



Legislation Details (With Text)

File #: 15-282 **Version:** 1 **Name:**
Type: Action Item **Status:** Passed
File created: 2/25/2015 **In control:** Board of County Commissioners
On agenda: 3/9/2015 **Final action:** 3/9/2015
Title: Approve Managing for Results Consulting Contract with Martha Marshall Management Consultant in the Amount of \$27,820

Sponsors:

Indexes:

Code sections:

Attachments: 1. Consultant Contract_Martha Marshall_final

Date	Ver.	Action By	Action	Result
3/9/2015	1	Board of County Commissioners	approved	Pass

ITEM:

Approve Managing for Results Consulting Contract with Martha Marshall Management Consultant in the Amount of \$27,820

DATE OF BOCC MEETING: March 9, 2015

REQUEST FOR BOARD ACTION:

The Board is requested to approve a consulting contract with Martha Marshall to assist with Managing for Results (MFR).

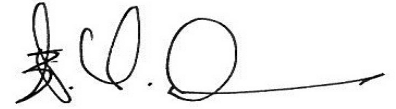
Durham County, NC is in the early stages of implementing its new business model, Managing for Results. This approach uses best management practices in a systematic way so that the County can plan for what it wants to achieve, budget for the results it wants, manage to ensure it is achieving those results, and evaluate and learn to determine how it can make improvements for better outcomes.

In Fall 2014, under the direction of County Manager Wendell Davis and in consultation with more than 100 key County employees, Durham County developed a model and four-year timeline for Managing for Results. Martha Marshall will serve as a consultant to assist with completion of the FY14-15 practices, as listed in the MFR timeline.

ALIGNMENT WITH STRATEGIC PLAN: This item aligns with all goals of the Durham County Strategic Plan, because Managing for Results is the business model that will help Durham County actualize its five strategic goals: Community and Family Prosperity and Enrichment, Health and Well-being for All, Safe and Secure Community, Environmental Stewardship, and Accountable, Efficient and Visionary Government.

RESOURCE PERSONS: Wendell Davis, County Manager; Michael Davis, Strategic Initiative Manager

COUNTY MANAGER'S RECOMMENDATION: The County Manager recommends that the Board approve this consulting contract.

A handwritten signature in black ink, appearing to read "J. V. O.", with a long horizontal stroke extending to the right.

County Manager: _____