

Audiovisual Materials and Cataloging and Processing Services Bid Response Pricing/Discount Evaluation RFP #19-026		
Discount & Pricing comparison for AV and Cataloging & Processing costs		
	Baker & Taylor	Midwest
Musical Compact Discs		
Discount	27%	25%
Cataloging, Item Holdings & Processsing	\$5.95	\$2.99
Typical Item Price	\$15.00	\$15.00
Total Unit Cost	\$16.90	\$14.24
DVDs		
Discount	30%	32%
Cataloging, Item Holdings & Processsing	\$5.95	\$2.99
Typical Item Price*	\$26.00	\$26.00
Total Unit Cost	\$24.15	\$20.67
Audiobooks on Disc		
Discount	45%	20%
Cataloging, Item Holdings & Processsing	\$5.95	\$0.99
Typical Item Price	\$40.00	\$40.00
Total Unit Cost	\$27.95	\$32.99
Cost Comparison using Approximate Volume Ordered in FY18		
Muscial Compact Disc - 1230	\$20,787.00	\$17,515.20
DVDs (DVDs and TV DVDs) - 5980	\$144,417.00	\$123,606.60
Audiobooks on Disc- 1060	\$29,627.00	\$34,969.40
Total	\$194,831.00	\$176,091.20

*price estimated using \$30 for adult DVD price, \$10 for Juvenile DVD price and \$40 for TV set price. Also assuming volume ordered in FY18 (790 TV sets and 5190 DVDs) and that 1/3 of DVDs ordered are juvenile to get an average.