



Agenda Action Form Overview

The Board is requested to approve the proposed contract with Child Care Services Association for pre-K expansion management and authorize the County Manager to make any final modifications before executing it. This community effort has been under way for many years and this procurement process has been active throughout FY17-18.

Background/Justification

Durham County has been working towards the expansion of high quality pre-K for a long time. Eight new, County-funded pre-K classrooms were opened in the fall of 2017. It is with the bringing on of expert assistance to help the County manage this expansion, however, that the County expects to reap the full benefits of those classrooms as well as additional new and converted classrooms. Converted classrooms are existing classrooms at public or private facilities that receive NCPK, County, and/or other public subsidies and agree to be a part of our Durham Pre-K expansion. The proposed expansion covers 13 new Pre-K classrooms and 25 conversion classrooms (including Whitted's 8 classrooms) over the next two fiscal years.

Increased reimbursements to providers are a central, procedural component of the Durham Pre-K expansion. These increases will provide for many of the quality improvements we hope to see in Durham Pre-K, including teacher experience and quality (attracted through higher pay and improved benefits), teacher training / professional development, supplemental staff (e.g. ESL-certified staff), site modifications, and improved instructional materials. The reimbursements also cover the cost of additional reporting requirements, as all participating providers will be required to participate in intensive evaluation of this program.

The attached scope of work for the proposed contract includes a detailed plan by which Child Care Services Association proposes to carefully manage the expansion of Durham Pre-K over the next two fiscal years.

Policy Impact

For many years, Durham County's investments in Durham Public Schools have been by far the largest education investments we have made. In recent years a great deal of attention (in Durham, North Carolina, and across the United States) has been paid to deficits already present when children enter kindergarten and the various interventions *earlier* in a child's life that help reduce those deficits. Many interventions have been shown to have durable, positive impacts. High quality pre-K is one of those interventions, and the combination of existing infrastructure as well as community and political support have made this an opportune time to move forward with achieving and expanding this intervention. Numerous other early childhood interventions are being pursued or considered as well.

Procurement Background

The RFP for Pre-K Expansion Management was issued in December 2017 and due in late January 2018. A single proposal was received in the form of a joint proposal from Child Care Services Association (CCSA) and Durham's Partnership for Children (DPfC). March and May worksessions were both for discussion of the proposed future contract, and at the May worksession, the Board directed staff to bring back a proposed contract with a single entity (CCSA) to the June worksession.



Type of purchase

- ☐ Goods
- ☒ Services
- ☐ Architect, Engineer or Surveyor Services
- ☐ Construction and Repair

Did this request for purchase go through a bid process? Yes ☒ No ☐

Goods: Bids required if $\geq \$30,000$, BOCC approval if $\geq \$90,000$

Services: Bids required if $\geq \$30,000$, BOCC approval if $> \$40,000$

Construction/Repair work: Bids required if $\geq \$30,000$, BOCC approval if $\geq \$500,000$

If yes, attach a copy of bid tab and the minority and women business enterprise (MWBE) compliance review form provided by the Purchasing Division.

If no, why?

- ☐ Sole source exemption
- ☐ Cooperative purchasing program exemption
- ☐ State and federal contract exemption
- ☐ Contract is an amendment to an existing contract
- ☐ Other (please explain)

If exempted from bidding, has this request been reviewed and approved by the Purchasing Division in the agenda Legistar system? Yes ☐ No ☐

If no, why?

Fiscal Impact

The total costs of Durham Pre-K expansion in FY18-19 is estimated to be \$2.15 million and \$3.75 million in FY19-20. The costs of expansion management and system building in those two years are approximately \$770,000 and \$815,000, respectively. These costs are on top of the \$1.5 million already dedicated to the Whitted site. Ultimately, the amounts will be added together in a single Durham Pre-K budget.

Recommendation

The Board is requested to approve the proposed contract with Child Care Services Association for pre-K expansion management and authorize the County Manager to make any final modifications before executing it. This community effort has been under way for many years and this procurement process has been active throughout FY17-18.