



Durham County EMS LIFEPAK 35 (x55) With Trade Ins (2.26.26)

Quote Number: 11267163

Remit to:

Stryker Sales, LLC
21343 NETWORK PLACE
CHICAGO IL 60673-1213
USA

Version: 1

Division:

Medical

Prepared For: DURHAM COUNTY EMS

Rep:

Darren Green

Attn:

Email:

darren.green@stryker.com

Phone Number:

Quote Date: 03/04/2026

Expiration Date: 06/02/2026

Contract Start: 02/26/2026

Delivery Address

Sold To - Shipping

Bill To Account

Name: DURHAM COUNTY EMS

Name: DURHAM COUNTY EMS

Name: DURHAM COUNTY OFFICE OF EMER SVCS

Account #: 20208557

Account #: 20208557

Account #: 20130355

Address: 2330 PRESIDENTIAL DR STE 114

Address: 2330 PRESIDENTIAL DR STE 114

Address: 201 E MAIN ST STE 660

DURHAM

DURHAM

DURHAM

North Carolina 27703

North Carolina 27703

North Carolina 27701-3640

Attn: Seth Komansky/Marc Ferguson

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	70335-000042	LP35,EN-US,MAS-SP/CO,MED-CO2,SUN-NIBP,12L,WIFI/CELL/LN/CPRIN,STD,BT	55	\$47,647.80	\$2,620,629.00
2.0	11335-000001	LIFEPAK FLEX Lithium-Ion Battery	110	\$340.00	\$37,400.00
3.0	11140-000102	LIFEPAK FLEX Battery Charger	25	\$886.00	\$22,150.00
4.0	11140-000131	AC Power Cord (North America, hospital grade)	28	\$56.50	\$1,582.00
5.0	41335-000003	SHIP KIT, POWER SUPPLY,LP35	3	\$1,000.00	\$3,000.00
6.0	11335-000008	LIFEPAK 35 Storage Bag Kit	65	\$312.00	\$20,280.00
7.0	11335-000005	LIFEPAK Printer Kit	60	\$1,000.00	\$60,000.00
8.0	11260-000073	Shoulder Strap	65	\$33.02	\$2,146.30
9.0	11996-000536	15-Lead Patient Simulator (QUIK-COMBO)	10	\$780.00	\$7,800.00
12.0	11111-000041	LIFEPAK 3-wire extended precordial ECG cable	70	\$62.50	\$4,375.00
13.0	11996-000091	Adult QUIK-COMBO pacing/defibrillation/ECG Electrodes With EDGE System Technology	300	\$21.47	\$6,441.00
14.0	11996-000093	Pediatric QUIK-COMBO RTS pacing/defibrillation/ECG Electrodes With EDGE System Technology	200	\$30.00	\$6,000.00
15.0	11111-000049	ASSY, CABLE, ECG, 4 WIRE, AHA, 5 FT	25	\$265.00	\$6,625.00



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#	Product	Description	Qty	Sell Price	Total
16.0	11111-000052	ASSY, CABLE, ECG, 15LEAD, 6 WIRE PRECORDIAL, AHA	25	\$161.50	\$4,037.50
17.0	11113-000008	LIFEPAK Therapy Cable	25	\$268.00	\$6,700.00
18.0	21300-008159	NIBP Tubing, Straight, 1.8 m (6 ft)	20	\$46.00	\$920.00
19.0	11160-000011	Reusable Cuff, Infant, 8-14 cm	80	\$14.50	\$1,160.00
20.0	11160-000013	Reusable Cuff, Pediatric, 13-20 cm	80	\$16.50	\$1,320.00
21.0	11160-000021	Reusable Cuff, Small, Adult, 18-26 cm	80	\$21.00	\$1,680.00
22.0	11160-000015	Reusable Cuff, Adult, 26-35 cm	40	\$20.00	\$800.00
23.0	11160-000019	Reusable Cuff, X-Large, Adult, 35-44 cm	40	\$32.50	\$1,300.00
24.0	11997-000298	CABLE,PATIENT,RD RNBOW,SET RA25-04,EMS,MASIMO	20	\$312.00	\$6,240.00
25.0	11996-000519	LNCS-II Reusable rainbow 8-wavelength Adult Sensor	70	\$512.40	\$35,868.00
26.0	11996-000517	RD rainbow SET Disposable 8-wavelength Infant Sensor, Box of 10	15	\$534.50	\$8,017.50
27.0	MVAI	Microstream Advance intubated Filter Line, Adult/Pediatric, Box of 25	20	\$124.10	\$2,482.00
28.0	MVAO	Microstream Advance oral/nasal Filter Line, Adult, With O2, Box of 25	20	\$187.67	\$3,753.40
29.0	11240-000032	Printer Paper, 100 mm (2 per box)	50	\$9.50	\$475.00
Equipment Total:					\$2,873,181.70

Trade In Credit:

Product	Description	Qty	Credit Ea.	Total Credit
TR-ZXA-LP35	TRADE IN ZOLL X-SERIES ADV FOR LP35	47	-\$6,000.00	-\$282,000.00

ProCare Products:

#	Product	Description	Months	Qty	Sell Price	Total
30.1	LIFEPAK35-FLD-PRO	Lifepak35 for LP35,EN-US,MAS-SP/CO,MED-CO2,SUN-NIBP,12L,WIFI/CELL/LN/CPRIN,STD,BT	12	55	\$1,938.40	\$106,612.00



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#	Product	Description	Months	Qty	Sell Price	Total
02/27/2026 - 02/26/2027						
Parts, Labor, Travel Maintenance Inspection Batteries Service						
ProCare Total:						\$106,612.00

Data Solutions:

#	Product	Description	Months	Qty	Sell Price	Total
10.0	81000003	EMS Pro Tier 3: 25,000-75,000 annual run volume. Includes: device set up tools, asset management, transmission connectivity, ePCR integration, LIFENET Care app and browser access for communication, live streaming and post event analytic tools.	60	1	\$5,250.00	\$26,250.00
Data Solutions Total:						\$26,250.00

Price Totals:

Estimated Sales Tax (0.000%):	\$0.00
Shipping and Handling:	\$15,000.00
Grand Total:	\$2,739,043.70

Comments:

Prices: In effect for 30 days

Terms: Net 30 Days



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Shipping & Handling Includes:

Standard freight, special packaging, semi rigging cranes, labor & delivery of equipment to final location, removal of all packaging, pre-delivery site check, education/training

Terms and Conditions:

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's terms and conditions can be found at https://techweb.stryker.com/Terms_Conditions/index.html.