



Agenda Action Form Overview

The County Manager recommends that the Board suspend the rules and approve and authorize the County Manager to execute a service contract with A&Associates, Inc dba A&A Security Group in the amount of **\$4,973,356.05** for Uniformed Security Services for Durham County Facilities, parking lots, parking decks and adjacent properties. The County Manager also recommends that the Board approve and authorize the County Manager to sign off on subsequent extensions, change orders, or amendments associated with this contract as necessary to continue services as required.

Background/Justification

Durham County government facilities, parking decks, adjacent properties, and parking lots require continuous, professional uniformed security coverage to ensure a safe environment for employees, visitors, and residents. The General Services Security Division issued RFP No. 26-013R1 to procure a qualified security firm able to staff fixed posts and patrols, manage access control, respond to incidents, and provide thorough reporting across multiple County sites. Competitive proposals were evaluated by a five (5) member evaluation team. A&Associates emerged as the recommended vendor based on the committee's scoring (highest overall score and strong interview/proposal evaluations) and their competitively priced proposal. The firm's initial bid of \$5,472,270.66 was subsequently reduced to \$4,973,356.05 following adjustments in service needs for the Security Operations Center and the Sheriff's Office, supported by the vendor's hourly bill rates.

The current vendor has provided formal notice of service termination effective 12:00 a.m. on June 30, 2026, creating a firm deadline to avoid any lapse in security coverage at County facilities. A seamless transition requires onboarding, post orders alignment, technology and credential setup, and joint site walkthroughs. The selected vendor has indicated that a 45-day transition period is required to be fully operational by July 1, which compresses the schedule and necessitates timely BOCC action to authorize contract execution.

Uniformed security services are essential to maintaining the safety, accessibility, and operational continuity of County facilities. Security officers provide on-site support for employees and visitors, assist with incident response, and help maintain safety of the premises. The Security Operations Center (SOC) will be operated by County employees for this contract.

This contract is funded jointly by three departmental budgets:

- General Services
- Sheriff's Office
- Department of Social Services

Policy Impact

This project aligns with the DCo Forward 2029 Strategic Plan Objectives (Goals)- Safe & Resilient Community- ***SR2: Lessen the potential for harm and dangerous situations in the community.***

- SR2a- Innovate and strengthen emergency response and prevention systems.

Procurement Background



Type of purchase

- Goods
- Services
- Architect, Engineer or Surveyor Services
- Construction and Repair

Did this request for purchase go through a bid process? Yes No

Goods: Bids required if ≥ \$30,000, BOCC approval if ≥ \$90,000

Services: Bids required if ≥ \$30,000, BOCC approval if > \$40,000

Construction/Repair work: Bids required if ≥ \$30,000, BOCC approval if ≥ \$500,000

If yes, attach a copy of bid tab and the minority and women business enterprise (MWBE) compliance review form provided by the Purchasing Division.

If no, why?

- Sole source exemption
- Cooperative purchasing program exemption
- State and federal contract exemption
- Contract is an amendment to an existing contract
- Other (please explain)

If exempted from bidding, has this request been reviewed and approved by the Purchasing Division in the agenda Legistar system? Yes No

If no, why?

Fiscal Impact

\$4,973,356.05, would be expended from the General Services, Sheriff Office and DSS Fiscal year Budget.

Recommendation

The County Manager recommends that the Board suspend the rules and approve and authorize the County Manager to execute a service contract with A&Associates, Inc dba A&A Security Group in the amount of \$4,973,365.05 for Uniformed Security Services for Durham County Facilities, parking lots, parking decks and adjacent properties. The County Manager also recommends that the Board approve and authorize the County Manager to sign off on subsequent extensions, change orders, or amendments associated with this contract as necessary to continue services as required.

