

# U.S. Communities Contract Snapshot

DROP SHIP DELIVERY

June 14, 2018

CONTRACT #4400003404

KPR: 41457

EFFECTIVE January 1, 2013

EXPIRATION December 31, 2020

PAYMENT TERMS NET 30 DAYS

FOB DESTINATION, DROP SHIP DELIVERY

DELIVERY 90 DAYS ARO

Product Line	Single Order List Value	Discount from Current Commercial PL
Furniture Systems Discounts:		
All Systems (Antenna, AutoStrada, Currents, Dividends Horizon, Reff Profiles)	ALL ORDERS	68.5%
Morrison	ALL ORDERS	70%
Freestanding Furniture, Seating, Filing Systems and Equipment:		
Tone Tables	ALL ORDERS	68.5%
k stand	ALL ORDERS	68.5%
Pixel	ALL ORDERS	57%
Rockwell Unscripted	ALL ORDERS	57.5%
Anchor Storage	ALL ORDERS	68.5%
Template	ALL ORDERS	68.5%
Calibre	ALL ORDERS	59.5%
Crinion Open Table	ALL ORDERS	59.5%
KnollExtra	ALL ORDERS	59.5%
Office Seating including Toboggan (except Moment)	ALL ORDERS	59.5%
Moment	ALL ORDERS	52%
KnollStudio	ALL ORDERS	52.5%
k lounge	ALL ORDERS	57%
Muuto	ALL ORDERS	23% (No freight charges)
DatesWeiser	ALL ORDERS	41% (No freight charges)
Renewal Parts	ALL ORDERS	40%



**Services:**

To be quoted on a project-by-project basis subject to job conditions at rates as follows

Design Services	Rate is \$87.55 per hour
Storage	\$1.65 per square foot. Handling costs negotiated on a case by case basis at below rates
Installation, Project Management, Reconfiguration, and Asset Management	\$70.72 - \$94.28 per hour, non-union \$140.31 - \$151.54 per hour, union
After hours Installation, Project Management, Reconfiguration, and Asset	\$106.08 - \$141.42 per hour, non-union \$210.47 - \$227.31 per hour, union



Mr. Peri Mann  
Deputy Director of Engineering and Environmental Services  
Durham County

1/30/19

200 E. Main Street  
Durham, NC 27701

**Re: Durham County Judicial Building Renovation**

Mr. Mann,

This is to confirm that Alfred Williams & Company, a certified Herman Miller, Inc. dealer has provided the above referenced quote under Herman Miller's U.S. Communities contract and that all the pricing provided is fully compliant with this agreement. This pricing certification includes products and services.

The current U.S. Communities Contract (attached) specifies the following pricing:

	<u>U.S. Communities</u>	<u>Discount on Current Award</u>
Workstations (Canvas):	64% off list	76% off list
Monitor Arms (Thrive):	49% off list	62.5 % off list
Keyboard Trays (Thrive):	49% off list	62.5 % off list

Best regards,

Trip Belote  
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