



11208 JOHN GALT BLVD
OMAHA, NE 68137-2364
(402) 593-0101

Sales Order Agreement

Customer P.O. #: _____

1st Election Date: To be Agreed Upon by the Parties

Estimated Delivery Date: To be Agreed Upon by the Parties

Phone Number: (919) 560-0692

Fax Number: N/A

Customer Contact, Title: Derek Bowens - Director

Customer Name: Durham County, North Carolina

Type of Sale: ☒ **NEW**

Type of Equip: ☒ **NEW** ☐ **REFURBISHED**

Bill To: _____

Durham County, North Carolina

Derek Bowens - Director

P.O. Box 868

Durham, NC 27702

Ship To: _____

Durham County, North Carolina

Derek Bowens - Director

201 N. Roxboro Street

Durham, NC 27701

	<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>	<u>Total</u>
1	DS200	Model DS200 Scanner with Internal Backup Battery, Plastic Ballot Box with Steel Door and e-Bin, Paper Roll, and One (1) Standard 4GB Memory Device	75	\$5,750.00	\$431,250.00
2	DS200	Tote Bin	75	\$225.00	\$16,875.00
3	DS200	Standard 4GB Memory Device (Additional)	25	\$105.00	\$2,625.00
4	DS850	Model DS850 High Speed Digital Image Scanner with Steel Table, Report Printer, Audit Printer, Start-Up Kit, Dust Cover, Battery Backup, Two (2) USB Cables, and Three (3) Standard 8GB Memory Devices	1	\$111,500.00	\$111,500.00
5	DS850	Initial Annual License Fee	1	Included	Included
6	DS850	Standard 8GB Memory Device (Additional)	1	\$210.00	\$210.00
7	DS200	Equipment Installation	75	\$115.00	\$8,625.00
8	DS850	Equipment Installation / Training Fee	1	\$3,625.00	\$3,625.00
9	Services	Project Management Day	3	\$1,700.00	\$5,100.00
10	Services	Equipment Operations Training Day	1	\$1,700.00	\$1,700.00
11	Services	Poll Worker Train-the-Trainer Day	1	\$1,700.00	\$1,700.00
12	Services	Election On-Site Support Event	1	\$4,675.00	\$4,675.00
13	Customer Loyalty Discount & Trade-In Allowance	Equipment Being Traded-In by Customer Includes: 69 - Model 100 Scanner 69 - Model 100 Ballot Box 1 - Model 650 Scanner (Visible Green)	1	(\$111,347.18)	(\$111,347.18)
14	Shipping	Shipping & Handling	1	\$7,890.00	\$7,890.00

Freight Billable: yes ☒ no ☐

Order Subtotal \$ 484,427.82

Discount \$ -

Order Total \$ 484,427.82

Mac Beeson
Regional Sales Manager

Customer Signature

Date

Sales Order Agreement

V.P. of Finance

Date

Title

Trade-In Equipment:

ES&S will coordinate and pay for the pickup and transportation of the trade-in equipment from Customer's site on a date to be mutually agreed upon by the parties. ES&S is responsible for preparing, packaging and palletizing the trade-in equipment for shipment.

Special Notes:

Payment Terms

\$121,106.96 of Order Total due within Thirty (30) Calendar Days of Contract Execution.

\$363,320.87 of Order Total due Thirty (30) Calendar Days after the later of (a) Equipment Delivery, or (b) Receipt of Corresponding ES&S Invoice.

Note 1: Any applicable state and local taxes are not included, and are the responsibility of the Customer.

Note 2: In no event shall Customer's payment obligations hereunder, or the due dates for such payments, be contingent or conditional upon Customer's receipt of federal and/or state funds.

Warranty Period (Years):

One (1) Year From Equipment Delivery

Hardware Maintenance and Software License, Maintenance and Support Services (Post-Warranty Period)

The terms, conditions, and pricing for the Hardware Maintenance and Software License, Maintenance and Support Services (Post-Warranty Period) are set forth in Exhibit A attached hereto.

SEE GENERAL TERMS AND CONDITIONS