



**PROPOSAL TABULATION**  
**Durham City-County Disaster Recovery Plan**  
**(RFP 19-005)**  
**August 20, 2018**  
**2:00 P.M.**

PERSONNEL/LABOR BY CATEGORY		Armada, Ltd.		Hagerty Consulting, Inc		IEM (Innovative Emergency Mgmt., Inc.)		Nodi Solutions LLC		
		Hourly Rate	Cost	Hourly Rate	Cost	Hourly Rate	Cost	Hourly Rate	Cost	
		Administration/Clerical	\$ 52.29	\$ 736.23	\$ 50.00	\$ 3,500.00	\$ 55.55	\$ 4,999.50	\$ 65.00	\$52,000.00
		Project Management	\$131.50	\$15,122.59	\$155.00	\$13,330.00	\$143.66	\$ 2,154.90	\$105.00	\$73,500.00
		Plan Writing/Editing	\$ 66.18	\$15,948.42			\$ 92.13	\$23,677.41	\$ 95.00	\$33,250.00
		Planner III			\$145.00	\$ 8,990.00				
		Planner IV			\$190.00	\$ 2,600.00				
		Planner II			\$125.00	\$52,000.00	\$112.12	\$11,212.00		
		Advisor					\$152.26	\$913.56		
		Subject Matters Experts	\$212.16	\$22,701.12			\$286.20	6,868.80	\$175.00	\$61,250.00
Technical Writer/Editor	\$164.38	\$ 3,616.27								
Other					-	-				
G&A										
Subtotal		\$58,124.63		\$80,480.00		\$49,826.17		\$220,000.00		
TRAVEL - PER DIEM		COST								
Airfare		\$4,770.00		\$2,400.00				\$2,000.00		
Car		\$ 750.00		\$ 400.00				\$1,600.00		
Tax/Uber/Lyft/etc.		\$ 0		\$ 320.00						
Hotel		\$1,365.00		\$1,470.00				\$4,922.00		
Fuel		\$ 500.00		\$ 125.00				\$ 480.00		
Parking		\$ 200.00		-						
Tolls		\$ 0		-						
Meals-No alcohol permitted		\$1,032.50		\$1,100.00				\$1,159.00		
Subtotal		\$8,617.50		\$5,815.00				\$10,161.00		
OTHER DIRECT COSTS (ODC)		COST								
Printing/Copies		\$1,250.00		\$ 500.00		120.44		\$ 1,500.00		
Supplies/Material		\$ 0				-		\$ 1,000.00		
Other		\$1,792.92				-				
Subtotal		\$ 3,042.92		\$ 500.00		\$ 120.44		\$ 2,500.00		
Total Project Proposed Cost		\$69,785.05		\$86,795.00		\$49,946.61		\$232,661.00		

PERSONNEL/LABOR B CATEGORY		The Olson Group, Ltd.		Witt O'Brien's, LLC		Emergency Planning Consultants (EPC)				
		Hourly Rate	Cost	Hourly Rate	Cost	Hourly Rate	Cost	Hourly Rate	Cost	
		Administration/Clerical	\$ 64.84	\$ 5,187.20	\$120.00*	\$18,720.00				
		Project Management	\$183.81	\$29,409.60	\$250.00**	\$23,750.00	\$250.00	\$20,000.00		
		Plan Writing/Editing	\$101.62	\$32,518.40	\$190.00***	\$40,660.00	\$250.00	\$96,000.00		
		Planner III								
		Planner IV								
		Planner II								
		Advisor								
		Subject Matters Experts	\$125.77	\$30,184.80	\$275.00****	\$2,200.00	\$250.00	\$20,000.00		
Technical Writer/Editor										
Other										
G&A										
Subtotal		\$97,300.00		\$85,330.00		\$136,000.00				
TRAVEL – PER DIEM										
Airfare		\$4,212.00		\$3,200.00		\$10,000.00				
Car		\$2,106.00		\$ 790.00		0				
Tax/Uber/Lyft/etc.		\$ 468.00		\$ 320.00		No Charge				
Hotel		\$2,211.30		\$2,520.00		\$3,000.00				
Fuel		\$ 140.40		\$ 160.00		02				
Parking		\$1,263.60		-		0				
Tolls		-		-		0				
Meals-No alcohol permitted		\$3,727.62		\$ 708.00		\$1,000.00				
Subtotal		\$14,128.92		\$7,698.00•		\$14,000.00				
OTHER DIRECT COSTS (ODC)										
Printing/Copies		\$1,396.25		\$200.00		No Charge				
Supplies/Material		\$ 731.25		\$ 50.00		No Charge				
Other		\$ 351.00		\$ 0		0				
Subtotal		\$ 2,478.00		\$250.00						
Total Project Proposed Cost		\$113,907.42		\$79,968.00 (\$93,278.00 less discount \$13,310.00)		\$150,000.00				

•Correct Total. Total on Proposal Form was incorrect.

\***(2)**

\*\***(1)**

\*\*\***(2)**

\*\*\*\***(1)**

\$79,970.00 (\$93,280.00 less discount \$13,310.00) =Total on Proposal Form was incorrect.