



**RFP NO. 19-030**

**PROJECT TITLE:**

**Security Access Control and Video Management Systems**

**DURHAM COUNTY NORTH CAROLINA**



## TAB 1 – Signed Forms

- a. Addendum Acknowledgement Form
- b. Non-Collusion Affidavit
- c. M/WBE forms:
- d. Vendor Application / W-9 form
- e. Affidavit of Compliance ( E-Verify)
- f. Signed Proposal Signature Sheet
- g. Proposal Form

Attachment A

**ADDENDUM ACKNOWLEDGEMENT**  
**(RFP NO. 19-030)**

Receipt of the following Addendum is acknowledged:

Addendum no. 1 Date 4/10/2019

Addendum no. \_\_\_\_\_ Date \_\_\_\_\_

Addendum no. \_\_\_\_\_ Date \_\_\_\_\_

Addendum no. \_\_\_\_\_ Date \_\_\_\_\_

Addendum no. \_\_\_\_\_ Date \_\_\_\_\_

Signature: Don Reaser Date: 4/29/19

DON REASER - BUSINESS DEVELOPMENT MGR.  
Printed Name/Title

BRODY INTEGRATED SECURITY  
Name of Firm

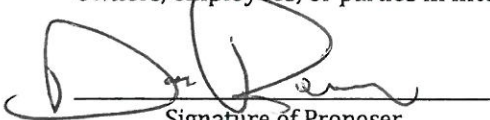
**Attachment B**

**NON-COLLUSION AFFIDAVIT**

State of North Carolina  
County of Durham

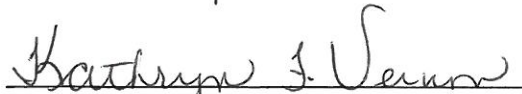
DON REASER, being first duly sworn, deposes and says that:

1. He/She is the Representative of BRADY Integrated security the Proposer that has submitted the attached proposal;
2. He/She is fully informed respecting the preparation and contents of the attached Proposal and of all pertinent circumstances respecting such Proposal;
3. Such Proposal is genuine and is not a **collusive** or **sham** Proposal;
4. Neither the said Proposer nor any of its officers, partners, owners agents, representatives, employees or parties of interest, including this affidavit, has in any way colluded, conspired, connived or agreed, directly or indirectly, with any other Proposer, firm or person to submit a **collusive** or **sham** Proposal in connection with the contract for which the attached Proposal has been submitted or to refrain from bidding in connection with such contract, or has in any manner, directly or indirectly, sought by agreement or collusion or communication or conference with any other Proposer, firm or person to fix the price or prices in the attached Proposal or of any other Proposer, or to fix any overhead, profit or cost element of the Proposal price of any other Proposer or to secure through collusion, conspiracy, connivance or unlawful agreement any advantage against the County of Durham or any person interested in the proposed contract; and
5. The price or prices quoted in the attached Proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance or unlawful agreement on the part of the Proposer or any of its agents, representatives, owners, employees, or parties in interest, including this affidavit.

  
Signature of Proposer

4/29/19  
Date

Subscribed and sworn before me,  
this 29 day of April, 2019

  
Notary Public



Notary Public  
My Commission Expires: April 16, 2021

**Affidavit B**

**ATTACH TO BID - IF YOU ARE NOT UTILIZING SUBCONTRACTORS**

**State of North Carolina AFFIDAVIT B - Intent to Perform Contract with Own Workforce**

**COUNTY OF DURHAM**

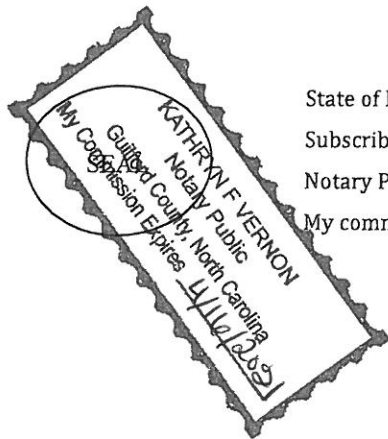
Affidavit of BRADY INTEGRATED SECURITY  
(Name of Bidder)

I hereby certify that it is our intent to perform 100% of the work required for,  
he SECURITY ACCESS CONTROL & VIDEO MGMT SYSTEM contract.  
(Name of Project)

In making this certification, the Bidder states that the Bidder does not customarily subcontract elements of this type project, and normally performs and has the capability to perform and will perform all elements of the work on this project with his/her own current work forces; and agrees to provide any additional information or documentation requested by the owner in support of the above statement.

The undersigned hereby certifies that he or she has read this certification and is authorized to bind the Bidder to the commitments herein contained.

Date: 4/29/19 Name of Authorized Officer: Haley P. Johnson  
Signature: Haley P. Johnson  
Title: Assistant Secretary



State of North Carolina, County of Guilford  
Subscribed and sworn to before me this 29 day of April 2019  
Notary Public Kathryn F. Vernon  
My commission expires April 16, 2021



# Vendor Application

IT IS CRITICAL TO THE COUNTY THAT YOU COMPLETE ALL DATA - PLEASE PRINT OR TYPE  
(A W-9 FORM IS REQUIRED AND MUST BE SUBMITTED WITH THIS FORM)

1. Vendor Name: BRADY INTEGRATED SECURITY

Do you require a 1099? Yes ☒ No ☐

2. Mailing address for payments:

1915 NORTH CHURCH ST.  
GREENSBORO NC 27415-3587

3. Mailing address for purchase orders, proposals and bids:

1915 N. CHURCH Street  
GREENSBORO NC 27405

4. Contact Person DON REASER Phone #: 800-849-1915

Email: don.reaser@bradyServices.com Fax #: 336-358-0062

5. In what City and State is your firm licensed? GREENSBORO NC.

If licensed in NC, indicate County (for tax purposes) GUILFORD

6. Indicate your firm's organizational type:

Individual ☐ Partnership ☐ Corporation ☒ Governmental Agency ☐ Other ☐

7. Is your firm a large business? Yes ☒ No ☐

8. Is your firm a small business? Yes ☐ No ☒

9. Is your firm 51 percent or more owned and operated by a woman? Yes ☒ No ☐

If yes, with what governmental agencies are you certified? \_\_\_\_\_

10. Is your firm 51 percent or more owned and operated by a minority? Yes ☐ No ☒

If yes, with what governmental agencies are you certified? \_\_\_\_\_

Identify appropriate minority group:

Black American ☐ Native American ☐ Hispanic ☐ Asian/Pacific ☐ Asian Indian ☐

11. Is your firm incorporated? Yes ☒ No ☐

12. Is your firm a not-for-profit concern? Yes ☐ No ☒

13. Is your firm a handicapped business concern? Yes ☐ No ☒

14. Give a brief description of goods or services your firm provides:

SECURITY - Access Control, IP video, Intercom.  
Integrated Security.

Signature: [Signature]

Title: BUSINESS DEVELOPMENT MGR

Print name: DON REASER

Date: 4/29/19

If you have any questions concerning this form, call Durham County Purchasing Division - (919) 560-0051.

**FOR DEPARTMENT COMPLETION**  
(Prior to Vendor Distribution)

Email to:

or

Fax to:

Department Contact Email

Department Contact Fax No.



# Request for Taxpayer Identification Number and Certification

► Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Give Form to the  
requester. Do not  
send to the IRS.

Print or type.  
See Specific instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.

**BRADY TRANE SERVICE, INC.**

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC

☒ C Corporation

☐ S Corporation

☐ Partnership

☐ Trust/estate

☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ►

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ►

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) \_\_\_\_\_

Exemption from FATCA reporting code (if any) \_\_\_\_\_

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.

**1915 N CHURCH ST, PO BOX 13587**

6 City, state, and ZIP code

**GREENSBORO, NC 27405, 27415**

7 List account number(s) here (optional)

Requester's name and address (optional)

## Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

\_\_\_\_ - \_\_\_\_ - \_\_\_\_\_

or

Employer identification number

5 6 - 0 8 6 3 4 6 4

## Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign  
Here

Signature of  
U.S. person ►

Date ►

01/21/19

## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

## Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding*, later.

Attachment E

STATE OF NORTH CAROLINA  
COUNTY OF DURHAM

AFFIDAVIT OF COMPLIANCE  
with N.C. E-Verify Statutes

I, Holly Finley (hereinafter the "Affiant"), being duly authorized by and on behalf of BRODY INTEGRATED SECURITY (hereinafter "Contractor") after first being duly sworn hereby swears or affirms as follows:

1. Contractor understands that E-Verify is the federal E-Verify program operated by the United States Department of Homeland Security and other federal agencies, or any successor or equivalent program used to verify the work authorization of newly hired employees pursuant to federal law in accordance with Article 2 of Chapter 64 of the North Carolina General Statutes; and
2. Contractor understands that an "Employer", as defined in NCGS§64-25(4), is required by law to use E-Verify to verify the work authorization of its employees through E-Verify in accordance with NCGS§64-26(a). The term "Employer" does not include State agencies, counties, municipalities, or other governmental bodies.
3. Contractor is a person, business entity, or other organization that transacts business in this State and that employs 25 or more employees in the state of North Carolina. (mark Yes or No)
  - a. YES X
  - b. NO
4. Contractor will ensure compliance with E-Verify to the extent applicable and will ensure compliance by any subcontractors subsequently hired by Contractor to perform work under Contractor's contract with Durham County.

This 29 day of April, 2019.

Holly Finley  
Signature of Affiant

Print or Type Name: Holly Finley

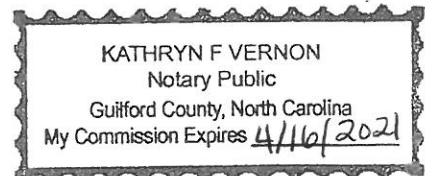
State of North Carolina  
County of Guilford

Signed and sworn to (or affirmed) before me, this the 29  
day of April, 2019.

My Commission Expires: April 16, 2021

Kathryn F Vernon  
Notary Public

(Affix Official/Notarial Seal)







## REQUEST FOR PROPOSALS

### SECURITY ACCESS CONTROL AND VIDEO MANAGEMENT SYSTEMS

(RFP No. 19-030)

**ISSUE DATE:**

**Date:** March 26, 2019

**ISSUING DEPARTMENT:**

**County of Durham Purchasing Division of Finance  
1st Floor / 200 East Main Street  
Durham, NC 27701**

Proposals will be received until 2:00 P.M., Eastern Time, on April 30, 2019. The purpose and intent of the Request for Proposals (RFP) is to solicit proposals from qualified firms to provide assistance in replacing Durham County's Building Security Access Control and Video Management Systems.

All inquiries concerning the Scope of Services, Proposal Submission Requirements or Procurement Procedures should be directed to:

**Hilda Williams, Senior Procurement Specialist, (919) 560-0054**

**Purchasing Division**

**Email: [purchasinggroup@dconnc.gov](mailto:purchasinggroup@dconnc.gov)**

Proposals shall be mailed and/or hand delivered to the Issuing Department shown above, and the envelope shall bear the name and number of this Request for Proposals (RFP). It is the sole responsibility of the Proposer to ensure that his/her Proposal reaches the Purchasing Division by the designated date and hour indicated above.

**In compliance with this Request for Proposals and to all the terms and conditions imposed herein, the undersigned offers and agrees to furnish the goods and services described in accordance with the attached signed Proposal.**

Firm Name: BRODY INTEGRATED SECURITY Date: 4/29/19

Address: 1915 N. CHURCH ST.

By: DON REASER  
(Name Typed/Printed)

GREENSBORO NC 27405

[Signature]  
(Signature in Ink)

Phone: 800-849-1915



## PROPOSAL FORM

### RFP No. 19-030

In accordance with the attached instructions, terms, conditions, and Scope of Services we submit the following proposal to the County of Durham.

Building Name	Building Address	Proposed Cost
Health and Human Services (HHS)  *Include 1000 blank iClass badges and eight (8) HID Fargo Smart load ribbon cartridges	414 E. Main St.	\$ <u>202,323.00</u>
Stanford Warren Library (SWL):	1201 E. Fayetteville Rd	\$ <u>30,468.00</u>
General Services	310 S. Dillard St.	\$ <u>23,395.00</u>
Criminal Justice Resource Center (CJRC)	236 E. Main St.	\$ <u>55,694.00</u>

**TOTAL PROPOSED COST:** \$ 315,789.00\*

Three hundred fifteen thousand, seven hundred and eighty-nine dollars

**(Total Proposed Cost in Writing)** \*Applicable taxes not included

**The above Total Proposed Cost should be based on being awarded the entire project.**

I certify that the contents of this proposal are known to no one outside the firm, and to the best of my knowledge all requirements have been complied with.

Date: 4/29/19

Authorized Signature:

Don Reaser DON REASER  
Name

BUSINESS DEVELOPMENT MANAGER.  
Title



## TAB 2 – Executive Summary

Brady integrated Security will install an appropriately configured S2 access control system to take over the functions of the access control systems currently install in the following Durham County Buildings:

- Health and Human Services
- Stanford L. Warren Library
- General Services Building
- Criminal Justice Resource Center

The S2 access control system to be installed by Brady will consist of Mercury Technology EP1502 controllers and MR52 door modules. The EP1502 controllers will be used in lieu of the specified EP4502 because the latter is not compatible with S2 access control.

The Mercury EP1502 and MR52 boards will be installed in enclosures specifically designed for Mercury boards and Altronix power supplies.

The necessary S2 portal licenses will be made available so that all access control doors shown on the plans can be transferred to the County's S2 system.

The Mercury boards provided by Brady will have sufficient number of inputs to accommodate the Duress Buttons shown on the plans.

Brady Integrated Security will also install S2 Network Video Recorders and Device Licenses to bring all existing and new cameras shown on the plans onto the County's S2 system. New cameras and cameras to replace the existing Pelco brand cameras will be the Axis brand cameras listed in the specifications. The NVR's provided by Brady will meet the specifications and consist of the number of hard drives required for RAID 6 operations. NVR storage calculations are shown below.

## VIDEO STORAGE CALCULATIONS

### A- Health and Human Services Building

	Qty	Description	Resolution	FPS	Record %	Days	Storage (GB)	Bandwidth (Mbit/s)
	27	INDOOR DOME	1080p	10	40	30	9,999.46	73.74
	6	OUTDOOR BULLET	5MP	10	40	30	5,186.81	37.1
	5	PAN TILT ZOOM	5MP	10	40	30	4,322.35	30.92
		<b>Total</b>	<b>Cameras 38</b>		<b>Storage 19,508.62 GB</b>		<b>Inbound Bandwidth 141.76 Mbit/s</b>	

Calculated storage = 19.14; plus 20% = 22.97 = four 8TB HDDs to comply with Storage, Reserve Storage and RAID 6 requirement.

### B- Stanford L. Warren Library

	Qty	Description	Resolution	FPS	Record %	Days	Storage (GB)	Bandwidth (Mbit/s)
	7	INDOOR DOME	1080p	10	40	30	2,592.45	19.12
	4	OUTDOOR BULLET	5MP	10	40	30	3,457.88	24.74
		<b>Total</b>	<b>Cameras 11</b>		<b>Storage 6,050.33 GB</b>		<b>Inbound Bandwidth 43.86 Mbit/s</b>	

Calculated storage = 6.05; plus 20% = 7.26 = four 4TB HDDs to comply with Storage, Reserve Storage and RAID 6 requirement.

### C- General Services

	Qty	Description	Resolution	FPS	Record %	Days	Storage (GB)	Bandwidth (Mbit/s)
	11	OUTDOOR BULLET	5MP	10	40	30	9,509.16	68.02
		<b>Total</b>	<b>Cameras 11</b>		<b>Storage 9,509.16 GB</b>		<b>Inbound Bandwidth 68.02 Mbit/s</b>	

Calculated storage = 9.51; plus 20% = 11.41 = four 4TB HDDs to comply with Storage, Reserve Storage and RAID 6 requirement.

### D- Criminal Justice Resource Center

	Qty	Description	Resolution	FPS	Record %	Days	Storage (GB)	Bandwidth (Mbit/s)
	8	INDOOR DOME	1080p	10	40	30	2,962.8	21.85
	4	OUTDOOR BULLET	5MP	10	40	30	3,457.88	24.74
	2	PAN TILT ZOOM	5MP	10	40	30	1,728.94	12.37
		<b>Total</b>	<b>Cameras 14</b>		<b>Storage 8,149.62 GB</b>		<b>Inbound Bandwidth 58.96 Mbit/s</b>	

Calculated storage = 8.15; plus 20% = 9.78 = four 4TB HDDs to comply with Storage, Reserve Storage and RAID 6 requirement.





## TAB 3 – Corporate Overview

### Contractor:

Brady Integrate Security, Inc.  
1915 North Church Street  
Greensboro, NC 27405  
Phone: (336) 378-0670 / (800) 849-2904  
Fax: (336) 358-0062

### Representative:

Don Reaser  
Business Development Manager  
(336) 509-7479 M  
[Don.reaser@bradyservices.com](mailto:Don.reaser@bradyservices.com)

Founded in 1991, Brady Integrated Security, formerly Access Control Consultants (ACC) was formed as a systems integration company to provide specialized electronic access control, security, Fire & Life Safety, and video surveillance systems. Now as a part of the Brady family of solutions and services we offer a wide range of comprehensive solutions backed by the horsepower of the best service provider in the region.

**From loss prevention to operations improvement to risk management, Brady Integrated Security takes a total security management approach to building the right solution to meet the needs of your business.**

Now with 5 major offices to serve you, Brady Integrated Security combined with the Power of Brady brings outstanding resources, reputation, integrity, and expertise to the vital job of providing advanced integration solutions to evolving security problems. Our commitment and enthusiasm for customer support and service is unmatched in the region. As the largest locally owned and operated





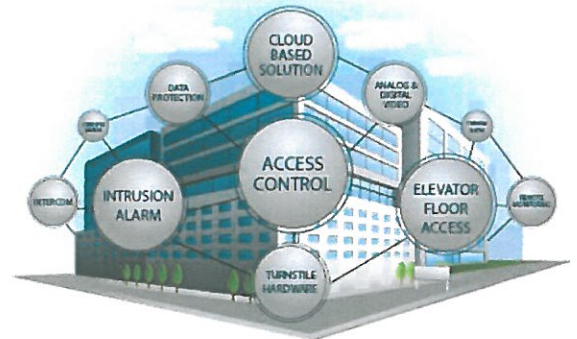
integrator in NC we take pride in providing security to all our customers and look forward to serving your ever changing security needs.

## **Security & Technology Solutions**

- **Intrusion Detection and Critical Condition Monitoring**
- **Fire and Life Safety Systems, Voice Evacuation**
- **Electronic Access Control**
- **Video Management and Recording Systems**
- **Advanced 4K IP Video Cameras and Solutions**
- **Emergency Mass Notification**
- **Door Hardware and Intercom Solutions**
- **Wireless Technologies**
- **Fiber Optic Cable Installation and Terminations**
- **Managed and Hosted Security Services**

To learn more about Brady and our experience in the security solution industry please visit our website at [www.bradyintegratedsecurity.com](http://www.bradyintegratedsecurity.com) or contact me for more information:

Don Reaser  
Business Development Manager  
(336) 509-7479 M  
[Don.reaser@bradyservices.com](mailto:Don.reaser@bradyservices.com)





## TAB 4 – Approach

### **Project Planning**

This phase is the most important of the project cycle. Brady will insure proper scope planning; team members will set timelines, and identify resources and any roadblocks to success. The team verifies the availability of resources, materials and expertise critical to on-time project completion. Project teams will spend the necessary time planning the project and make any plan changes before moving on to the next phase. The team will put project plans in writing to clarify roles, responsibilities and project deadlines.

### **Project Rollout and Execution**

Once the project plan is in place, the team will commence the project. The project leader will communicate roles and responsibilities to each team member and clarify timelines and individual deadlines. Technicians will work through their assignments according to the project plan. Team members will communicate on a regular basis during this phase to ensure project tasks are being completed on time and to specification.

### **Project Monitoring and Control**

During this phase, the Brady project manager monitors the project timeline, project plan and team member performance. He will set up project review meetings and require periodic project performance reports. He is responsible for monitoring the project progress, determining if key constraints are affecting the success of the project, and making necessary adjustments to the project plan.

### **Project End**

This phase is often overlooked, but is an important task that ends the project and releases the project team from further obligation. Projects may only end when all objectives are met to complete satisfaction. The Brady project team leader will meet with client senior management to review the project results and celebrate successes.

### **Portions of the Project effected by this plan:**

- Equipment Procurement and Delivery
- Cabling
- Installation
- Programming
- Adjustments
- Turn over to Customer

Brady Integrated Security will deliver, install and program the following:

**BILL OF MATERIALS**

**A- Health and Human Services Building**

<b>QTY</b>	<b>DESCRIPTION</b>	<b>SOURCE</b>	<b>PART NUMBER</b>
4	64 PORTAL EXPANSION FOR EXISTING SYSTEM Increases existing S2 NetBox Extreme and S2 NetBox Enterprise system license in 64 portal increments.	S2	S2-R64
5	MERCURY EP1502 INTELLIGENT CONTROLLER 16M, 2 Readers, 8 Inputs, 4 Outputs	S2	S2-EP-1502
100	MERCURY MR52 READER INTERFACE MODULE 2 Readers, 8 Inputs, 6 Outputs	S2	S2-MR-52-S3
7	Large Access and Power Integration Panel for Mercury Access Control Boards and Altronix Power Supplies	PSA / ALTRONIX	Trove3M3
3	Medium Access and Power Integration Panel for Mercury Access Control Boards and Altronix Power Supplies	PSA / ALTRONIX	Trove2M2
10	Access and Power Integration Back-panel for Mercury Access Control Boards and Altronix Power Supplies	PSA / ALTRONIX	TMV2
20	UL Recognized power supply/charger that converts a 115VAC, 60Hz input into a single 12VDC or 24VDC non power-limited output.	PSA / ALTRONIX	AL600ULXB
206	Organize access control hardware cabling from existing access control system for transfer to new S2/Mercury Boards	BIS	Techtime
27	Fixed Dome IP Camera, Max. HDTV 1080p at 30 FPS with WDR	ANIXTER / AXIS	M3045-V
6	Fixed IP Camera, 3-10.5 mm, P-Iris, 3.5x, Lightfinder, IP66	ANIXTER / AXIS	P1435-LE
5	8 Megapixel PTZ Dome IP Camera, 25 ftp @ 3840X2160, 12x, D/N,Defog IP66	ANIXTER / AXIS	Q6128-E
5	Network Camera Corner Bracket, 13.3" Width x 7.2" Depth x 7.5" Height, 33 Lb Load, Aluminum, For Indoor/Outdoor	ANIXTER / AXIS	T91A64
5	Wall-and-Pole Mount for Axis PTZ and Multi-sensor Cameras	ANIXTER / AXIS	T91L61
5	Aluminum pendant kit for mounting the camera on 1.5 inch NPS threaded brackets.	ANIXTER / AXIS	T94A01
38	SINGLE IP CAMERA LICENSE	S2	S2-VR-1C



1	CAMERA LICENSES AND CONFIGURABLE UP TO 64TB RAID 5 or RAID 6 STORAGE) 2U rack mount IP video server includes rail kit. No IP camera licenses or onboard storage included. Add up to 64 S2-VR-1C single IP camera licenses and up to 8 NETVR- 4TB-HDD or 8 NETVR-8TB-HDD storage drives with RAID 5 or 6 configurations as required. Minimum of 3 drives required for RAID 5 configuration. Minimum of 4 drives required for RAID 6 configuration. Storage must be configured at time of purchase.	S2	S2-NETVR425
5	8TB STORAGE HARD DRIVE Increases storage for S2 VRx 1000 / 2000 Series, S2 NetVR 100 / 400 / 700 Series in increments of 8TB	S2	S2-NETVR-8TB-HDD
2	23 AWG 4 Pair Bare Copper, Non-Shielded Plenum Rated Category 6 GREEN	Windy City	5566060
42	Duress Button activated camera call-up	BIS	Techtime
1	P90 SERIES 2000VA/1800W; ONLINE UPS; 2U; 120VAC; 1A CHARGER	ANIXTER / XPC	P90-2000
1000	300x iCLASS SE Card - 2K Contactless Smartcard, HID ICLASS SE,2K/2,PROG,MATCH,NO Slot, Hid Global Corporation	PSA	3000PGGMN
8	Starter Ribbon Cartridge, YMCKO, Cleaning Roller, Full Color Ribbon w/ Resin Black & Clear Overlay Panel, 250 Images	PSA	44270

**B- Stanford L. Warren Library**

QTY	DESCRIPTION	SOURCE	PART NUMBER
1	MERCURY EP1502 INTELLIGENT CONTROLLER 16M, 2 Readers, 8 Inputs, 4 Outputs	S2	S2-EP-1502
1	Medium Access and Power Integration Panel for Mercury Access Control Boards and Altronix Power Supplies	PSA / ALTRONIX	Trove2M2
1	UL Recognized power supply/charger that converts a 115VAC, 60Hz input into a single 12VDC or 24VDC non power-limited output.	PSA / ALTRONIX	AL600ULXB
2	Organize access control hardware cabling from existing access control system for transfer to new S2/Mercury Boards	BIS	Techtime
7	Fixed Dome IP Camera, Max. HDTV 1080p at 30 FPS with WDR	ANIXTER / AXIS	M3045-V
4	Fixed IP Camera, 3-10.5 mm, P-Iris, 3.5x, Lightfinder, IP66	ANIXTER / AXIS	P1435-LE
11	SINGLE IP CAMERA LICENSE	S2	S2-VR-1C

1	CAMERA LICENSES AND CONFIGURABLE UP TO 64TB RAID 5 or RAID 6 STORAGE) 2U rack mount IP video server includes rail kit. No IP camera licenses or onboard storage included. Add up to 64 S2-VR-1C single IP camera licenses and up to 8 NETVR- 4TB-HDD or 8 NETVR-8TB-HDD storage drives with RAID 5 or 6 configurations as required. Minimum of 3 drives required for RAID 5 configuration. Minimum of 4 drives required for RAID 6 configuration. Storage must be configured at time of purchase.	S2	S2-NETVR425
4	4TB STORAGE HARD DRIVE Increases storage for S2 VRx 1000 / 2000 Series, S2 NetVR 100 / 400 / 700 Series in increments of 4TB.	S2	S2-NETVR-4TB-HDD
1	23 AWG 4 Pair Bare Copper, Non-Shielded Plenum Rated Category 6 GREEN	Windy City	5566060
1	P90 SERIES 2000VA/1800W; ONLINE UPS; 2U; 120VAC; 1A CHARGER	ANIXTER / XPC	P90-2000
1	Install owner provided Cisco Switches	BIS	Techtime

**C- General Services**

QTY	DESCRIPTION	SOURCE	PART NUMBER
1	MERCURY EP1502 INTELLIGENT CONTROLLER 16M, 2 Readers, 8 Inputs, 4 Outputs	S2	S2-EP-1502
1	MERCURY MR52 READER INTERFACE MODULE 2 Readers, 8 Inputs, 6 Outputs	S2	S2-MR-52-S3
1	Medium Access and Power Integration Panel for Mercury Access Control Boards and Altronix Power Supplies	PSA / ALTRONIX	Trove2M2
1	UL Recognized power supply/charger that converts a 115VAC, 60Hz input into a single 12VDC or 24VDC non power-limited output.	PSA / ALTRONIX	AL600ULXB
3	Organize access control hardware cabling from existing access control system for transfer to new S2/Mercury Boards	BIS	Techtime
3	Fixed IP Camera, 3-10.5 mm, P-Iris, 3.5x, Lightfinder, IP66	ANIXTER / AXIS	P1435-LE
11	SINGLE IP CAMERA LICENSE	S2	S2-VR-1C
1	CAMERA LICENSES AND CONFIGURABLE UP TO 64TB RAID 5 or RAID 6 STORAGE) 2U rack mount IP video server includes rail kit. No IP camera licenses or onboard storage included. Add up to 64 S2-VR-1C single IP camera licenses and up to 8 NETVR- 4TB-HDD or 8 NETVR-8TB-HDD storage drives with RAID 5 or 6 configurations as required. Minimum of 3 drives required for RAID 5 configuration. Minimum of 4 drives required for RAID 6 configuration. Storage must be configured at time of purchase.	S2	S2-NETVR425



4	4TB STORAGE HARD DRIVE Increases storage for S2 VRx 1000 / 2000 Series, S2 NetVR 100 / 400 / 700 Series in increments of 4TB.	S2	S2-NETVR-4TB-HDD
1	23 AWG 4 Pair Bare Copper, Non-Shielded Plenum Rated Category 6 GREEN	Windy City	5566060
1	P90 SERIES 2000VA/1800W; ONLINE UPS; 2U; 120VAC; 1A CHARGER	ANIXTER / XPC	P90-2000
1	Install owner provided Cisco Switches	BIS	Techtime

D- Criminal Justice Resource Center

QTY	DESCRIPTION	SOURCE	PART NUMBER
1	MERCURY EP1502 INTELLIGENT CONTROLLER 16M, 2 Readers, 8 Inputs, 4 Outputs	S2	S2-EP-1502
6	MERCURY MR52 READER INTERFACE MODULE 2 Readers, 8 Inputs, 6 Outputs	S2	S2-MR-52-S3
1	Large Access and Power Integration Panel for Mercury Access Control Boards and Altronix Power Supplies	PSA / ALTRONIX	Trove3M3
1	Access and Power Integration Back-panel for Mercury Access Control Boards and Altronix Power Supplies	PSA / ALTRONIX	TMV2
2	UL Recognized power supply/charger that converts a 115VAC, 60Hz input into a single 12VDC or 24VDC non power-limited output.	PSA / ALTRONIX	AL600ULXB
14	Organize access control hardware cabling from existing access control system for transfer to new S2/Mercury Boards	BIS	Techtime
8	Fixed Dome IP Camera, Max. HDTV 1080p at 30 FPS with WDR	ANIXTER / AXIS	M3045-V
4	Fixed IP Camera, 3-10.5 mm, P-Iris, 3.5x, Lightfinder, IP66	ANIXTER / AXIS	P1435-LE
2	8 Megapixel PTZ Dome IP Camera, 25 ftp @ 3840X2160, 12x, D/N,Defog IP66	ANIXTER / AXIS	Q6128-E
2	Network Camera Corner Bracket, 13.3" Width x 7.2" Depth x 7.5" Height, 33 Lb Load, Aluminum, For Indoor/Outdoor	ANIXTER / AXIS	T91A64
2	Wall-and-Pole Mount for Axis PTZ and Multi-sensor Cameras	ANIXTER / AXIS	T91L61
2	Aluminum pendant kit for mounting the camera on 1.5 inch NPS threaded brackets.	ANIXTER / AXIS	T94A01
14	SINGLE IP CAMERA LICENSE	S2	S2-VR-1C

1	CAMERA LICENSES AND CONFIGURABLE UP TO 64TB RAID 5 or RAID 6 STORAGE) 2U rack mount IP video server includes rail kit. No IP camera licenses or onboard storage included. Add up to 64 S2-VR-1C single IP camera licenses and up to 8 NETVR- 4TB-HDD or 8 NETVR-8TB-HDD storage drives with RAID 5 or 6 configurations as required. Minimum of 3 drives required for RAID 5 configuration. Minimum of 4 drives required for RAID 6 configuration. Storage must be configured at time of purchase.	S2	S2-NETVR425
4	8TB STORAGE HARD DRIVE Increases storage for S2 VRx 1000 / 2000 Series, S2 NetVR 100 / 400 / 700 Series in increments of 8TB	S2	S2-NETVR-8TB-HDD
5	23 AWG 4 Pair Bare Copper, Non-Shielded Plenum Rated Category 6 GREEN	Windy City	5566060
1	Duress Button activated camera call-up	BIS	Techtime
1	P90 SERIES 2000VA/1800W; ONLINE UPS; 2U; 120VAC; 1A CHARGER	ANIXTER / XPC	P90-2000



## TAB 5 – Organization and Staffing

For over 28 years, Brady Integrated Security, Inc. has proven to be a technological leader in the Security and Data Network Industry. Providing High End Access Control & CCTV solutions for many customers within North Carolina, ACC continues to strive to be on the cutting edge of the security industry. Brady's management staff, engineering staff, operation team, sales team, installation team, and service team is dedicated to making sure the solution provided not only fits the customer's expectations but is the highest level of technological sophistication in the security market today.

Brady has proven for over 28 years, we can successfully perform and meet strict deadlines on our projects while keeping quality at the maximum level.

Brady will put outstanding resources at your disposition. Along with our reputation and integrity, considerable expertise will be assigned to the vital job of installing the S2 Video System at the Administration I Building. Our Managers, Engineers, Technicians and installers are among the most highly trained and well qualified in the nation.

All of the components quoted herein will be installed and serviced by factory trained technicians.

### **Brady Integrated Security Project Team - Key leaders:**

- Aaron Hughes, Vice President Sales – 14 years
- Matt Frandock – Operations/Installation Manager – 18 Years
- Dale Schafhauser, Project Management – 12 years
- Andrew Thiele – Project Management – 9 years
- Sean Sundseth, Field Engineer – 19 years
- Hector Sanchez, Project Estimator, Engineer – 26 years
- James Fulton, Senior Technician – 12 years
- Russell Litton – Senior Technician – 18 years
- Brandon McDaniel, Senior Technician – 17 years
- Jason Holt, Senior Technician – 13 years



## TAB 6 – Qualifications and Experience

Brady Integrated Security is a Systems Integration Company to provide specialized electronic access control, security, Fire & Life Safety, and video surveillance systems. As a part of the Brady family of solutions and services we offer a wide range of comprehensive solutions backed by the horsepower of the best service provider in the region.

At Brady, our objective is to continue growing our reputation as the premier provider of integrated security systems in the Southeast United States. We know that this objective can only be met by consistently offering our customers attention to detail and thorough product knowledge.

Brady will put outstanding resources at your disposition. Along with our reputation and integrity; considerable expertise will be assigned to the vital job of providing solutions for your particular security concerns. We take pride in providing security to all our customers and look forward to serving your continuing security needs. Our Managers, Engineers, Technicians and installers are among the most highly trained and well qualified in the nation.

### **Our integrated security system expertise lies in the following areas:**

- Access Control Systems: Card and biometric devices and locking systems
- Intrusion Detection Systems: Internal and perimeter systems
- CCTV Surveillance and Recording Systems: Video content analysis and evidentiary
  - quality recording
- IP Network Camera and Access Control Solutions: IP based systems for client Networks
- Programmable Logic Controls: Integrated door, intercom, camera, and network controls
- GPS Systems
- Network and Phone Systems
- Data and Voice Structured Cabling
- Fiber Optic Cable Installation and Terminations

Brady Integrated Security is highly trusted as a source of quality and excellence in assisting Commercial and Government clients with their Security, Network, and Communication needs.





## TAB 7 – References

### **RELEVANT PROJECTS:**

#### **CITY OF DURHAM**

2011 Fay Street  
DURHAM, NC 27701  
919-800-1390  
LOGAN SMALL – SECURITY MANAGER  
CITYWIDE IP VIDEO SYSTEM  
CONTRACT VALUE: \$565,000.00

#### **CITY OF DURHAM / TRANSPORTATION**

101 City Hall Plaza, Suite 300  
Durham, NC 27701  
919-560-4366 Ext. 36207  
THOMAS LEATHERS – CHIEF PARKING ADMINISTRATOR  
IP VIDEO & ACCESS CONTROL SYSTEM  
CONTRACT VALUE: 600,000.00

#### **DURHAM PUBLIC SCHOOLS**

1817 HAMLIN ROAD  
DURHAM NC 27704  
919-560-3607  
JEFF STATON – SECURITY SPECIALIST  
IP VIDEO / ACCESS CONTROL / INTERCOM  
60 + SITES, 2000+ IP CAMERAS  
CONTRACT VALUE: 1,200,000.00

#### **CITY OF REIDSVILLE**

230 W. MOREHEAD STREET  
REIDSVILLE NC 27320  
336-349-1060  
RHONDA WHEELER – DIRECTOR OF INFORMATION TECHNOLOGY  
CITY-WIDE IP VIDEO / ACCESS CONTROL / INTERCOM

#### **FORSYTH COUNTY SHERIFF'S DEPARTMENT**

301 N. CHURCH STREET  
WINSTON SALEM, NC 27101  
336-917-7310  
MIKE WRIGHT- IT MANAGER  
IP VIDEO / ACCESS CONTROL / INTERCOM  
PUBLIC SAFETY CENTER, LEDC, HALL of JUSTICE





## TAB 8 – MWBE

Brady Integrated Security, Inc. will perform the work of this project with our own personnel. This project is of limited scope. The scope and the specifications require the installer to be an S2 Authorized installer. There is no opportunity on this project for Brady to contract work out. Affidavit B is submitted with our proposal.



## TAB 9 – Conflict of Interest

Brady Integrated Security, Inc., the employees, and or Owners have no conflict of interest with Durham County or this RFP.