

**Professional Services Engagement Agreement:**

The following reflects the details of the Professional Services engagement between Varonis and Durham County Sheriff:

Phase	Tasks
Project Planning and Design	<ul style="list-style-type: none"> <li>Hold Kick Off Meeting <ul style="list-style-type: none"> <li>Includes: Review SOW Scope, Review Business Needs, and Confirm Resources Assigned</li> </ul> </li> <li>Deliver Standard Project Plan</li> <li>Review Environment Architecture and Hardware Recommendations per Sizing Document</li> <li>Provide Scope Document</li> </ul>
Product Installation + Data Discovery	<ul style="list-style-type: none"> <li>Install all Applicable Product(s)</li> <li>Add Resources Specified in Sizing</li> <li>Perform Health Check Sessions</li> </ul>
DatAdvantage Optimization	<ul style="list-style-type: none"> <li>Optimize Configuration Per Business objectives</li> <li>Share Varonis Best Practices</li> </ul>
Data Classification Engine Configuration	<ul style="list-style-type: none"> <li>Add DCE to the DatAdvantage installation</li> <li>Apply license for DCE</li> <li>Configure DCE per Licensee's definition of sensitive data</li> <li>Initiate DCE Scanning</li> <li>Health check to confirm that DCE scan is working</li> </ul>
DatAlert Suite Operationalization	<ul style="list-style-type: none"> <li>Install &amp; Configure DatAlert</li> <li>Enable all DatAlert rules</li> <li>Review and refine privileged accounts</li> <li>Provide 3 DLS operational sessions during the duration of the project. This includes Health Checks, Threat Model Tweaks, and reducing false positives.</li> <li>Provide best practices documentation via knowledge base and consolidate findings via DatAlert to assist with the create of the incident response plan.</li> </ul>
Project Closure	<ul style="list-style-type: none"> <li>Perform Final Varonis System Health Check</li> <li>Validate All Varonis Jobs Are Running as Expected</li> <li>Present Closing Engagement Summary</li> </ul>
Total Number of Days	<ul style="list-style-type: none"> <li>3 Days</li> </ul>

Please review and confirm that this information is accurate. If it is not accurate, please notify us via email within 2 business days of receipt of this message.

Once the information above has been confirmed, I will assign a Professional Services Engineer. I would like to point out that we are currently working with a 1week lead time for services to begin so please keep this in mind when determining your timelines.

***The services days will be provided remotely on a Time & Materials basis as specified above. If onsite services are required, then a SOW will need to be created for these services.***

**The breakdown of Business Hours is as follows:**

**Business Hours:** 9:00 AM to 6:00 PM, local time, Monday through Friday, excluding local Holidays

**After Hours:** Any time other than regular business hours or Holidays

One (1) day is equal to eight (8) hours of work. On site work is not offered for any off hours or weekend work.

All indicated engagement durations are estimates only. Regular status updates will be provided so that budgetary impacts may be monitored as work progresses.

If Licensee wishes to reschedule Services from any date(s), licensee must provide Varonis with written notice thereof no less than five (5) business days before the originally scheduled date(s). If Licensee reschedules Services with less than five (5) business days of notice, Licensee shall be charged a penalty of service hours equal to half the amount of time cancelled.

Services purchased by Licensee, pursuant to the terms of this SOW, shall be deemed provided by Varonis within three (3) months from the purchase of such Services, unless otherwise agreed in writing between the parties.

**The services are subject to the terms of the Varonis Professional Services Principles which were referenced in your purchase confirmation.**