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*Affidavit B is not included as Siemens is using subcontractors for this project

*No Proposal Reply Form is not included as it is not applicable

*Service contract to be provided following award of job

Siemens Representatives:

Nelson Ciuffardi

Nelson.ciuffardi@siemens.com

(984) 389-5833

Zachary Green

Zachary.green@siemens.com

(919) 744-9463

TAB 1

SIEMENS

PROPOSAL

Durham County General Services

PREPARED BY

Siemens Industry, Inc. ("Siemens")

PREPARED FOR

Durham County

DELIVERED ON

January 06, 2025

SMART BUILDINGS

Transforming the Everyday

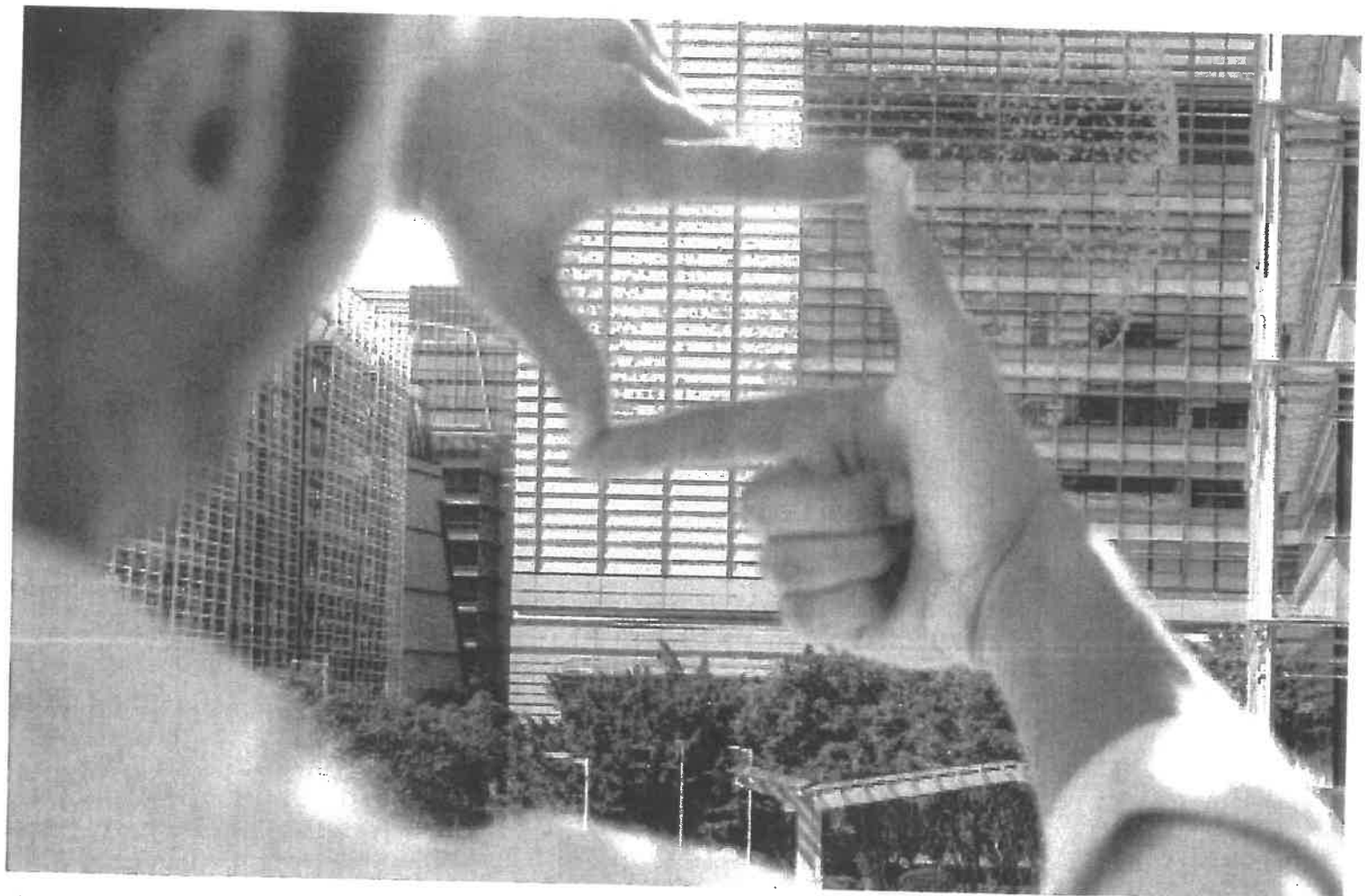


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Contact Information

Proposal #: 9430753
Date: January 06, 2025

Sales Executive:

Zachary Green

Branch Address:

4242 Six Forks Road Suite 1400

Raleigh, NC 27609

Telephone:

9197449463

Email Address:

zachary.green@siemens.com

Customer Contact:

Matthew Parot

Customer:

Durham County

Address:

Services shall be provided at:

Durham County Mutli-facilities

Scope of Work

Siemens is proud to present a soft turnkey, less raceway Fire Alarm System for the Durham County Multiple-facilities project. This will include the EMS Station 6, Homeless Shelter, Fire Station 85, Fire Station 82, East Library, and North Library. This is a 1 for 1 device replacement and any additions required to bring buildings up to code will require a change order. Siemens will be using the existing wire and any faulty wiring that will need to be replaced will also require a change order. This quote is based on device counts provided in past and confirmed during site walk.

Inclusions

1. Freight
2. Engineering
3. Project Management for Siemens Scope of work
4. System Commissioning and Final Pretest
5. Final AHJ Testing and certification
6. Fire Alarm Submittal to customer
7. Fire Alarm Submittal to AHJ
8. Fire Alarm Permit costs associated with this project
9. DACT
10. One (1) year warranty
11. Final wiring terminations to the control panel
12. Electronic submittals
13. Electronic O&M manuals
14. Programming
15. Elevator Inspection for Station 82 on Miami Blvd (any other elevator inspections will require a change order)
16. Demo of existing system (Siemens will hold on to past devices per request of customer)

Exclusions

1. Offsite system monitoring fees
2. Cost associated with multiple trips to the job site due to incompleteness by others
3. Working in areas containing hazardous materials or confined space
4. Cost associated with schedule acceleration or multiple unplanned phases
5. Telephone line for DACT and/or IP Network Connection
6. Costs associated with bypassing the system during construction
7. Building and construction permit fees
8. Ceiling and/or wall removal, replacement, patching, and painting
9. Per project aggregate general liability insurance
10. Overtime
11. After hours work
12. Additional testing due to others
13. Dedicated phone lines
14. Dedicated IP Network Drop
15. 120 VAC power
16. Performance or payment bonds
17. Bonding or special insurance
18. Fire caulking
19. Supply or installation of any electrical conduits, cables, wiring or back boxes, and equipment
20. Scaffolding and lifts
21. Knox box
22. Shunt trip breakers
23. Security system interface or door lock release
24. Door holder material
25. 120v fire alarm devices
26. Back boxes for devices are not included unless listed in this proposal's provided equipment list
27. New cabling and wire troubleshooting
28. Sprinkler testing
29. Fire Watch or other costs associated with temporary measures while the system is down or impaired
30. Proposal excludes all applicable taxes to include, sales tax. Sales tax will be included on the invoice unless Siemens receives a completed NCDOR E589CI (North Carolina Affidavit of Capital Expenditures). We have included an NCDOR E589CI form with this proposal for your convenience.

Clarifications

1. Siemens will be providing soft turnkey, less raceway, Fire Alarm system to Durham County for this project.
2. Siemens will provide the fire alarm permit, review and inspection fees.
3. Siemens will provide an electronic and hard set of approved and stamped as builds will be provided to the Owner upon the project completion.
4. Owner will need to allow Siemens full and complete access as well as an escort to the property for the duration of the project.
5. This project is to be completed under one phase and will need to have the Owner's input and will require the Owner's cooperation to complete during the allotted time.
6. Submittals may take between 4-6 weeks for approval through the Fire Department.
7. All work to be performed during normal working hours of Monday thru Friday, 6:00am to 4:00pm.
8. This is based on a six-month construction schedule per RFP, any additions to the project duration may result in a change order
9. Siemens is doing a 1 for 1 replacement of the fire alarm systems in 6 Durham County Buildings, as well as demo of the devices that currently exist in those buildings.

Sell Price

North Library	\$52,313.00
East Library	\$52,313.00
EMS Station 6	\$44,455.00
Fire Station 82	\$81,864.00
Fire Station 85	\$42,410.00
Homeless Shelter	\$61,794.00
Total Quote Price	\$335,149.00

This price is firm for 30 days from the date of this proposal.

Payment Terms

Payment Terms Acceptance Agreement

The total price of: \$335,149.00 and the estimated return on investment are based on the items outlined in this proposal. ANY STATEMENTS MADE HEREIN REGARDING SAVINGS THAT MAY BE ACHIEVED BY IMPLEMENTING THE SERVICES OFFERED IN THIS PROPOSAL ARE ESTIMATES ONLY. NO WARRANTY, EITHER EXPRESSED OR IMPLIED, SHALL BE CONSTRUED TO ARISE FROM SUCH STATEMENTS, NOR SHALL SUCH STATEMENTS BE CONSTRUED AS CONSTITUTING A GUARANTEE BY SIEMENS THAT SUCH SAVINGS WILL OCCUR IF THE SERVICES ARE IMPLEMENTED.

The Buyer acknowledges that when accepted by the Buyer as proposed by Siemens Industry, Inc., this Proposal and the Siemens RAM Projects Business Standard Terms and Conditions, (together with any other documents incorporated into the forgoing) shall constitute the entire agreement of the parties with respect to its subject matter. BY EXECUTION HEREOF, THE SIGNER CERTIFIES THAT (S)HE HAS READ ALL OF THE TERMS AND CONDITIONS AND DOCUMENTS, THAT SIEMENS OR ITS REPRESENTATIVES HAVE MADE NO AGREEMENTS OR REPRESENTATIONS EXCEPT AS SET FORTH THEREIN, AND THAT (S)HE IS DULY AUTHORIZED TO EXECUTE THE SIGNATURE PAGE ON BEHALF OF THE BUYER.

Proposal is valid for thirty (30) days from the delivery date of January 06, 2025. Payment is due within 30 days of invoice date.

Payment Terms: 25% mobilization in advance, progress payments

Total: \$335,149.00

Siemens Industry, Inc. invoices paid by credit card may be subject to a surcharge of up to 2%.

Terms & Conditions Link(s)

Terms and Conditions (Click to download)

Terms & Conditions (Unrestricted)

(www.siemens.com/standard-terms-project-unrestricted)

Price Escalation. If, during the term of this Contract, the price of various materials or labor or logistics are increased as reflected by CRU/IHS Markit/CMAI/COMEX market index, then Siemens may increase the Contract Sum or apply a surcharge to Customer accordingly.

As a result of the global Covid-19 Virus outbreak, temporary delays in delivery, labor or services from Siemens and its sub-suppliers or subcontractors may occur. Among other factors, Siemens' delivery is subject to the correct and punctual supply from sub-suppliers or subcontractors, and Siemens reserves the right to make partial deliveries or modify its labor or services. While Siemens shall make every commercially reasonable effort to meet the delivery or service or completion date mentioned above, such date is subject to change.

To the extent applicable, the following Addendum(s) are incorporated and made part of the Siemens Standard Terms and Conditions:

Click on addendum below to read/download

Fire Life Safety

(www.siemens.com/fls-addendum)

Signature Page

Proposed by:

Siemens Industry, Inc.

Company

Zachary Green

Name

9430753

Proposal #

\$335,149.00

Proposal Amount

January 06, 2025

Date

Accepted by:

Durham County

Company

Name (Printed)

Signature

Title

Date

Purchase Order # ☐ PO for billing/pmmt only ☐ PO not required

Affidavit A

ATTACH TO BID

State of North Carolina AFFIDAVIT A - List of the Good Faith Effort

COUNTY OF DURHAM

Affidavit of Zachary Green, Siemens Industry, INC
(Name of Bidder)

I have made a good faith effort to comply under the following areas checked:
(A minimum of 5 areas must be checked in order to have achieved a "good faith effort")

- ☒ 1-Contacted minority businesses that reasonably could have expected to submit a quote and that were known to the contractor, or available on State or local government-maintained lists, at least 10 days before the bid date and notified them of the nature and scope of the work to be performed.
- ☒ 2-Made the construction plans, specifications and requirements available for review by prospective minority businesses or providing these documents to them at least 10 days before the bids are due.
- ☒ 3-Broken down or combined elements of work into economically feasible units to facilitate minority participation.
- ☐ 4-Worked with minority trade, community, or contractor organizations identified by the Office of Historically Underutilized Businesses and included in the bid documents that provide assistance in recruitment of minority business.
- ☒ 5-Attended pre-bid meetings scheduled by the public owner.
- ☐ 6-Provided assistance in getting required bonding or insurance or provided alternatives to bonding or insurance for subcontractors.
- ☒ 7-Negotiated in good faith with interested minority businesses and did not reject them as unqualified without sound reasons based on their capabilities. Any rejection of a minority business based on lack of qualification should have the reasons documented in writing.
- ☐ 8-Provided assistance to an otherwise qualified minority business in need of equipment, loan capital, lines of credit, or joint pay agreements to secure loans, supplies, or letters of credit, including waiving credit that is ordinarily required. Assisted minority businesses in obtaining the same unit pricing with the Bidder's suppliers in order to help minority businesses in establishing credit.
- ☐ 9-Negotiated joint venture and partnership arrangements with minority businesses in order to increase opportunities for minority business participation on a public construction or repair project when possible.
- ☐ 10-Provided quick pay agreements and policies to enable minority contractors and suppliers to meet cashflow demands.

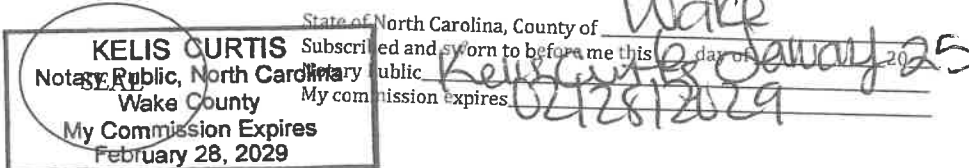
In accordance with GS 143-128.2(d) the undersigned will enter into a formal agreement with the firms listed in the Identification of Minority Business Participation schedule conditional upon execution of a contract with the Owner. Failure to abide by this statutory provision will constitute a breach of the contract.

The undersigned hereby certifies that he or she has read the terms of the minority business commitment and is authorized to bind the bidder to the commitment herein set forth.

Date: 01/28/2025 Name of Authorized Officer: Kelis Curtis

Signature: [Signature]

Title: Notary Public



Attachment D

NON-COLLUSION AFFIDAVIT

State of North Carolina
County of Durham

Zachary Green

, being first duly sworn, deposes and says that:

1. He/She is the representative of Siemens Industry Inc the Proposer that has submitted the attached proposal;
2. He/She is fully informed respecting the preparation and contents of the attached Proposal and of all pertinent circumstances respecting such Proposal;
3. Such Proposal is genuine and is not a **collusive** or **sham** Proposal;
4. Neither the said Proposer nor any of its officers, partners, owners agents, representatives, employees or parties of interest, including this affidavit, has in any way colluded, conspired, connived or agreed, directly or indirectly, with any other Proposer, firm or person to submit a **collusive** or **sham** Proposal in connection with the contract for which the attached Proposal has been submitted or to refrain from bidding in connection with such contract, or has in any manner, directly or indirectly, sought by agreement or collusion or communication or conference with any other Proposer, firm or person to fix the price or prices in the attached Proposal or of any other Proposer, or to fix any overhead, profit or cost element of the Proposal price of any other Proposer or to secure through collusion, conspiracy, connivance or unlawful agreement any advantage against the County of Durham or any person interested in the proposed contract; and
5. The price or prices quoted in the attached Proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance or unlawful agreement on the part of the Proposer or any of its agents, representatives, owners, employees, or parties in interest, including this affidavit.

[Signature]

Signature of Proposer

11/6/25

Date

Subscribed and sworn before me,
this 6 day of January, 2025

[Signature]
Notary Public

Notary Public

My Commission Expires:

02/28/2029

(Seal)

KELIS CURTIS
Notary Public, North Carolina
Wake County
My Commission Expires
February 28, 2029

Affidavit C**ATTACH TO BID - IF YOU HAVE MWBE PARTICIPATION****State of North Carolina AFFIDAVIT C - Portion of the Work to be Performed by Minority Firms****COUNTY OF DURHAM**

Durham County Goals for MWBE Participation in the Procurement of Goods, Services and Construction

Categories	Construction	Architect/ Engineer	Services	Goods	MWBE Availability % (Median Availability)
Black American	14.6	9.8	10.9	2.8	10.4%
Asian American	1.3	3.0	1.1	.43	1.3%
Hispanic American	4.2	1.8	1.1	.43	1.5%
American Indian	.65	.75	1.0	.5	.70%
White Female	13.8	11.0	9.5	7.1	10.3%
Overall MWBE Participation Goal =					25.0%

Affidavit of Zachary Green
(Name of Bidder)

I do hereby certify that on the

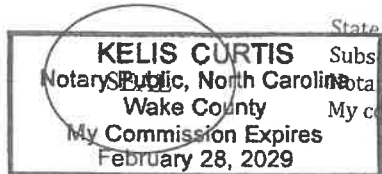
Fire Alarm Replacement - Multiple County Facilities
(Project Name)Project ID No. 25-018Amount of Bid \$ 335,149.00I will expend a minimum of 5.9 % of the total dollar amount of the contract with minority businesses enterprises. Work will be subcontracted to the following firms listed below. Attach additional sheets if needed.

Firm Name (Street Address/Zip/Telephone)	*Minority Category	Work Description	Dollar Value	Percentage of Goal
Ramos Electric Inc 177 Washington LN, Cameron NC 28326 (762) 703-0730	H	Device Install	\$ 19,200	22.9%

*Minority categories: Black, African American (B), Hispanic (H), Asian American (A), American Indian (I), Female (F)

Pursuant to GS 143-128.2(d), the undersigned will enter into a formal agreement with Minority Firms for work listed in this schedule conditional upon execution of a contract with the Owner. Failure to fulfill this commitment may constitute a breach of the contract.

The undersigned hereby certifies that he or she has read the terms of this commitment and is authorized to bind the bidder to the commitment herein set forth.

Date: 01/06/2025 Name of Authorized Officer: Kelley CurtisSignature: [Signature]Title: Notary PublicState of North Carolina, County of Wake
Subscribed and sworn to before me this 6 day of January 2025
Notary Public Kelley Curtis
My commission expires 02/28/2029

Attachment F

AFFIDAVIT OF COMPLIANCE

**STATE OF NORTH CAROLINA
COUNTY OF DURHAM**

**AFFIDAVIT OF COMPLIANCE
with N.C. E-Verify Statutes**

I, Zachary Green (hereinafter the "Affiant"), being duly authorized by and on behalf of Siemens Industry, INC. (hereinafter "Contractor") after first being duly sworn hereby swears or affirms as follows:

1. Contractor understands that E-Verify is the federal E-Verify program operated by the United States Department of Homeland Security and other federal agencies, or any successor or equivalent program used to verify the work authorization of newly hired employees pursuant to federal law in accordance with Article 2 of Chapter 64 of the North Carolina General Statutes; and
2. Contractor understands that an "Employer", as defined in NCGS§64-25(4), is required by law to use E-Verify to verify the work authorization of its employees through E-Verify in accordance with NCGS§64-26(a). The term "Employer" does not include State agencies, counties, municipalities, or other governmental bodies.
3. Contractor is a person, business entity, or other organization that transacts business in this State and that employs 25 or more employees in the state of North Carolina. (mark Yes or No)
 - a. YES ☒
 - b. NO ☐
4. Contractor will ensure compliance with E-Verify to the extent applicable and will ensure compliance by any subcontractors subsequently hired by Contractor to perform work under Contractor's contract with Durham County.

This 6 day of January, 2025.

[Signature]
Signature of Affiant

Print or Type Name:

Kelis Curtis

State of

North Carolina

County of

Wake

Signed and sworn to (or affirmed) before me, this the 6

day of January, 2025

My Commission Expires:

02/28/2029

[Signature]
Notary Public

(Affix Official/Notarial Seal)

KELIS CURTIS

Notary Public, North Carolina

Wake County

My Commission Expires

February 28, 2029

Attachment A



PROPOSAL FORM

RFP No. 24-018

In accordance with the attached instructions, terms, conditions, and Scope of Services we submit the following proposal to the County of Durham.

Cost per Building

Community Shelter

412 Liberty St.

\$ 61,794.00

Fire and Rescue Station 82

1724 South Miami Boulevard

\$ 81,864.00

Fire and Rescue Station 85

4200 Farrington Rd.

\$ 42,410.00

East Regional Library

211 Lick Creek Lane

\$ 52,313.00

EMS Station 6

226 Milton Rd.

\$ 44,455.00

North Regional Library

221 Milton Rd.

\$ \$52,313.00

TOTAL PROPOSED COST

\$ 335,149.00

Three hundred and thirty-five thousand, one hundred forty-nine dollars
(Total Proposed Cost in Writing)

The above Total Proposed Cost should be based on being awarded the entire project.

I certify that the contents of this proposal are known to no one outside the firm, and to the best of my knowledge all requirements have been complied with.

Date: 1/6/25

Authorized Signature: [Signature]
Name

Fire Alarm Jakes Executive
Title

Siemens Industry, INC.
Firm Name

We wish to be deleted from the Bidders' List.

Attachment C

ADDENDUM ACKNOWLEDGEMENT

Project Title

RFP No. 24-018

Receipt of the following Addendum is acknowledged:

Addendum no. 1 Date 12/19/2024

Addendum no. 2 Date 12/23/2024

Addendum no. Date

Addendum no. Date

Addendum no. Date

Signature: *[Signature]* Date: 1/6/2025

Siemens Industry, INC.

Name of Firm

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the
requester. Do not
send to the IRS.

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type.
See Specific Instructions on page 3.

1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.) Siemens Industry, Inc	
2 Business name/disregarded entity name, if different from above. N/A	
3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor <input checked="" type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions)	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) 5 Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) E <i>(Applies to accounts maintained outside the United States.)</i>
3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions <input type="checkbox"/>	
5 Address (number, street, and apt. or suite no.). See instructions. 100 Technology Drive	
6 City, state, and ZIP code Alpharetta, GA 30005	
7 List account number(s) here (optional)	

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number	
<div></div>	<div></div>
or	
Employer identification number	
<div></div>	<div></div>

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign
Here

Signature of
U.S. person

Date **01/02/2025**

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

TAB 2

Executive Summary

Siemens is proud to present a soft turnkey, less raceway, fire alarm system for this project. This will be a 1 for 1 device and panel replacement to install a new Siemens fire alarm system for the six Durham County sites. Siemens is also covering the DOL inspection for the one (1) elevator included in the project. Siemens will be providing the material as well as the installation of the new devices, while also holding on to the current FCI devices per the request of the customer. Siemens will not be responsible for pulling any more wire in the case that some of the existing wire is faulty.

TAB 3



Company Overview

Siemens Industry, Inc. (SII) was incorporated on November 28, 1972, in the State of Delaware, over 52 years ago. SII is a large C corporation and consists of approximately 8,693 employees in the United States of America. SII provides services across the United States and beyond.

Siemens Industry, Inc. is the North American market leader for safe and secure, energy-efficient, and environment-friendly buildings and infrastructures. As a technology partner, service provider, system integrator and product vendor, the building technology offerings include fire protection and life safety, IoT / smart building solutions, security, as well as building automation, heating, ventilation, and air conditioning (HVAC), and energy management.

A few of our largest past projects include:

- Kansas City Airport in KC for \$59.8 million
- Javitz Convention Center in NY for \$24.9 million
- City of Springfield in MA for \$27.8 million

Our revenue for the previous 3 years is as follows:

2021 - \$1.840B

2022 - \$3.049B

2023 - \$3.142B

TAB 4

Approach

Siemens will be providing the installation and material for a new fire alarm system for six Durham County buildings listed in this RFP. Siemens is going to provide the material for the devices and panels to perform a one for one replacement of the fire alarm systems. Siemens will then sub-contract out the installation of new devices while also holding on to the existing devices per customer request.

Regarding the timeline, this project will start out with Siemens having a technician visiting the sites and verifying the locations and counts of devices in each building. Then Siemens will engineer the drawings with the confirmed locations of devices in each building. Siemens will utilize its experienced project managers and technician to coordinate visits with the customers and engineering to provide the updated drawings. Siemens will then coordinate with the customer and subcontractors to perform the installation of the new fire alarm system. Siemens plan is to have the systems furnished and functional by June 30, 2025, per terms of contract located on page 14 of RFP.

TAB 5

Organization and Staffing

Brian Evans- Area General Manager

- NICET LEVEL 3
- 20+ Years' experience as technician, Operations & Sales Manager

Jason Humenick- Area Operations Manager

- NICET LEVEL 2
- 25 Years of experience at Siemens as technician, engineer, PM, Operations supervisor, and Operations manager

Joseph Lewis IV- Sales Manager

- NICET LEVEL 3
- 20 Years in industry as technician, PM, Engineer, sales executive

Zach Stanley- Fire & Security Operations Manager

- NICET LEVEL 3
- 10+ Years as technician, PM, Tech supervisor

Anthony Sheets- Project Manager

- NICET LEVEL 3
- 14 Years experience as Fire alarm technician, engineering specialist, and PM

Nelson Ciuffardi- Service Solutions Executive

- 5 Years of experience as a service sales executive at Siemens

Zachary Green- Solution Sales Executive

- 1 Year as a fire alarm intern and fire solution sales executive at Siemens

Subcontract

Siemens will be subcontracting the installation of field devices out to low-voltage electrical contractors. For this project Siemens will be using Red Wolf Electric, LLC for 2 buildings and Ramos Electric Inc. for four buildings.

Ramos Electric Inc. 177 Washington Ln, Cameron, NC 28326

(919)-343-1737

Ulysis Ramos and his team are experienced low-voltage electrical contractors that have worked well with Siemens in the past. They are also an Hispanic Owned business and the contributor to Siemens MWBE in this project.

Red Wolf Electric, LLC

(919) 529-3271

TAB 6

Qualifications and Experience

Nelson Ciuffardi is a smart fracture building advisor with a 5-year proven track record in the Fire and Life Safety industry.

Town of Orange County, Angel Barnes, - Asset Manager, 919.245.2628

Complete 3rd Party FA Migrations: Admin, Motor Pool, PNW Emergency Services, S. Health & Human Services, Board of Elections, Passmore & Solty's Center, Sportsplex, Hillsboro Commons, N. Campus Detention Center, Police and Justice Center.

Over 1 million dollars

Second Customer: Durham City, New Fire Alarm install, Police Headquarters, Trish Pollock Creta, Construction Manager, 919.274.1268

TAB 7

MWBE Participation

Siemens has developed a plan of using subcontractors that are considered MWBE to help the County of Durham Achieve their MWBE program goals. Siemens is using a MWBE business as the main subcontractor in this project to help the County reach their goal in participation.

TAB 8

Conflict of Interest

There is no conflict of interest in this project and Siemens has not involved in any activities that would constitute a conflict of interest.