

To: Rick Green

From: David Alpaugh

Date: 3/28/2025

Subject: Justification for Boiler Masters Inc. to perform **services** listed in RFP 25-026

Boiler Masters Inc. has been chosen to provide services for the replacement of air-cooled chillers at the East and North Regional Libraries. The choice was made by utilizing the following process. RFP 25-026 was sent out for bid on January 29, 2025, bids were received on March 4, 2025. The responsive bidders were Superior Mechanical Services Inc. \$204,700.00, Boiler Masters, \$226,000.00, Comfort Mechanical Contractors, Inc. \$211,800.00 and Envirotrol, LLC. \$292,315.00. For all options listed in the RFP. General Services project facilitator set up a review committee, the committee reviewed the contractor's proposals and provided the following average scores, Superior Mechanical Services, Inc (20), Boiler Masters Inc. (119), Comfort Mechanical Contractors, Inc. (105.33) and Envirotrol, LLC (121.66). Although Envirotrol has a higher average score, 121.66 vs 119 for Boiler Masters, this is only a 2.66 difference in scoring. The deciding factor is cost, Envirotrols proposed cost is \$292,315.00, vs Boiler Masters at \$226,000.00, a difference of \$66,315.00.

An interview was set up with the companies that scored 1st and 2nd, Envirotrols average score was 120.66, Boiler Masters was 135.33. Boiler Masters' answers to the questions asked were specific, very knowledgeable and thorough on how they approach the project. Boiler Masters also gave insight on how the company operated, their values in regard to customers and employees.

Respectfully,
David Alpaugh, Project Facilitator