



Request for Proposals
DURHAM COUNTY EMERGENCY AND SCHEDULED COLLECTION AND DISTRIBUTION SYSTEM
REPAIRS
Proposal Tabulations

RFP 26-036R

July 9, 2026
2:00 PM Eastern Time

Proposer	Total Proposed Cost
Carolina Civilworks Inc Chad Green, President 3511 E. US 70 Hwy Durham, NC 27703 Phone: 919-598-9850 cgreen@carolinacivilworks.com	Please see attached **
Axis Utility INC Zach Robertson, President 1772 Heritage Center Drive, Suite 203 Wake Forest, NC 27587 Phone: 919-495-8055 zrobertson@axisutility.com	Please see attached **

Attachment A

PROPOSAL FORM
DURHAM COUNTY EMERGENCY AND SCHEDULED
COLLECTION AND DISTRIBUTION SYSTEM REPAIRS
RFP No. 26-036R1

Proposers shall provide unit pricing as indicated below. All prices shall include labor, equipment, supervision, overhead, profit, insurance, permits, and incidentals necessary to complete the work. Additional information on company rate sheets may also be included. The County understands there are additional costs for projects based on specific repairs and quotes for scheduled projects will be received prior to approval of work.

Personnel Rates (Hourly) - (A full rate sheet can be included.)			
Position	Regular Hours	Overtime	Holiday
Project Manager	\$ 150.00	\$ 250.00	\$ 250.00
Superintendent	\$ 120.00	\$ 190.00	\$ 190.00
Foreman	\$ 75.00	\$ 105.00	\$ 105.00
Equipment Operator	\$ 58.00	\$ 85.00	\$ 85.00
Skilled Utility Worker	\$ 46.00	\$ 65.00	\$ 65.00
General Laborer	\$ 46.00	\$ 65.00	\$ 65.00

Equipment Rates (Hourly) - (A full rate sheet and available equipment can be included.)	
Equipment Description	Hourly Rate
Excavator (Tracked)	\$
Backhoe Loader	\$ see Attached
Mini Excavator	\$
Dump Truck (Tandem Axle)	\$
Pump (Bypass - 4")	\$
Pump (Bypass - 8")	\$
Traffic Control Setup	\$

Standby / On-Call Retainer (if applicable)	
Description	Monthly Rate
24/7 Emergency Standby Availability	\$ 0

Material Markup	
Proposed Materials Markup (%)	13 %

In accordance with the attached instructions, terms, conditions, and Scope of Work we submit the following proposal to the County of Durham.

I certify that the contents of this proposal are known to no one outside the firm, and to the best of my knowledge all requirements have been complied with.

Date: 7/9/26

Authorized Signature: 

Zach Robertson
Name

President
Title

Axis Utility Inc
Firm Name



P.O Box 1105

Wake Forest, 27588

Phone: (919)-495-8055

Lic# 83227

2026 RATES

Normal Rates

<i>Item</i>	<i>Hourly</i>
Skilled Labor	\$46
Operator	\$58
Foreman	\$75
Superintendent	\$120
Project Manger	\$150
Pickup Truck	\$20
Small Tool Fee	\$12
Dump Truck	\$155
Mini Excavator	\$75
Skid Steer	\$75
Rammax	\$45
85 Excavator	\$110
135 Excavator	\$160
200 Excavator	\$185
350 Excavator	\$240

After Hour Rates

<i>Item</i>	<i>Hourly</i>
Skilled Labor	\$65
Operator	\$85
Foreman	\$105
Superintendent	\$190
Project Manger	\$250
Pickup Truck	\$20
Small Tool Fee	\$12
Dump Truck	\$190
Mini Excavator	\$75
Skid Steer	\$75
Rammax	\$45
85 Excavator	\$110
135 Excavator	\$160
200 Excavator	\$185
350 Excavator	\$240

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****See attached for Rates**

Personnel Rates (Hourly) - (A full rate sheet can be included.)			
Position	Regular Hours	Overtime	Holiday
Project Manager	\$	\$	\$
Superintendent	\$	\$	\$
Foreman	\$	\$	\$
Equipment Operator	\$	\$	\$
Skilled Utility Worker	\$	\$	\$
General Laborer	\$	\$	\$

Equipment Rates (Hourly) - (A full rate sheet and available equipment can be included.)	
Equipment Description	Hourly Rate
Excavator (Tracked)	\$
Backhoe Loader	\$
Mini Excavator	\$
Dump Truck (Tandem Axle)	\$
Pump (Bypass - 4")	\$
Pump (Bypass - 8")	\$
Traffic Control Setup	\$

Standby / On-Call Retainer (if applicable)	
Description	Monthly Rate
24/7 Emergency Standby Availability	\$

Material Markup	
Proposed Materials Markup (%)	15 %

Carolina Civilworks Inc. - Daily Rates

Machine	Hourly Rate	Overtime	Holiday
Project Manager	\$ 190.64	\$ 285.95	\$ 381.27
Superintendent	\$ 131.71	\$ 197.57	\$ 263.42
Foreman	\$ 100.52	\$ 150.78	\$ 201.03
Operator	\$ 69.32	\$ 103.98	\$ 138.64
Skilled Laborer	\$ 60.66	\$ 90.99	\$ 121.31
Laborer	\$ 48.53	\$ 72.79	\$ 97.05
5000# Breaker	\$1010/DY	\$1010/DY	\$1010/DY
7500# Breaker	\$1250/DY	\$1250/DY	\$1250/DY
330 Excavator	\$ 221.38	\$ 221.38	\$ 221.38
220 Excavator	\$ 151.80	\$ 151.80	\$ 151.80
Zero Turn 130 Excavator	\$ 170.78	\$ 170.78	\$ 170.78
130 Excavator	\$ 139.15	\$ 139.15	\$ 139.15
D6 Dozer	\$ 208.73	\$ 208.73	\$ 208.73
D4 Dozer	\$ 170.78	\$ 170.78	\$ 170.78
Wheel Loader	\$ 79.70	\$ 79.70	\$ 79.70
Compact Wheel Loader	\$ 50.60	\$ 50.60	\$ 50.60
48" Roller	\$ 48.07	\$ 48.07	\$ 48.07
Backhoe	\$ 78.43	\$ 78.43	\$ 78.43
Skid Steer	\$ 145.48	\$ 145.48	\$ 145.48
Mini Excavator	\$ 94.88	\$ 94.88	\$ 94.88
10k Lull	\$ 335.23	\$ 335.23	\$ 335.23
CCI Dump Truck	\$ 126.50	\$ 126.50	\$ 126.50
Rammax	\$441/DY	\$441/DY	\$441/DY
Small Tools	\$100/DY	\$100/DY	\$100/DY
Pickup Truck	\$95/DY	\$95/DY	\$95/DY
Float Services	\$545/EA	\$545/EA	\$545/EA

In accordance with the attached instructions, terms, conditions, and Scope of Work we submit the following proposal to the County of Durham.

I certify that the contents of this proposal are known to no one outside the firm, and to the best of my knowledge all requirements have been complied with.

Date: July 9, 2026

Authorized Signature: 

Chad Green

Name

President

Title

Carolina Civilworks Inc.

Firm Name