



- Durham County economy is strong with continuing growth likely
- Financial management is sound and compares well
- Capital program comprehensively developed and update currently underway
- Parking is needed by the County for employee and other purposes
- Two locations downtown, 300 and 500 block of Main Street, identified as prime locations
- County staff and DFI have a development strategy that includes parking, retail and affordable and market housing uses for the respective sites
- Data produced by DFI is estimated and based upon current market assumptions and could change as the process continues



- DEC Associates asked to review the estimated/current market development financial plan and debt affordability for each of the development strategies
- Our firm believes the private development plan is sound, that the addition of housing (especially affordable) is highly warranted and the estimated County cost is currently affordable
- Our firm has reviewed the County debt affordability model and each deck has been included and can be funded from presently dedicated resources
- By moving forward with the parking decks they become automatically one of the first priorities in the CIP currently under development



Estimated Development Cost Overview

| Cost Elements (estimates) | 500 Block | 300 Block |
|-----------------------------------|--|---|
| Plan A* | Affordable housing & other | Market housing & other |
| County deck cost - debt | \$31,600,000 | \$20,300,000 |
| County afford. housing loan | \$3,800,000 (2% int.,\$2.3mm) from paygo \$s | n/a |
| County developer bridge | \$770,000 – paygo \$s | n/a |
| | | |
| Plan B* | Affordable housing & other | Affordable housing & other |
| County deck cost - debt | \$31,600,000 | \$17,300,000 |
| County afford. housing loan | \$3,800,000 (2%int.,\$2.3mm) from paygo \$s | \$2,800,000 (2%int.,\$1.7mm) from paygo \$s |
| County developer bridge and grant | \$770,000 – paygo \$s | \$1,100,000 – paygo \$s |



Estimated County Debt and County Developer Loans

County issued long-term debt for garages

(included in debt affordability model)

- Block 500 \$31,600,000
- Block 300 \$20,300,000 or \$17,300,000 (afford. housing)

County issued short-term const. notes - not long-term debt (repayable by primary developer loan (24-36 months)

- Block 500 \$12,200,000
- Block 300 \$8,000,000 (afford. housing)

Developer loans and bridge/grant

(included in paygo estimates/model)

- Block 500 \$4.6 million
- Block 300 \$3.9 million (afford. housing)



Estimated Private Development Cost Overview

Current and potential cost to County for affordable housing

500 Block

- Developer bridge \$770,000
- County loan to developer \$3,800,000 repayable at sale,
 County second lien position

300 Block

- Developer bridge/grant \$1,100,000
- County loan to developer \$2,800,000 repayable at sale,
 County second lien position

Cost totals – Current, bridge/grant \$1.9 million, Potential, non-repayment of loan \$6.6 million*, Grand total \$8.5 million*

^{*}Unlikely due to future value of downtown property



Questions?