <ul style="list-style-type: none"> <li>• 1+</li> <li>• 1-10 vests</li> <li>• 11-25 vests</li> <li>• 26-50 vests</li> <li>• 51+</li> </ul>
<b>Taxes</b>	Prices or discounts do not include any North Carolina sales or use taxes.
<b>Warranty</b>	<p>Warranty period begins upon acceptance by the agency.</p> <ul style="list-style-type: none"> <li>• 5-year manufacturer warranty on ballistic panels</li> </ul> <p>18-month warranty on carriers</p>
<b>Instruction &amp; Presentation</b>	The agency may request instruction/presentation regarding the fit, care, maintenance, usage, and limitation of bullet-resistant and stab-resistant armor.

Ordering Placement	Orders may be placed through <a href="#">E-Procurement</a> , phone or fax.
Loaded into E-Procurement	Yes.
E-Procurement Help Desk	(888) 211-7440
Contract Manager	<a href="#">Pamela Case</a> (919) 323-5027
Contract Addenda	<p>6/24/2020: Contract Administrator Change to Nicole Mathis</p> <p>2/17/2021: NASPO Value Point Participating Agreements Executed November 10, 2022; Price lists will be updated on 3/16/2022.</p> <p>3/16/2021: US Armor removed from contract; Price Lists updated.</p> <p>9/20/2021: Updated Manufacturer Lines &amp; Price List for Point Blank Enterprises, Inc.</p> <p>2/9/2022: Municipal Emergency Services added as a distributor for Armor Express</p> <p>7/18/2022: Contract Administrator changed to Sandy Anderson</p> <p>11/4/2022: Contract Extension to 11/10/2023; Price List Updates will follow. Changes to the Vendor Distributor Lists have been made as follows:</p> <p><b>NEW*</b> <del>deleted</del></p> <p><b>Armor Express</b> Dana Safety Supply</p> <p><b>Galls, LLC*</b></p> <p><b>The Activity Group, Inc.*</b> Municipal Emergency Services (MES) / Lawmen Supply Co</p> <p><del>Bob Barker Company Inc.-</del></p> <p><del>Bound Tree Medical-</del></p> <p><b>GH Armor Systems, Inc.</b> <b>American Uniform Sales, Inc. Fayetteville*</b> <b>American Uniform Sales, Inc. Wilmington*</b> Harrison's Workwear Hickory <b>Harrison's Workwear Winston-Salem*</b> <b>Safe Industries*</b> <b>STRACK, INC.*</b> <b>Summit Uniforms*</b> W.W. Grainger, Inc. <b>North American Rescue, LLC*</b> <b>Municipal Emergency Services/Lawmen Supply*</b> <del>Barker Company Inc.-</del> <del>Harrison's Workwear Greensboro</del> <del>Stockclass Uniforms</del> <del>Wilmington Guns</del> <del>Southern Police Equipment</del></p> <p><b>Point Blank Enterprises, Inc.</b> (No Changes)</p> <p><b>Safariland, LLC</b> (No Changes)</p> <p><b>Survival Armor, Inc.</b> <b>American Public Safety LLC*</b> Arrow Safety &amp; Device Company Dana Safety Supply Harrison's Workwear Greensboro <b>Read's Uniforms Inc.*</b> Safety &amp; Security International <del>Carolina Uniforms &amp; Equipment Inc.-</del></p> <p>4/6/2023: Contract Manager updated to Pamela Case</p> <p>11/13/2023: Contract renewal #2 of 3 exercised Nov. 10, 2023</p> <p>11/7/2024: Contract renewed until November 10, 2025</p>

