



VIKING LIFE-SAVING EQUIPMENT A/S

Grant Grinstead
Regional Sales Manager
VIKING Life-Saving Equipment
1141 Ingleside Rd.
Norfolk, VA 23502
719-989-0590

March 9, 2018

Fire Chief Reggie Villines
Durham County Fire & Rescue
1409 Seaton Road
Durham, NC 27713

Re: Dealer of Record for North Carolina territory.

Chief Villines,

Stevens Fire Equipment is the dealer of record for VIKING Life-Saving Equipment for all of the North Carolina territory and some surrounding areas.

VIKING relies on a strong dealer network to give proper attention and care to end-users.

As such, all purchases of VIKING gear should come from the dealer of record in your territory. No other dealers are authorized in that region and VIKING does not currently sell direct to end-users.

VIKING is proud to be the only current manufacturer in the U.S. to offer the benefits of Hainsworth TITAN fabrics. We are also currently the only manufacturer in the U.S. to offer our innovative MACS garment with the on-scene removable outer shell to help promote the minimization of particulate transfer. The design of this garment also incorporates the innovation of "smocking" in the fabric to promote better mobility of the garment. VIKING is currently the only manufacturer utilizing this beneficial feature.

Respectfully,

A handwritten signature in blue ink, appearing to read "G. Grinstead".

Grant Grinstead

