

Durham County Main Library Renovation Bid Tabulation Form

Bid Package No.
Bid Package Name
Bid Date

27A
Audio Visual
3/5/2019



	TSAV	Kontek	Strategic Connections	Whitlock
Base Bid	No Bid	\$903,000.00	\$961,063.00	\$627,668.00
Bid Bond (If Applicable)		Yes	Yes	Yes
Alternate #1 - Meeting Room #343		\$7,600.00	\$11,711.79	\$4,061.00
Alternate #2 - Assistive Technologies Room #343		\$7,600.00	\$6,808.04	\$3,218.00
Alternate #3 - Turnkey Over the Air Television Coax System		\$5,000.00	\$17,629.96	\$26,000.00
Alternate #4 - Smart Technologies Kapp		\$399.00	\$3,410.10	\$1,039.00
Alternate #5 - Delete AV Requirement in Single Study Room		(\$6,000.00)	(\$5,540.40)	(\$4,150.00)
Alternate #6 - Delete Auditorium Ceiling Loudspeakers and Amplifiers		(\$3,500.00)	(\$12,376.26)	(\$10,000.00)
Alternate #7a - 2 Year Warranty		\$50,000.00	\$14,914.88	\$5,000.00
Alternate #7b - 3 Year Warranty		\$102,000.00	\$39,773.00	\$5,000.00
Alternate #7c - 4 Year Warranty		\$155,000.00	\$74,574.38	\$10,000.00
Affidavit A or Affidavit B		A	A	B

Unit Prices				
Project Engineer/Designer				
Regular Time		\$135.00	\$100.00	\$110.00
Premium Time		\$200.00	\$150.00	\$120.00
Double Time		\$270.00	\$200.00	\$150.00
Project Manager				
Regular Time		\$130.00	\$85.00	\$100.00
Premium Time		\$195.00	\$127.50	\$110.00
Double Time		\$260.00	\$170.00	\$140.00
Technician				
Regular Time		\$100.00	\$90.00	\$80.00
Premium Time		\$150.00	\$135.00	\$120.00
Double Time		\$200.00	\$180.00	\$160.00
Programmer				
Regular Time		\$135.00	\$100.00	\$100.00
Premium Time		\$200.00	\$150.00	\$150.00
Double Time		\$270.00	\$200.00	\$175.00
Trainer				
Regular Time		\$125.00	\$85.00	\$75.00
Premium Time		\$185.00	\$127.50	\$112.00
Double Time		\$250.00	\$170.00	\$120.00

Bid Breakdown				
Equipment and Materials		\$680,000.00	\$666,177.55	\$444,360.00
Shop Drawings and Submittals		\$18,000.00	\$5,000.00	\$8,536.00
Fabrication labor		\$40,000.00	Included Below	\$10,663.00
Installation labor		\$70,000.00	\$252,797.38	\$47,990.00
Software Development		\$43,000.00	\$12,000.00	\$10,663.00
Final Testing and System Performance Verification		\$10,000.00	\$2,000.00	\$9,602.00
Training and Closeout Documentation		\$6,000.00	\$1,000.00	\$2,128.00
Project Management and Coordination		\$9,500.00	\$9,400.00	\$10,663.00
Warranty		Included	\$12,688.07	\$13,110.00
Payment and Performance Bond		\$26,500.00	\$11,211.25	\$6,997.35

SKANSKA



Skanska USA Building, Inc.
4309 Emperor Blvd, Suite 200
Durham, NC 27703
Phone 919 941 7900

April 9, 2019

Ms. Brenda Hayes-Bright
Durham County Engineering Department & Environmental Services
201 E. Main Street, 5th Floor, Suite 561
Durham, NC 27701

Re: Durham County Main Library Renovation
Audio Visual Bid and Contract Amount

Dear Brenda,

On Tuesday, 03/05/2019, we received bids for the AV Scope of work. It was determined that Whitlock was the apparent lowest responsive, responsible bidder, and therefore, on Tuesday, 03/12/2019, Skanska-Holt, Vines, the Sextant Group, and Whitlock thoroughly reviewed the AV scope of work, and confirmed that Whitlock included all of the scope of work required for this package. Following the scope review, Whitlock confirmed that they would perform the entire scope of work for their base bid price of \$627,668, and that they would perform the entire scope of work associated with Alternates 1, 2, 3, 4, and 7c for the bid price of \$4,061, \$3,218, \$26,000, \$1,039, and \$10,000 respectively. Therefore, Whitlock's contract value would total \$671,986. This would amend our original GMP #2 amount from \$34,905,301 to \$35,577,287.

In their bid, Whitlock indicated that they would be performing the entire scope of work with internal forces, and therefore did not include any MWBE participation. However, since receiving their bid, Whitlock has indicated that they may be able to use an MWBE installer to help with their participation. Until we have confirmed this, we do not want to count on them included this participation amount. Please remember however that the majority of this scope of work and associated cost with this scope of work is related to the equipment being provided and installed, so there is limited opportunity for MWBE participation.

Should you have any questions regarding the aforementioned information, please do not hesitate to contact me directly.

Thank you

Jason Tobias
Senior Project Manager
Skanska-Holt Brothers II, a Joint Venture

Bright, Brenda H.

From: Tobias, Jason <Jason.Tobias@skanska.com>
Sent: Thursday, March 14, 2019 9:52 AM
To: Bright, Brenda H.
Cc: Resource, Durham Co Library Renovation; Manns, Peri; Frank Jackson; Resource, Durham Co Library Renovation
Subject: RE: Durham County Main Library Renovation - AV Bid and Contract (CONFIRMATION REQUIRED IMMEDIATELY)

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Brenda,

On Tuesday, 03/12/2019, Skanska-Holt, Vines, the Sextant Group, and Whitlock thoroughly reviewed the AV scope of work, and confirmed that Whitlock included all of the scope of work required for this package, and that they will perform the entire scope of work for their base bid price of \$627,668. In addition, Whitlock confirmed that they will perform the entire scope of work associated with Alternates 1, 2, 3, 4, and 7c for the bid price of \$4,061, \$3,218, \$26,000, \$1,039, and \$10,000 respectively. Therefore, Whitlock's contract value will total \$671,986.

Based on the aforementioned information, the Skanska-Holt Team recommends proceeding with Whitlock as the AV subcontractor for the AV scope of work.

Should you have any questions, comments, and/or concerns, please do not hesitate to contact me directly.

Thanks

Jason Tobias, LEED® AP
Senior Project Manager
Skanska-Holt Brothers II, a Joint Venture

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From: Bright, Brenda H. [mailto:bbright@dconc.gov]
Sent: Thursday, March 14, 2019 9:19 AM
To: Tobias, Jason